



*** PUBLIC NOTICE ***

**NOTICE OF A CITY COUNCIL REGULAR SESSION IMMEDIATELY FOLLOWING
A WORKSHOP SESSION
OF THE CITY OF CORINTH**

**Thursday, November 2, 2017, 5:30 P.M.
CITY HALL - 3300 CORINTH PARKWAY**

CALL TO ORDER:

WORKSHOP BUSINESS AGENDA

1. Discuss Regular Meeting Items on Regular Session Agenda, including the consideration of closed session items as set forth in the Closed Session agenda items below.
2. General Legislation discussion by Honorable Lynn Stucky, State Representative.

ADJOURN WORKSHOP SESSION

***NOTICE IS HEREBY GIVEN** of a Regular Session of the Corinth City Council to be held at Corinth City Hall located at 3300 Corinth Parkway, Corinth, Texas. The agenda is as follows:

CALL TO ORDER, INVOCATION, PLEDGE OF ALLEGIANCE:

PRESENTATION:

- a. Little Elm will present a Plaque of Appreciation to the City of Corinth for their support.
- b. Colonel Chris Martin will speak on Denton County Veteran Services.

CONSENT AGENDA

All matters listed under the Consent Agenda are considered to be routine and will be enacted in one motion. Should the Mayor, a Councilmember, or any citizen desire discussion of any Item that Item will be removed from the Consent Agenda and will be considered separately.

1. Consider and act on minutes from the August 31, 2017 Workshop Session.
2. Consider and act on minutes from the September 7, 2017 Workshop Session.
3. Consider and act on minutes from the September 7, 2017 Regular Session.

CITIZENS COMMENTS

In accordance with the Open Meetings Act, Council is prohibited from acting on or discussing (other than factual responses to specific questions) any items brought before them at this time. Citizen's comments will be limited to 3 minutes. Comments about any of the Council agenda items are appreciated by the Council and may be taken into consideration at this time or during that agenda item. Please complete a Public Input form if you desire to address the City Council. All remarks and questions addressed to the Council shall be addressed to the Council as a whole and not to any individual member thereof. Section 30.041B Code of Ordinance of the City of Corinth.

BUSINESS AGENDA

- 4. Consider and Act on a contract with ConvergeOne, Inc. to replace end-of-life and out-of-warranty phone hardware and software.
- 5. Consider and Act on a contract with Presidio Networked Solutions Group, LLC to purchase additional networking equipment for the Public Safety Center and Fire Station 3.
- 6. Consider and Act on a contract with Superior Fiber & Data Services, Inc. to install copper and fiber data cabling for the Public Safety Center and Fire Station 3.
- 7. Consider and act on the purchase of office furniture for the Public Safety Facility and Fire House.

COUNCIL COMMENTS & FUTURE AGENDA ITEMS

The purpose of this section is to allow each councilmember the opportunity to provide general updates and/or comments to fellow councilmembers, the public, and/or staff on any issues or future events. Also, in accordance with Section 30.085 of the Code of Ordinances, at this time, any Councilmember may direct that an item be added as a business item to any future agenda.

CLOSED SESSION

The City Council will convene in such executive or closed session to consider any matters regarding any of the above agenda items as well as the following matters pursuant to Chapter 551 of the Texas Government Code.

Section 551.071. (1) Private consultation with its attorney to seek advice about pending or contemplated litigation; and/or settlement offer; and/or (2) a matter in which the duty of the attorney to the government body under the Texas Disciplinary Rules of Professional Conduct of the State of Texas clearly conflicts with chapter 551.

- a. Donation bins.
- b. Lake Sharon Dam
- c. Lift Station 3A damages - Controlled Specialist Inc.

Section 551.072. To deliberate the purchase, exchange, lease or value of real property if deliberation in an open meeting would have a detrimental effect on the position of the governmental body in negotiations with a third person.

Section 551.074. To deliberate the appointment, employment, evaluation, reassignment, duties, discipline, or dismissal of a public officer or employee; or to hear a complaint or charge against an officer or employee.

- a. City Manager

Section 551.087. To deliberate or discuss regarding commercial or financial information that the governmental body has received from a business prospect that the governmental body seeks to have locate, stay, or expand in or near the territory of the governmental body and with which the governmental body is conducting economic development negotiations; or to deliberate the offer of a financial or other incentive to a business prospect.

After discussion of any matters in closed session, any final action or vote taken will be in public by the City Council. City Council shall have the right at any time to seek legal advice in Closed Session from its Attorney on any agenda item, whether posted for Closed Session or not.

RECONVENE IN OPEN SESSION TO TAKE ACTION, IF NECESSARY, ON CLOSED SESSION ITEMS.

ADJOURN:

Posted this 27 day of October, 2017 at 11:30 a.m. on the bulletin board at Corinth City Hall.

Kimberly Pence
Kimberly Pence, City Secretary
City of Corinth, Texas

CONSENT ITEM 1.

City Council Regular and Workshop Session

Meeting Date: 11/02/2017
Title: August 31, 2017 Workshop Session
Submitted For: Kim Pence, City Secretary
City Manager Review: Approval: Bob Hart, City Manager

Submitted By: Kim Pence, City Secretary

AGENDA ITEM

Consider and act on minutes from the August 31, 2017 Workshop Session.

AGENDA ITEM SUMMARY/BACKGROUND

Attached are minutes from the August 31, 2017 Workshop Session. The minutes are in draft form and considered official until formally approved by the City Council.

RECOMMENDATION

Staff recommends approval of the August 31, 2017 Workshop Session minutes.

Attachments

Minutes

**STATE OF TEXAS
COUNTY OF DENTON
CITY OF CORINTH**

On this the 31st day of August 2017 the City Council of the City of Corinth, Texas met in a Workshop Session at the Corinth City Hall at 5:30 P.M., located at 3300 Corinth Parkway, Corinth, Texas. The meeting date, time, place and purpose as required by Title 5, Subtitle A, Chapter 551, Subchapter C, Section 551.041, Government Code, with the following members to wit:

Members Present:

Bill Heidemann, Mayor
Joe Harrison, Mayor Pro-Tem
Sam Burke, Council Member
Lowell Johnson, Council Member
Don Glockel, Council Member
Scott Garber, Council Member

Staff Members Present:

Bob Hart, City Manager
Fred Gibbs, Planning and Development Director
Lee Ann Bunselmeyer, Finance Director
Chris Rodriquez, Finance Manager
Angie Watson, Utility Billing Supervisor
Cody Collier, Public Works Director
Jason Alexander, Economic Development Corporation Director
Debra Walthall, Chief of Police
Greg Wilkerson, Asst. Chief of Police
Curtis Birt, Fire Chief
Kim Pence, City Secretary
Brenton Copeland, Assistant Manager, Technology Services

Others Present:

Nelisa Heddin, Nelisa Heddin Consultant, L.L.P

CALL TO ORDER:

Mayor Heidemann called the Workshop meeting to order at 5:30 p.m.

BUSINESS:

1. Review utility rate options and recap proposed budget.

Bob Hart, City Manager - Nelisa Heddin will talk through the summary and then adjustments can be made.

Nelisa Heddin, Nelisa Heddin Consultant, L.L.P. - when we met at the last meeting the consensus was to go with the base charge that would cover 50% of your fixed costs so we left that scenario in place and the base fees that you see tonight are the same structure of base fees that we discussed. The recommended base fee at 50% of the fixed cost would be \$44.00 for most of your residential customers that have 5/8 inch meter and then you will see the fees increase from there. Most of the cost are Upper Trinity and what we are doing there is adjusting that increase and previously your volumetric rates were recovering a lot of your Upper Trinity costs and now we are just shifting that so that a higher percentage of those costs are coming out of your base fees.

Last time we visited, the concern was that your senior citizens had a disproportionate increase on the percentage basis from your other residents and we wanted to mitigate that. We went back to the drawing board and now the rate structure is where your senior citizens would get 5,000 gallons included in the base fee instead of 3,000 gallons. Your volumetric rate structure would start at \$2.15 on up to \$12.18. What you are seeing here is a little bit of decrease on the volume for low tier and an increase for the higher tier and that kind of shifts things around a little bit.

Your current bill for a senior citizen who uses 10,000 gallons of water would have a bill of \$86.45. Now that customer would go to \$96.44 for 10,000 gallons of water. For a regular residential customer who is not a senior citizen, using 10,000 gallons of water would go from their current bill of \$100.36 to now \$111.86.

Mayor Heidemann - this rate that you have proposed here tonight will make up the differential that we are short right now which is somewhere in the neighborhood of \$700,000.00?

Nelisa Heddin, Nelisa Heddin Consulting, L.L.P. - yes, it will get you to total cost recovery from your water which is net is \$700,000.00.

Councilmember Glockel - explain that to me?

Nelisa, Heddin, Nelisa Heddin Consulting, L.L.P - your water is short by more than \$700,000.00 but your wastewater is over. You have about a \$700,000.00 net between water and sewer that we have to make up. So we are increasing water by 10% or 11% per customer.

Councilmember Glockel - what is the total number of dollars for water and total number of dollars we need for wastewater?

Nelisa Heddin, Nelisa Heddin Consulting, L.L.P - for your 2017 budget the City took in approximately \$6.1 million dollars in water charges and \$4.4 million in sewer. You are trying to get to \$7.3 million on your water and this achieves the net increase that you need to get. You are seeing a decrease in the sewer charges and an increase in the water charges. A residential customer for sewer charges would go from \$49.00 to \$39.00 and their water would go up from \$50.00 to \$70.00 so water goes up by \$20.00 and the sewer goes down by \$10.00 and we have a net increase of \$11.50 per connection.

This recommended change would achieve your total revenue requirements that you need to get in the next year to be a break even. As we talked about previously this does not include issuance of additional debt or building additional reserves this is just cash in and cash out per equal. This is based off of your average daily use for a normal year. If there is more rainfall your sales could be lower and if there is less it could be higher but we try to hit the normal so that over time some years you will over recover and others under. Usually you average out.

Councilmember Garber - we will be sure we communicate well our intentions behind this and why the base rate went up and we are also going to show the differences between Corinth and Highland Village so this is still about 6% to 7% less than the average customer in Highland Village.

Bob Hart, City Manager - we will go through the slides and the overall fund balance and we will present that at the public hearing.

Councilmember Burke - will Upper Trinity increases pass through without having to vote on it every year?

Bob Hart, City Manager - we are proposing to break it out in the bill and bring you an Ordinance that will allow that pass through.

Councilmember Glockel - what are we trying to generate in dollars for water only?

Bob Hart, City Manager - for water it is \$7,758,303 that is total for residential and commercial.


Councilmember Glockel - what do you need to generate for wastewater?

Bob Hart, City Manager - for wastewater we need \$3,288,209.

Nelisa Heddin, Nelisa Heddin Consulting L.L.C - keep in mind you are talking about a \$10.00/\$11.00 a month impact. Remember you have not increased rates in 3 years so this is really a 3 year spread. The good news when you do a rate increase in the fall it helps due to the timing versus doing it right before the summer.

Mayor Heidemann - wrote an email to Mr. Hart on Friday and my request was for Mr. Hart to go back and do was to take the 2016/2017 budget versus what the 2017/2018 is and show us what it is with the effective tax rate. Also, asked him to use the current staffing for police and fire, back out the Enterprise dollar amount and I want to give him some guidance as far as the capital project items that we have here and what we would like to see in the budget and what we would like for him to take out of the budget. I also would like to see what we have in the capital budget that are unused dollars that are available for us to use.

Bob Hart, City Manager - the last item I do not have unless we can pull that from some financial reports. Mr. Hart presented a recap of the budget with all the items identified and costs associated with each item.



Leadership

Promote a high performance organization through open government by maximizing resources through technology, people, fiscal responsibility, and teamwork in partnership with our residents and neighboring cities.

2017-2018 Priorities

- ✓ Relationships with other cities
- ✓ Lake cities vision
- ✓ Expansion of services with Lake Cities
- ✓ Improve relations with Denton County
- ✓ Cooperation with City of Denton
- ✓ Relations with Educational Institutions

- **Accountability & Integrity**
 - Council & Board Compensation - \$588
 - Governance policies
- **Long range strategic planning**
 - Community Wide Strategic Plan - \$50,000
- **Transparency**
 - Continue Comptrollers Transparency Stars Program
- **Intergovernmental Advocacy**
 - Strengthen working relationships with Lake Cities
 - Strengthen working relationships with Denton County
 - Framework for future Fire Contracts
 - Animal Control Contract with City of Lake Dallas - \$2,700
 - Jail Services contract with Town of Little Elm - \$15,000
 - Warrant Entry contract with Town of Flower Mound - \$30,000
 - Cloud Services contract with City of Denton - \$45,000
 - TML and NCTCOG involvement - \$5,696
 - Join National League of Cities and North Texas Commission - \$2,861
 - Lake Dallas ISD SRO /Fire academy collaboration and communication-\$27,618
 - Denton ISD SRO collaboration and communication-\$55,236
 - NCTC, UNT, TWU relationships
 - Shady Shores Police Service Contract - \$ N/A
 - Lake Cities Chamber of Commerce collaboration and communication
 - Enhance recycling program with Community Waste Disposal
 - Texas Department of Transportation

Council/Board Compensation was placed in the budget to compensate the board members and the Council as an extra level liability protection. My practice has been you pay everyone \$1.00 a month and that helps from a liability standpoint. You pay once or twice a year based on the attendance schedule so everyone would get a \$6.00 or a \$12.00 check. My experience has been that I have had people accept an appointment over liability concerns.

Community Wide Strategic Plan - \$50,000.

A community wide strategic plan, this would come out of one time monies, we would get a significant number of people involved (40+) plus the advisory boards involved in terms of doing a community wide strategic plan that would take about six months and be a series of on-going meetings. That would form

the basis of a lot of the long-term planning efforts.

Community strategy is coming back in and helping us to think through an overall communication strategy about how we communicate in terms of the community. I've talked to a few folks, mainly thinking about how do you talk about communication in a community like Corinth? There is not a downtown there is not a community gathering place. This is one-time money to get help in defining how to go forward.

Part of these funds come from the General Fund and some come from the Hotel Occupancy Fund.

Councilmember Glockel - under the Lake Dallas and Denton ISD School Resource Officer (SRO) you have collaboration and communication, what does that mean?

Bob Hart, City Manager - we are talking about intergovernmental advocacy. With Lake Dallas ISD, we are working with them on the fire academy. There is no cost that the City is putting in with that but there is time that goes into that. Then with Lake Dallas ISD, communication is just working with them on various projects.



- **Public Safety Center - \$648,000**
 - Furniture & Fixtures - \$396,000
 - Building Technology - \$100,000
 - Moving Expenses - \$100,000
 - Curator Cases - \$52,000

Provide for the safety and security of all citizens, visitors, businesses, and employees through innovative and progressive initiatives and partnerships to ensure the quality of life in our community.

- **Fire House Staffing & Equipment - \$660,223**
 - Apply for SAFER Grant January 2018-75%, 75%, 35% Funding
 - Hire 9 Firefighters-June/July 2018 - \$367,603
 - Purchase Fire Engine #3 (apply through AFG) - \$80,000
 - Firehouse #3 Engine Equipment - \$172,620
 - Consultant to assist with ISO rating review - \$40,000
- **Emergency Management - \$12,181**
- **Fire Training Facility**
 - \$89,771 capital project available balance
 - Site coordination with Public Works Facility
- **Police - \$198,921**
 - Hire 2 Police Officers - \$161,002
 - Thermal Imaging Unit - \$5,249
 - RFID Asset and Inventory System-Phase II - \$25,140
 - Body cameras – Phase II - \$7,530

Public Safety

The opening of Fire Station #3 \$660,000 that includes 9 firefighters presumably be funded through a safer grant and that would be for one quarter of the year funding.

Purchase of a fire engine we would try to do it with grant money and if that is not successful the \$80,000 would be an annual lease payment for that equipment.

Equipment for the engine (Hose, Ladder) and within the station itself \$172,000.

Consulting to do the ISO rating review \$40,000.

That is the breakdown on the additional cost for station #3.

Emergency Management \$12,181 on going expense.

Training Facility - we have in the Capital Project Fund a balance of \$89,771 that is available to do the construction of the fire training grounds and that is in conjunction with the Town of Little Elm.

Mayor Heidemann - where did those funds come from?

Bob Hart, City Manager - partly from us and most of it came from Little Elm. They were making contributions to us for the fire training grounds.

Two full time police officers \$161,000 and to pick up three pieces of equipment. One is the Thermal Imaging Unit at \$5,249 and to finish out the radio frequency Asset Inventory system Phase II \$25,140 and the body cameras for \$7,530 and that would finish up those programs that were started last year.

With the Public Safety Building being constructed, the furniture and fixtures of \$396,000 for the building. Building technology at \$100,000 this would be for phones, computers etc. The moving expense would be taking the police and fire admin and moving them into the building. The curator cases are the shelving that are sealed with a special lighting for historical documents, equipment or clothing you can put those into the shelving and it is protected like it is in a museum and the funding source for that from the Hotel Occupancy Tax in the amount of \$52,000.



The image shows a presentation slide for Human Resource Management. On the left, there is a blue vertical banner with the title 'Human Resource Management' at the top. Below the title is a photograph of a large, classical-style building with a prominent archway. Underneath the photo, the text reads: 'Demonstrate a commitment to employee development and growth.' and '2017-2018 Priorities Quality Workforce'. To the right of the banner, there is a list of budget items under three main categories: 'Competitive Recruitment', 'Workforce Development & Recruitment', and 'Creativity & Innovation'. Each category is marked with a square icon, and sub-items are marked with smaller square icons.

- **Competitive Recruitment**
 - Health Insurance Plan - \$207,892
 - Compensation
 - 3% Step Pay for eligible Public Safety Employees - \$80,738
 - Average 3% merit increase for General Employees
 - General Fund - \$121,272
 - Utility Fund - \$40,854
 - Storm Drainage - \$3,423
 - Economic Development - \$3,499
 - Child Safety Fund - \$371
- **Workforce Development & Recruitment**
 - Combination Inspector - \$73,726
 - Initiate Safety Program
 - Supervisor Training - \$5,500
 - Expanded EAP Program - \$10,500
- **Creativity & Innovation**
 - Employee Recognition Program - \$3,000

The health insurance has been approved and employees have been signing up for that all week. In the budget we have the 3% step increases for eligible public safety employees in the amount of \$80,738 and a 3% merit increase for the general employees in the amount of \$121,272.

We recommend picking up an additional Building Inspector to handle the upswing in the permits that we are anticipating. The supervisor training and the employee recognition are just some reallocation of some existing dollars. The Expanded Employee Assistance Program is a new program.

	2018	2019	2020	2021	4 Year Total
General Fund					
Animal Control / PD	7,333	7,333	7,333	7,333	29,334
City Admin.	0	0	0	9,357	9,357
Community Development	14,731	14,731	14,731	14,731	58,926
Parks	12,606	21,093	30,005	39,361	103,066
Planning	4,833	4,833	4,833	4,833	19,331
Streets	7,464	15,951	24,862	43,575	91,852
Tech. Services	18,398	18,398	18,398	27,755	82,949
	65,365	82,340	100,163	146,945	394,813
Storm Drainage Fund					
Drainage	8,015	8,015	8,015	17,372	41,417
Water/WW Fund					
Engineering		0	0	28,070	28,070
Water/WW	32,186	74,622	83,533	92,890	283,232
	32,186	74,622	83,533	120,960	311,302
Police (CCD Fund)	110,567	153,003	188,648	226,074	678,292
Fire (LCFD VRP Fund)	44,382	44,382	53,293	62,650	204,706
Grand Total Lease Payments	260,515	362,361	433,652	574,002	1,630,531
Less Estimated Equity	219,000	93,800	98,500	139,000	550,300
Net Estimated Costs	41,515	268,561	335,152	435,002	1,080,231
After Market Costs	115,361	41,581	55,441	41,581	253,964

- Fleet Management Program
 - Gasoline
 - Vehicle O&M
 - Disposal
 - Acquisition
- Lease Program for 67 Vehicles
 - 2017-18 Lease Payments 32 Vehicles - \$260,515
 - 2018-19 add 12 Vehicles - \$101,846
 - 2019-20 add 8 Vehicles - \$71,291
 - 2020-21 add 15 Vehicles - \$140,350

Vehicle Life cycle program

	2018	2019	2020	2021	4 Year Total
General Fund					
Animal Control / PD					0
City Admin.					0
Community Development					0
Parks					0
Planning					0
Streets					0
Tech. Services					0
	0	0	0	0	0
Storm Drainage Fund					
Drainage	0	0	0	0	0
Water/WW Fund					
Engineering					0
Water/WW					0
	0	0	0	0	0
Police	585,000	290,000	290,000	290,000	1,455,000
Fire (LCFD VRP Fund)	55,000	110,000	0	0	165,000
Grand Total	640,000	400,000	290,000	290,000	1,620,000

Alternate Proposal

- Police Department
 - Replace 6 patrol units-\$390,000
 - Replace 3 Ford Interceptors - \$195,000
- Fire Department
 - Replace 1 Fire Command Unit- \$55,000
- Does not address General, Utility, Drainage and full Fire Needs (37 vehicles)
- Total Funding needed FY2017-2018- \$640,000
 - Short \$410,000 for Police Replacement
- Replaces 27 of 30 public safety vehicles over the 4 year period

Vehicle Life cycle program

The comparison over a 4 year period. You will spend \$1,620,000 to get 27 vehicles replaced versus going through the Enterprise Program, even if you assume there is no equity here, you spend \$1,630,000 and you replace all 67 vehicles.

Mayor Heidemann - who picks up the residual?

Bob Hart, City Manager - this is what we estimated going through here. If you assume there is 0 residual this is what you will spend. I think we will be close or better on these numbers.

Councilmember Glockel -

	Proposed \$.55000	Effective \$.53686	Variance \$.01314
General Fund	\$ 8,612,184	\$8,355,605	\$256,579
Debt Service Fund	2,127,417	2,127,417	0
Total	\$10,739,601	\$10,483,022	\$256,579

Effective Tax Rate Analysis

Bob Hart, City Manager - the proposed tax rate of \$.55000 and the effective of \$.53686 and the difference of \$256,579.

Department	New Program	FTE	Ongoing	One Time	TOTAL
Council	Council & Board Compensation			\$588	\$588
City Admin	Community Strategic Plan			50,000	50,000
City Admin	Expanded EAP		10,500		10,500
City Admin	TIRZ Study			5,000	5,000
City Admin	SPAN		6,000		6,000
City Admin	Communication Strategy			30,000	30,000
Technology Srv	New Phone System		3,000	197,000	200,000
Technology Srv	Incode Upgrade		2,625	45,500	48,125
Planning	Star Community Rating System			7,500	7,500
Planning	Thriving Earth Exchange Program			3,000	3,000
Planning	Scenic City			1,000	1,000
Planning	Integrated Storm Water Management			1,000	1,000
Planning	SoiSmart Cities			1,000	1,000
Planning	Complete Streets Concept Plan			2,000	2,000
Comm. Dev	Combination Inspector	1.00	69,526	4,200	73,726
Police	Police Officers	2.00	161,002		161,002
Police	DPS Lab Testing Fees		20,800		20,800
Fire	ISO Consultant and Rating			40,000	40,000
Streets	Sidewalks		50,000		50,000
Streets	Asset Management Plan			20,000	20,000
Parks	FM2181 & FM2499 Mowing		16,692		16,692
	General Totals	3.00	\$340,733	\$407,200	\$747,933
PSF General	PSF Furniture, Fixtures, & Moving Exp			596,000	596,000
Fire	Staffing Fire House #3	9.00	274,684	92,919	367,603
Fire	Fire House #3 Engine Equipment			172,620	172,620
	Public Safety Complex Totals	9.00	\$274,684	\$861,539	\$1,136,223
	Grand Totals	12.00	\$615,417	\$1,268,739	\$1,884,156

General Fund New Program Funding

Bob Hart, City Manager - this is the General Fund summary of the ongoing revenues and one-time revenues. If you want to go back to the effective rate and pull out \$256,579 this is the column that I would recommend we come back and we cut.

Mayor Heidemann - we can discuss that tonight and that will give you some indication of what should be in the budget and what shouldn't.

Bob Hart, City Manager - if I were going to go back in I would pull out the staffing for station #3 and then get into

this year and figure how we want to look at doing that and that would get you to where you want to be.

Councilmember Johnson - do we know how much money we have in salary savings, the uncommitted or what is left in salary savings?

Bob Hart, City Manager - about \$400,000.

Councilmember Johnson - so that will apply against that number.

Bob Hart, City Manager - no, we have already assumed that.

Councilmember Johnson - where does that show up here?

Bob Hart, City Manager - it shows up in the projected actuals, it is lower than it would be otherwise.

Mayor Heidemann - I would like to give Mr. Hart some direction. We can go down the list and tell him what we want included in the budget and what to take out.

Councilmember Garber - take the following one-time expenditures and put them towards buying some vehicles with the \$150,000 we already have budgeted.

Community Strategic Planning
Communications Strategic Plan
Asset Management Plan
Parks Master Plan
Water Conservation Incentive Program
9 new firefighters

My fear is we are signing ourselves up for a major problem four years from now that we cannot get out of. We would have to lay firefighters off, we would have to do something with our vehicles plus I am nervous about the leasing because we are signing up for this obligation and as far as I can tell I don't know if the City has ever funded it. If we were funding \$450,000 a year and actually buying that many cars and the discussion was we can better use this \$450,000 towards lease payments I would understand that but I don't think we are doing that.

If in the next year we are able to sign a nice 10 year agreement and everybody agrees with the fire contract and that threat is taken off the table I think my position would change on a lot of these issues.

Councilmember Burke - we planned a fire station, there is risk involved in that. This will present some challenges, we will have to be efficient, hopefully the economy will go well but if things don't work out in five years we can make some adjustments. The only thing I have an issue with in the budget is the Community Strategic Planning. I don't think that citizens generally, myself included are good city planners. We have great staff and leadership here and we can make it great.

Councilmember Johnson - as I look at this budget I see about \$80,000 out of one-time expenditures, maybe a little more. I would like to take out the following:

Community Strategic Plan because I am not sold that is going to work.
Communications Strategic Plan I think everybody has told us what they want and that is simple to cover.
\$5,000 for Park Plan,
The scenic City grant, we already have at least 3 studies that have already been done and we are working on another one developing.

Those would be the areas that I would look at. I don't see anything on-going that I am interested in changing at this

point.

I agree with Councilmember Burke, we built a fire station we need to plan on staffing it.

Councilmember Harrison - If we go to the effective tax rate that would be the guidance that we give to the City Manager. It is his responsibility to make his budget comply with the effective tax rate.

Councilmember Glockel - I don't think it would be a good move to get the 9 people on board even if the grant is issued. If the fire contract goes south then we have every fireman with us unless they leave us or retire and that is a concern. We are gambling with that issue for maybe 3 months of recovery. I think we should wait and go in to the next year.

There is a lot of studies, when we talk about doing things with 40 residents, staff, advisory boards and all the Council trying to work on things. I see us trying to take on so many administrative studies and changes that possibly the operations side of the business is going to suffer. Maybe we should spread that out and not do so much this first year. Give staff a chance to do their function as an operations group. Some of the studies I agree with as far as the Lynchburg and I think we could possibly go with the effective rate, don't do the studies and put off staffing the 9 firefighters until the next calendar year.

Curtis Birt, Fire Chief - those 9 guys coming on would be our new firefighters, we would promote 3 captains, 3 drivers so you would have a captain, a driver and a firefighter in that fire. Nine is a skeleton. Right now I have 12 people assigned to every engine.

Councilmember Garber - are we contractually obligated in this fire contract to keep station 2 staffed? Is there a service level obligation, is it specifically spelled out?

Curtis Birt, Fire Chief - you would just have to explain to your contract people that they are losing the service they had.

Councilmember Garber - so it would be a negative impact to that contract. Is there a happy median that maybe we can move things around for this year instead of 9 new fireman maybe 2 to help take some stress off? Is that equally as good of an idea?

Curtis Birt, Fire Chief - everything has to happen in three's.

Councilmember Garber - or 3. So that is 1/3 of what is currently in the budget.

Curtis Birt, Fire Chief - 3 really would not do anything. You gave us 3 last year and what that did was create the ability for our guys to actually take earned time off, cover us for training and overtime. I would just add them to one of the stations and keep them going. To put a new rig up there I would need 6 guys at least.

Councilmember Burke - it is not that we were building that fire station in case the fire contract fell through. We were building it because it is needed over there because we needed a fire station on that side of I-35 and we needed it for Corinth and really Hickory Creek needs it also. The safer grant application is once a year in January so it is not 3 months it is another year or you wait 3 months and you spend more money to get less because you don't have a grant and you just hire them without a grant.

I like the proposed tax rate. I don't want to cut into the reserve fund anymore. I think the plan that we have is good. I do think that a lot of these things is forward thinking. I do disagree with the strategic plan. The asset plan is a mechanism for knowing in a way that we don't know right now on what schedule are we going to have to replace our assets. For example when does that pipe need replaced and how we are going to budget for that so that it does not sneak up on us. I think that is what we are trying to do. I think some of those things we are doing is to put ourselves in a position to seek grants for the NCTCOG and maybe the complete streets concept plan those things we are doing so that we can apply

for grants that we are not eligible for now and we won't be footing the bill all on our own. We ought to be looking at all the resources that are available and I think we have a staff that is trying to open that up for us.

Councilmember Glockel - I don't disagree but I think we have the staff that can do a lot of these functions if they have the time. We tie them up on so many administrative things that they don't have a chance to go out and look at the street plan and the pipe you are talking about.

	2016-17 Projected Actuals	2017-18 Proposed	2018-19 Projected	2019-20 Projected	2020-21 Projected
Ad Valorem Taxes	8,058,437	8,671,684	9,022,859	9,381,971	10,047,612
Sales Tax	1,363,603	1,430,981	1,501,888	1,576,335	1,654,498
Franchise Tax	1,092,969	1,128,227	1,139,511	1,150,906	1,162,416
Development Fees & Permits	841,725	751,334	471,334	468,334	468,334
Fire Services	2,733,898	2,711,950	2,648,692	2,668,023	2,684,349
Other Revenue	2,354,505	2,579,018	2,969,425	2,925,973	2,687,992
Total Resources	16,445,137	17,273,194	17,753,709	18,171,542	18,705,201
Wages & Benefits	11,069,536	12,668,936	13,573,700	13,923,470	14,263,635
Maintenance & Operations	4,146,881	4,284,797	4,388,956	4,445,475	4,500,831
One-Time Expenditures	147,802	1,268,739	-	-	-
Total Expenditures	15,364,219	18,222,472	17,962,656	18,368,945	18,764,466
Net Income	1,080,918	(949,278)	(208,947)	(197,403)	(59,265)
Ending Fund Balance	4,816,026	3,866,748	3,657,801	3,460,398	3,401,133
Fund Requirement - 20%	3,072,844	3,644,494	3,592,531	3,673,789	3,752,893
Effective Fund Balance	31.35%	21.22%	20.36%	18.84%	18.13%

General Fund Long Range Forecast

Mayor Heidemann adjourned the meeting at 7:54 P.M.

AYES: All

Meeting adjourned.

Approved by Council on the _____ day of _____ 2017.

 Kimberly Pence, City Secretary
 City of Corinth, Texas

CONSENT ITEM 2.

City Council Regular and Workshop Session

Meeting Date: 11/02/2017

Title: September 7, 2017 Workshop Session

Submitted For: Kim Pence, City Secretary

Submitted By: Kim Pence, City Secretary

City Manager Review: Approval: Bob Hart, City Manager

AGENDA ITEM

Consider and act on minutes from the September 7, 2017 Workshop Session.

AGENDA ITEM SUMMARY/BACKGROUND

Attached are minutes from the September 7, 2017 Workshop Session. The minutes are in draft form and not considered official until formally approved by the City Council.

RECOMMENDATION

Staff recommends approval of the September 7, 2017 Workshop Session minutes.

Attachments

Minutes

**STATE OF TEXAS
COUNTY OF DENTON
CITY OF CORINTH**

On this the 7th day of September 2017 the City Council of the City of Corinth, Texas met in a Workshop Session at the Corinth City Hall at 5:30 P.M., located at 3300 Corinth Parkway, Corinth, Texas. The meeting date, time, place and purpose as required by Title 5, Subtitle A, Chapter 551, Subchapter C, Section 551.041, Government Code, with the following members to wit:

Members Present:

Bill Heidemann, Mayor
Joe Harrison, Mayor Pro-Tem
Sam Burke, Council Member
Lowell Johnson, Council Member
Don Glockel, Council Member

Members Absent:

Scott Garber, Council Member

Staff Members Present:

Bob Hart, City Manager
Fred Gibbs, Planning and Development Director
Cody Collier, Public Works Director
Jason Alexander, Economic Development Corporation Director
Greg Wilkerson, Asst. Chief of Police
Curtis Birt, Fire Chief
Kim Pence, City Secretary
Brenton Copeland, Assistant Manager, Technology Services
Mack Reinwand, City Attorney

CALL TO ORDER:

Mayor Heidemann called the Workshop meeting to order at 5:30 p.m.

WORKSHOP BUSINESS AGENDA ITEMS:

1. Discuss Public Hearing Items on Regular Session Agenda.

PUBLIC HEARING

2. **Hold a public hearing and receive citizen input on the proposed water and wastewater rates for FYE 2018.**

Councilmember Johnson - is this the final proposal that we looked at last week?

Bob Hart, City Manager - yes, the proposed rates include a senior citizen discount where seniors receive 5,000 gallons of water and 1,000 gallons of wastewater included in their monthly minimum bill.

Mayor Heidemann - when do we get our notice from Upper Trinity?

Bob Hart, City Manager - we will get it mid-summer. We will put together an Ordinance that will allow for a pass-thru. You will still want to come back every year as part of the budget process to look at any

adjustments if needed. This is a 1 year rate and it just maintains a status quo. It is not doing anything to recover the fund balance and it does not include any capital improvements. So for example, the elevated storage tank, we will have to deal with that in the next two years and that will cause an adjustment.

Bob Hart, City Manager - Councilmember Johnson asked me to provide the wages and benefits for the water/wastewater employees. Total wages and benefits for the water/wastewater is \$1,873,894 for 26 Full time employees. The average wages and benefits is \$72,073 and average salary is \$44,517.

The other request is if we did the Enterprise Agreement for Public Safety (police & fire) only. What would those numbers look like? The net cost for police for 2018 is \$93,628 for the next three years it would be \$143,584, \$196,530, and \$233,655.

The same kind of cost for fire is 10,582 for 2018 and for the next three years it would be \$44,382, \$25,793, and \$45,160.

Councilmember Johnson - the reason I asked for this is so that we can determine how this would affect us when we went to lease to provide newer equipment for police and fire. The general fleet does not necessarily need to be so new. The police need the newer car every two to three years. I did not want us to get in the situation where we was back in 2008 where we ended up having to write a CO to pay for 10 cars which is the same CO that we just refinanced in order to pull some money out to build the public safety building and we are still paying on cars that we bought 10 years ago and have since resold so we are paying on cars that are not even there anymore. I am trying to avoid that and that is my concern.

2. Review City Advisory Board Interview process.

Bob Hart, City Manager - you have a binder with applications for the various boards and what I would like is for Council to interview all the applicants for these boards. It would be about a 10 minutes interview per person. To do that it will take 2 or 3 nights to get through with everyone and then to talk about who you would want to appoint to the various boards. In your book you have all the individuals who have applied for each of the boards.

We would begin tomorrow to schedule appointments for these interviews. I would like to do them on a Tuesday, Wednesday, and Thursday from about 5:30 p.m. - 8:30 p.m.

It was the consensus of the Council to interview applicants on Tuesday, Wednesday and Thursday, October 26-28 from 5:30 p.m. to 8:30 p.m.

Mayor Heidemann recessed the workshop at 6:15 p.m. *See Closed Session.

CLOSED SESSION

The City Council will convene in such executive or (closed session) to consider any matters regarding any of the above agenda items as well as the following matters pursuant to Chapter 551 of the Texas Government Code.

Section 551.071. (1) Private consultation with its attorney to seek advice about pending or contemplated litigation; and/or settlement offer; and/or (2) a matter in which the duty of the attorney to the government body under the Texas Disciplinary Rules of Professional Conduct of the State of Texas clearly conflicts with chapter 551.

Section 551.072. To deliberate the purchase, exchange, lease or value of real property if deliberation in an open meeting would have a detrimental effect on the position of the governmental body in negotiations with a third person.

Section 551.074. To deliberate the appointment, employment, evaluation, reassignment, duties, discipline, or dismissal of a public officer or employee; or to hear a complaint or charge against an officer or employee.

Council met in Closed Session from 6:20 p.m. until 7:00 p.m.

a) Evaluation of City Manager.

Section 551.087. To deliberate or discuss regarding commercial or financial information that the governmental body has received from a business prospect that the governmental body seeks to have locate, stay, or expand in or near the territory of the governmental body and with which the governmental body is conducting economic development negotiations; or to deliberate the offer of a financial or other incentive to a business prospect.

After discussion of any matters in closed session, any final action or vote taken will be in public by the City Council. City Council shall have the right at any time to seek legal advice in Closed Session from its Attorney on any agenda item, whether posted for Closed Session or not.

RECONVENE IN OPEN SESSION TO TAKE ACTION, IF NECESSARY, ON CLOSED SESSION ITEMS.

No action taken from Closed Session.

ADJOURN:

Mayor Heidemann adjourned the meeting at 7:00 p.m.

AYES: All

Meeting adjourned.

Approved by Council on the _____ day of _____ 2017.

Kimberly Pence, City Secretary
City of Corinth, Texas

CONSENT ITEM 3.

City Council Regular and Workshop Session

Meeting Date: 11/02/2017

Title: September 7, 2017 Regular Session

Submitted For: Kim Pence, City Secretary

Submitted By: Kim Pence, City Secretary

City Manager Review: Approval: Bob Hart, City Manager

AGENDA ITEM

Consider and act on minutes from the September 7, 2017 Regular Session.

AGENDA ITEM SUMMARY/BACKGROUND

Attached are minutes from the September 7, 2017 Regular Session. The minutes are in draft form and not considered official until formally approved by the City Council.

RECOMMENDATION

Staff recommends approval of the September 7, 2017 Regular Session minutes.

Attachments

Minutes

**STATE OF TEXAS
COUNTY OF DENTON
CITY OF CORINTH**

On this the 7th day of September 2017 the City Council of the City of Corinth, Texas met in a Regular Session at the Corinth City Hall at 7:00 P.M., located at 3300 Corinth Parkway, Corinth, Texas. The meeting date, time, place and purpose as required by Title 5, Subtitle A, Chapter 551, Subchapter C, Section 551.041, Government Code, with the following members to wit:

Members Present:

Bill Heidemann, Mayor
Joe Harrison, Mayor Pro-Tem
Sam Burke, Council Member
Lowell Johnson, Council Member
Don Glockel, Council Member

Members Absent:

Scott Garber, Council Member

Staff Members Present:

Bob Hart, City Manager
Fred Gibbs, Planning and Development Director
Cody Collier, Public Works Director
Jason Alexander, Economic Development Corporation Director
Greg Wilkerson, Asst. Chief of Police
Curtis Birt, Fire Chief
Kim Pence, City Secretary
Brenton Copeland, Assistant Manager, Technology Services
Mack Reinwand, City Attorney

CALL TO ORDER, INVOCATION, PLEDGE OF ALLEGIANCE & TEXAS PLEDGE:

"Honor the Texas Flag; I pledge allegiance to thee, Texas, one state under God, one and indivisible".

Mayor Heidemann called the meeting to order at 7:00 p.m., Bob Hart, City Manager delivered the Invocation and led in the pledge of allegiance.

CITIZENS COMMENTS

In accordance with the Open Meetings Act, Council is prohibited from acting on or discussing (other than factual responses to specific questions) any items brought before them at this time. Citizen's comments will be limited to 3 minutes. Comments about any of the Council agenda items are appreciated by the Council and may be taken into consideration at this time or during that agenda item. Please complete a Public Input form if you desire to address the City Council. All remarks and questions addressed to the Council shall be addressed to the Council as a whole and not to any individual member thereof. Section 30.041B Code of Ordinance of the City of Corinth.

No comments made.

PUBLIC HEARING:

1. Hold a public hearing to receive community input on the FY 2017-2018 Proposed Budget.

Bob Hart, City Manager - presented the FY 2017-2018 Proposed Budget.

Current Tax Rate	\$.58193
Proposed Tax Rate	\$.55000
Effective Tax Rate	\$.53686
Rollback Tax Rate	\$.55032



What is the Effective Tax Rate?

Tax Rate that provides about the same amount of revenue as the prior year

What is the Rollback Tax Rate?

Maximum rate allowed without voter approval

New Value Tax Growth	\$19,490,199
New Value Tax Revenue	\$107,196
Total AV Growth	8.52%
Average Home Value	\$249,112
Average Tax Bill	\$1,370

Property Taxes

	2013	2014	2015	2016	2017 Final <small>(as of July 25, 2017)</small>
Certified Value	\$1,428,952,690	\$1,538,127,064	\$1,638,520,892	\$1,799,383,154	\$1,952,654,794
Change in Value	2.53%	7.64%	6.53%	9.82%	8.52%
Property Tax Rate					
General Fund	\$0.46143	\$0.45143	\$0.44143	\$.44298	\$.44105
Debt Service	0.14346	0.14346	0.14346	0.13895	0.10895
Total Tax Rate	\$0.60489	\$0.59489	\$0.58489	\$0.58193	\$0.55000
Change in Tax Rate	-	(1C)	(1C)	(0.296C)	(3.193C)

Assessed Valuation & Property Tax Historical Comparison

	2013	2014	2015	2016	2017 Final (as of July 25, 2017)
New Value Added	\$8,745,330	\$8,830,118	\$15,403,173	\$33,390,497	\$19,490,199
Tax Rate	.60489	.59489	.58489	.58913	.55000
<u>Tax Bill Allocation:</u>					
General Fund	\$40,354	\$39,862	\$67,994	\$147,913	\$85,962
Debt Service Fund	12,546	12,668	22,097	46,396	21,235
Total New Taxes	\$52,900	\$52,529	\$90,092	\$194,309	\$107,196

Five Year Average Growth of \$17,171,863

5 Year Average Annual Tax Revenue Increase on New Value Added = \$99,405
 General Fund = \$76,417 and Debt Service Fund = \$22,988

Assessed Valuation New Value Added



The Corinth housing market remains strong with home prices rising as the demand for single-family homes in the region continues. The average number of days homes are on the market in the City of Corinth is twenty eight (28) days.

	2013	2014	2015	2016	2017 Final (as of July 25, 2017)
Avg Home Value	\$185,042	\$198,248	\$211,926	\$229,765	\$249,112
Tax Rate	.60489	.59489	.58489	.58193	.55000
<u>Average Tax Bill:</u>					
General Fund	\$854	\$895	\$936	\$1,018	\$1,099
Debt Service Fund	265	284	304	319	271
Total Taxes Due	\$1,119	\$1,179	\$1,240	\$1,337	\$1,370

Average Home Values increase:
 \$19,347 or 8.4% over the 2016 home values = \$33 increase in tax bill
 \$64,070 or 35% since 2013 = \$251 increase in tax bill

Average Home Value

	2016-17 Projected Actuals	2017-18 Proposed	2018-19 Projected	2019-20 Projected	2020-21 Projected
Ad Valorem Taxes	8,058,437	8,671,684	9,022,859	9,381,971	10,047,612
Sales Tax	1,363,603	1,430,981	1,501,888	1,576,335	1,654,498
Franchise Tax	1,092,969	1,128,227	1,139,511	1,150,906	1,162,416
Development Fees & Permits	841,725	751,334	471,334	468,334	468,334
Fire Services	2,733,898	2,711,950	2,648,692	2,668,023	2,684,349
Other Revenue	2,354,505	2,579,018	2,969,425	2,925,973	2,687,992
Total Resources	16,445,137	17,273,194	17,753,709	18,171,542	18,705,201
Wages & Benefits	11,069,536	12,668,936	13,573,700	13,923,470	14,263,635
Maintenance & Operations	4,146,881	4,284,797	4,388,956	4,445,475	4,500,831
One-Time Expenditures	147,802	1,268,739	-	-	-
Total Expenditures	15,364,219	18,222,472	17,962,656	18,368,945	18,764,466
Net Income	1,080,918	(949,278)	(208,947)	(197,403)	(59,265)
Ending Fund Balance	4,816,026	3,866,748	3,657,801	3,460,398	3,401,133
Fund Requirement - 20%	3,072,844	3,644,494	3,592,531	3,673,789	3,752,893
Effective Fund Balance	31.35%	21.22%	20.36%	18.84%	18.13%

General Fund Long Range Forecast

	Proposed \$.55000	Effective \$.53686	Variance \$.01314
General Fund	\$ 8,612,184	\$8,355,605	\$256,579
Debt Service Fund	2,127,417	2,127,417	0
Total	\$10,739,601	\$10,483,022	\$256,579

Station #3 Staffing- 9 FTE	\$274,684	Public Safety STEP Increases	\$80,738
Police Officers – 2 FTE	161,002	General Employee Merit Increases	121,272
Combination Inspector – 1 FTE	69,526	Health Insurance	170,654
Sidewalk	50,000	Expanded EAP	10,500
FM2181 & FM2499 Mowing	16,692	SPAN bus program	6,000

Effective Tax Rate Analysis

Department	New Program	FTE	Ongoing	One Time	TOTAL
Council	Council & Board Compensation		\$588		\$588
City Admin	Community Strategic Plan			50,000	50,000
City Admin	Expanded EAP		10,500		10,500
City Admin	TIRZ Study			5,000	5,000
City Admin	SPAN		6,000		6,000
City Admin	Communication Strategy			30,000	30,000
Technology Srv	New Phone System		3,000	197,000	200,000
Technology Srv	Incode Upgrade		2,625	45,500	48,125
Planning	Star Community Rating System			7,500	7,500
Planning	Thriving Earth Exchange Program			3,000	3,000
Planning	Scenic City			1,000	1,000
Planning	Integrated Storm Water Management			1,000	1,000
Planning	SoSmart Cities			1,000	1,000
Planning	Complete Streets Concept Plan			2,000	2,000
Comm. Dev	Combination Inspector	1.00	69,526	4,200	73,726
Police	Police Officers	2.00	161,002		161,002
Police	DPS Lab Testing Fees		20,800		20,800
Fire	ISO Consultant and Rating			40,000	40,000
Streets	Sidewalks		50,000		50,000
Streets	Asset Management Plan			20,000	20,000
Parks	FM2181 & FM2499 Mowing		16,692		16,692
General Totals		3.00	\$340,733	\$407,200	\$747,933
PSF General	PSF Furniture, Fixtures, & Moving Exp			596,000	596,000
Fire	Staffing Fire House #3	9.00	274,684	92,919	367,603
Fire	Fire House #3 Engine Equipment			172,620	172,620
Public Safety Complex Totals		9.00	\$274,684	\$861,539	\$1,136,223
Grand Totals		12.00	\$615,417	\$1,268,739	\$1,884,166

General Fund New Program Funding

Mayor Heidemann opened the Public Hearing at 7:012 p.m.

Lisa Clawson, 1411 Park Place - we are doing another strategic plan? The City of Rockwall is doing there plan in-house they are not paying an outside advisor. I wanted to bring that up as a potential way to save some money.

Mayor Heidemann closed the Public Hearing at 7:13 p.m.

- Hold a public hearing on a proposal to consider a tax rate, which will exceed the lower of the rollback rate or the effective tax rate and will increase total tax revenues from properties on the tax roll in the preceding tax year by 2.56 percent.

Mayor Heidemann open the Public Hearing for the Tax Rate at 7:14 p.m. No one spoke during the Public Hearing.

Mayor Heidemann closed the Public Hearing at 7:15 p.m.

- Hold a public hearing and receive citizen input on the proposed water and wastewater rates for FYE 2018.

Bob Hart, City Manager - presented the proposed water and wastewater rates for FYE 2018.

Entity Name		Residential	Commercial	Total	Subscription Mgd	Subscription per Acct Total
Entities that are served by UTRWD only						
Denton Co. Fresh Water Supply District 6-7 (Lantana)		3,300	30	3,330	3.20	961
Corinth - Current		6,800	334	7,134	7.50	1,051
Mustang SUD (Providence/Savannah)		6,400	-	6,400	2.90	453
LCMUA (Shady Shores/Lake Dallas/Hickory Creek)	wells as secondary for peak demand	4,526	399	4,925	3.80	772
Entities with multiple water providers						
Denton Co. Fresh Water Supply District 1A (Castle Hill)	City of Lewisville	3,791	91	3,882	3.00	773
Cross Timbers Water Supply						
(Bartonville/Copper Canyon/Double Oak)	wells	2,300	15	2,315	2.50	1,080
Prosper	wells	7,300	175	7,475	1.00	134
Flower Mound	Own/Lake Lewisville/Lake Grapevine	20,018	108	20,126	30.00	1,491
Krum	wells	1,716	97	1,813	0.40	221
Celina	wells	4,576	196	4,772	2.50	524
Argyle Water Supply (Argyle/Bartonville)	wells	2,300	45	2,345	2.00	853
Sanger	wells	2,522	304	2,826	0.50	177
Aubrey	wells	1,059	122	1,181	0.10	85
Justin	wells	1,300	100	1,400	0.85	607
Highland Village	wells	5,200	300	5,500	3.00	545
UTRWD Board member - No Water Subscription						
Lewisville	Own/Lake Lewisville	16,875	5,625	22,500	None	None
Pilot Point	wells	1,500	200	1,700	None	None
Denton	Own/lake Lewisville/Ray Roberts	29,411	4,784	34,195	None	None
Ponder	wells	945	55	1,000	None	None
Little Elm	North Texas Municipal Water District	10,313	188	10,501	None	None

UTRWD Member Comparison

Bob Hart, City Manager - this list represents all of the member cities of the Upper Trinity Water District. Corinth, Denton County Fresh Water District (Lantana), Mustang, and LCMUA all rely on Upper Trinity for 100% of the water supply sources. LCMUA has some very limited capacity of a well to be able to lower the demand in peak periods in order to reduce some of their operating costs.

The second category from the Denton Co Fresh Water District to Highland Village receive water from the Upper Trinity but they also have water wells that supplements heavily on the water supply. The real key numbers is in the subscription, that is a million gallons of water a day in reserve and we pay for that reservation of water. Corinth we have about 7.50 million and some of the similar populations in the other towns you can see the reservation of water is much less.

Entity Name	Base Rate	Volumetric 10,000	Total Water	Total WW 5,000	Total Bill
Entities that are served by UTRWD only					
Denton Co. Fresh Water Supply District 6-7 (Lantana)	27.00	29.70	56.70	40.00	96.70
Corinth - Current	23.27	27.70	50.97	49.39	100.36
Mustang SUD (Providence/Savannah)	26.75	34.40	61.15	49.15	110.30
Corinth - Proposed	44.62	27.50	72.12	39.74	111.86
LCMUA (Shady Shores/Lake Dallas/Hickory Creek)	30.00	53.00	83.00	52.40	135.40
Entities with multiple water providers					
Denton Co. Fresh Water Supply District 1A (Castle Hill)	34.75	29.92	64.67	None	64.67
Cross Timbers Water Supply (Bartonville/Copper Canyon/Double Oak)	38.25	32.50	70.75	None	70.75
Prosper	11.12	37.40	48.52	40.23	88.75
Flower Mound	32.82	30.00	62.82	31.29	94.11
Krum	16.20	31.52	47.72	46.77	94.49
Celina	22.25	39.68	61.93	37.79	99.72
Argyle Water Supply (Argyle/Bartonville)	27.04	30.97	58.01	43.64	101.65
Sanger	21.74	40.55	62.29	43.10	105.39
Aubrey	29.09	46.13	75.22	35.70	110.92
Justin	27.50	54.00	81.50	33.00	114.50
Highland Village	31.00	28.00	59.00	60.60	119.60
UTRWD Board member - No Water Subscription					
Lewisville	14.78	24.40	39.18	19.75	58.93
Pilot Point	22.08	27.61	49.69	31.64	81.33
Denton	16.00	41.50	57.50	31.50	89.00
Ponder	25.85	33.95	59.80	38.11	97.91
Little Elm	22.70	48.16	70.86	42.29	113.15

UTRWD Member Comparison

Total Customer Count 7,134

FIXED CHARGES

Subscription payment for 7.5 mgd	\$ 3,211,500
Joint facilities charge	669,885
Individual Facilities (Pipeline)	50,220
Individual Facilities (Booster Station)	32,120
Administration Fee	5,855
Minimum Daily Volume 1.35 mgd	546,953
Total Water Fixed Charges	\$ 4,516,533

Fixed fee per Customer/per month	\$ 52.76
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WWTP O&M Charge 630,660

Fixed fee per Customer/per month	\$ 7.37
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VOLUMETRIC CHARGES

Water volume charge	\$1.11 /1,000 gallon
Wastewater treatment volume charge	\$1.25 /1,000 gallon
Pipeline usage volume charge	\$0.055/1,000 gallon

UTRWD Charges Analysis

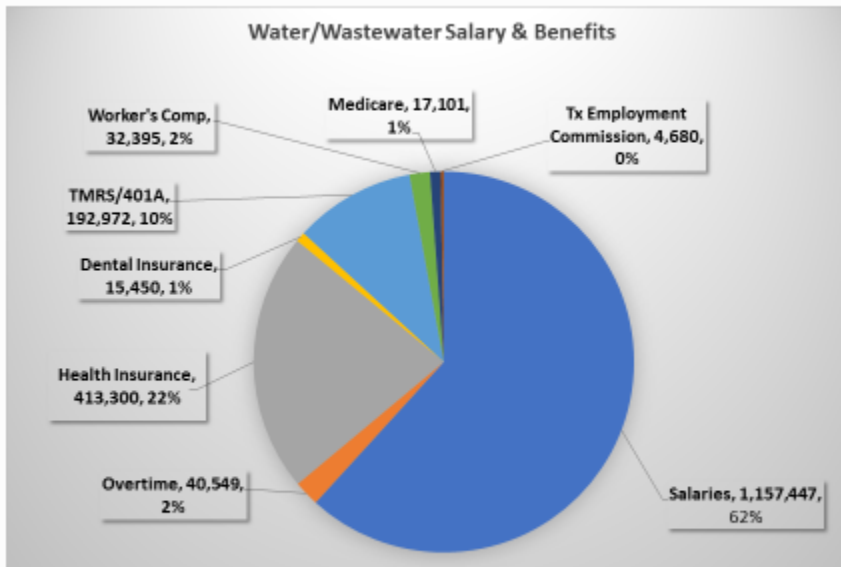
The above slide is a summary of the base cost that the City pays to Upper Trinity.

	2016-17 Projected Actuals	2017-18 Proposed	2018-19 Projected	2019-20 Projected	2020-21 Projected
Water Charges	5,839,810	7,758,303	7,758,303	7,758,303	7,758,303
Wastewater Charges	4,306,237	3,288,209	3,288,209	3,288,209	3,288,209
Garbage	786,740	796,000	796,160	796,322	796,485
Charges & Fees	420,600	333,000	336,330	339,693	343,090
Interest Income	9,500	7,500	7,575	7,651	7,727
Miscellaneous Income	70,869	72,300	73,023	73,754	74,491
Transfers	240,924	335,385	342,092	348,933	355,911
Total Resources	11,674,680	12,590,697	12,601,692	12,612,865	12,624,216
Wages & Benefits	1,640,373	1,873,894	1,917,205	1,960,056	2,002,908
Maintenance & Operations	9,145,820	9,494,681	9,889,401	10,241,727	10,633,119
Debt Payment	1,034,880	1,186,747	1,097,751	875,793	740,499
One-Time Expenditures	166,049	101,685	-	-	-
Total Expenditures	11,987,122	12,657,007	12,904,357	13,077,576	13,376,526
Net Income	(312,442)	(66,310)	(302,665)	(464,711)	(752,310)
Ending Fund Balance	2,451,470	2,385,160	2,082,495	1,617,784	865,474
Fund Requirement - 25%	2,996,781	3,164,252	3,226,089	3,269,394	3,344,132
Effective Fund Balance	20.45%	18.84%	16.14%	12.37%	6.47%

Utility Long Range Forecast

Bob Hart, City Manager - The slide above is what we are projecting at the end of this year and what we are proposing in the budget. These are the total revenues that we are anticipating in the budget against the expenditures leaving an ending balance of about \$2.3 million dollars which is 18.84% which is less than the 25% financial policy that the Council maintains.

The point that I would make on these proposed rates is the rates are designed to basically maintain the status-quo. They are not there to help build back the fund balance or to pay for additional capital projects only to maintain the system.



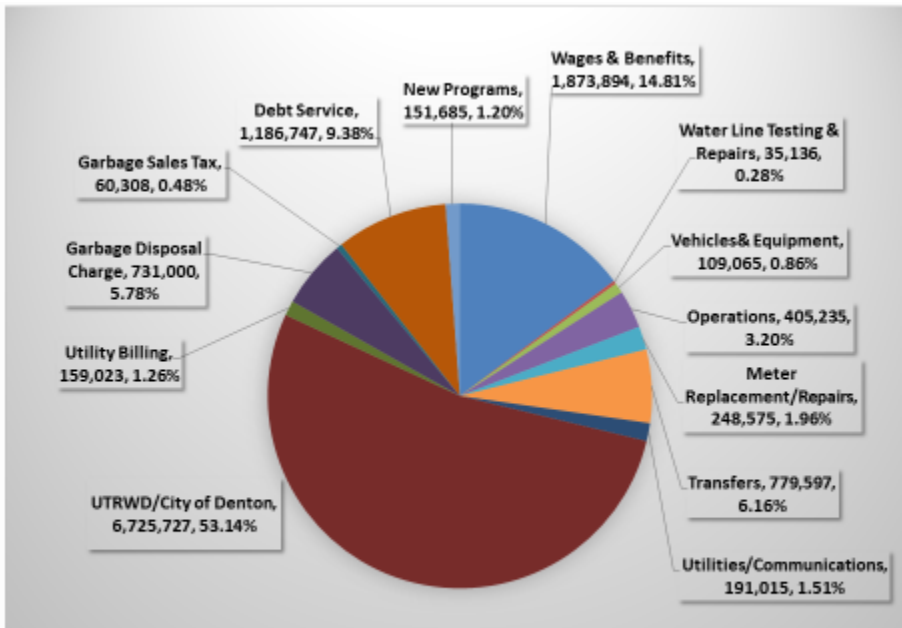
26 FTE

Total Wages & Benefits
\$1,873,894

Average Wages & Benefits
\$72,073

Average Salary
\$44,517

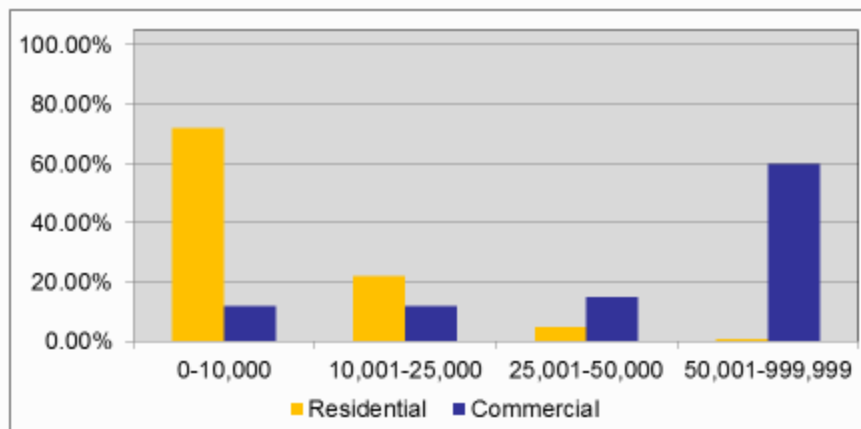
Utility Fund Wages & Benefits Analysis



26 FTE
 Total Water/Wastewater Expenditures
 \$12,657,007

Utility Fund Expenditure Analysis

Utility Customers Based on Usage



Residential Customers (95.3%)	6,800
Commercial Customers (4.7%)	334
Total Customers	7,134

Base Rates	Current	City	UTRWD	Total	Total vs Current	% Diff
5/8 x 3/4	23.27	13.35	31.27	44.62	21.35	91.7%
full 3/4	32.25	14.68	34.40	49.08	16.83	52.2%
1 inch	32.25	18.69	43.78	62.47	30.22	93.7%
1 1/2 inch	65.15	24.02	56.29	80.31	15.16	23.3%
2 inch	100.70	38.70	90.69	129.39	28.69	28.5%
3 inch	210.25	146.80	344.01	490.81	280.56	133.4%
4 inch	330.10	186.83	437.83	624.66	294.56	89.2%
6 inch	660.95	280.25	656.74	936.99	276.04	41.8%
10 inch	1,510.65	603.72	906.93	1,510.65	-	0.0%
Residential Rates						
0-3,000	2.77	-	2.15	2.15	(0.62)	-22.4%
3,001-5,000	2.77	-	2.65	2.65	(0.12)	-4.3%
5,001-10,000	2.77	-	3.15	3.15	0.38	13.7%
10,001-25,000	4.77	2.97	3.27	6.24	1.47	30.8%
25,001-50,000	6.77	5.94	3.27	9.21	2.44	36.0%
50,001+	8.77	8.91	3.27	12.18	3.41	38.9%
Commercial Rates						
0-10,000	3.68	.84	3.27	4.11	0.43	11.7%
10,001-25,000	4.68	1.84	3.27	5.11	0.43	9.2%
25,001-50,000	5.68	2.84	3.27	6.11	0.43	7.6%
50,001+	6.68	3.84	3.27	7.11	0.43	6.4%
Wastewater						
Base Rate	21.39	21.39	-	21.39	-	0.0%
Volumetric	5.60	0.96	2.71	3.67	(1.93)	-34.5%

Residential Utility Bill Comparison

Assumes 5,000 gallons of Wastewater

	Seniors 10,000	5,000	10,000	20,000	30,000	75,000
Current	42.66	37.12	50.97	98.67	156.37	511.02
Current WW	43.79	49.39	49.39	49.39	49.39	49.39
Total Current Residential	86.45	86.51	100.36	148.06	205.76	560.41
City	13.35	13.35	13.35	43.05	87.60	429.15
UTRWD	47.02	43.02	58.77	91.47	124.17	271.32
Total Bill	60.37	56.37	72.12	134.52	211.77	700.47
Proposed WW	36.07	39.74	39.74	39.74	39.74	39.74
Total 50% Residential	96.44	96.11	111.86	174.26	251.51	740.21
Difference	9.99	9.60	11.50	26.20	45.75	179.80
% Difference	11.5%	11.1%	11.5%	17.7%	22.2%	32.1%

The proposed rates include a senior citizen discount where senior citizens receive 5,000 gallons of water and 1,000 gallons of wastewater included in their monthly minimum bill.

UTRWD Fee – 50% Base Rate

Currently, for a senior with a discount on average if they use 10,000 gallons of water they would pay \$86.45 per month. Under the proposed rate they would pay \$96.44 which is an increase of \$9.99.

For the seniors that use 5,000 gallons of water a month or less their bill would be \$44.62 a month assuming they are using 5,000 gallons or less a month.

Mayor Heidemann opened the Public Hearing at 7:29 p.m.

Lisa Clawson, 1411 Park Place - it is clearer to me and it is a necessary evil, we have to have water. My question is how do we prevent this from happening again? Maybe we look at large collector tanks within the City. We do a review every 3 years and maybe we do it annual instead to catch yet. I think maybe we need to look at passing some of the health costs to the employees.

Sally Northam, 1724 Timber Ridge Circle - that was an excellent presentation and would like to see that online. Is there a mandate that the water and sewer department be self-funding?

Bob Hart, City Manager - no, there is not a mandate. It is generally the best practice in a community.

Sally Northam, 1724 Timber Ridge Circle - How much equipment is assigned to the water and sewer department that is used by other departments?

Cody Collier, Public Works Director - next to none. No other department can utilize it.

Sally Northam, 1724 Timber Ridge Circle -the way I calculated the base rate is that you are asking for a 92% increase in the base rate. Those other figures in my opinion are somewhat deceptive. I have an issue with a 92% increase in the base rate. What was the increase in the base rate the last time it was increased? I think it was close doubled 6 to 7 years ago so it seems we are setting a trend here.

Scott Baird, 3708 Lynchburg Drive - why are we operating in the black? I am at a 38% increase. I appreciate the job you have do and I would just say do what you can for us. I could cut back and still probably couldn't get to the middle range unless I let my yard go. If that is the case across the board you will

probably see a change in the way our yards look around town.

Kenny Huffstutler, 1411 Corinth Bend - it will make a difference to our yards and we do want to keep our yards nice. I don't know if we can lower the total amount that we have to reserve? After I see a 2 inch rain and I see our soccer fields getting watered, that could be a savings and maybe we can put something on those. I am looking at about an 80% increase so it looks a lot higher than the numbers that are being presented. I haven't used an average of less than 24,000 to 25,000 gallons of water a month. When I see the 0-10,000 is more of the majority is a little questionable. I am looking at a bill that will go up \$37.00 a month for 1 household. With additional homes that have been built that should help with tax and water revenue. I think we need to look at some of the resources that we have. Look at some of the ways we water our city as well.

David Seymour, 3204 Summerwood - when are we going to get to a point where our reserve is met and after that point what are we going to do with rates?

Bob Hart, City Manager - the rates that are proposed would basically maintain the status-quo. The current policy for the reserve requirement is 25%. On that proposed budget it sits at about 18.8% so it is not recovering the deficit on the fund balance. We will be looking at ways to recover that at some point in the future. Part of the reason the reserves have fallen is because we have had two wet years so the revenues have been down. We will wait for the next year and see what happens on the water sales and see if we can recover some of that as well.

Mayor Heidemann closed the Public Hearing at 7:42 p.m.

COUNCIL COMMENTS & FUTURE AGENDA ITEMS

The purpose of this section is to allow each councilmember the opportunity to provide general updates and/or comments to fellow councilmembers, the public, and/or staff on any issues or future events. Also, in accordance with Section 30.085 of the Code of Ordinances, at this time, any Councilmember may direct that an item be added as a business item to any future agenda.

Councilmember Harrison - would like to know if the City Engineer could work with TX DOT and AGL on the north entrance to I-35 by Mazda Dealership. It funnels down to 1 lane and I don't know if there is going to be 2 lanes but someone is going to get hurt there.

The on-ramp where the Charter school is at by Meadowview, in the mornings when parents are letting their children off the vehicles stack up in the frontage road and it is backing all the way up to the on-ramp to I-35. You have the same occurrence at 3:00 p.m. to pick up the children.

Councilmember Glockel - I would like to revisit the speed bumps we put in over by Post Oak. When Post Oak was to be completed we considered taking those up and I have had comments from people asking when we were going to take those up?

Bob Hart, City Manager - my understanding is that the Ordinance that the Council adopted would call for those speed humps to be removed when the Post Oak intersection opens in its entirety. We would just automatically trigger that.

Councilmember Glockel- that is exactly as I remembered. The road is not complete yet but it is nearing completion and when it is complete I would like to see that followed through.

Councilmember Harrison - this rate is proposed for 1 year and how would it work for the 2nd and subsequent years?

Bob Hart, City Manager - one of the ordinances that the Council will consider on the rate would be a

provision that would recognize the City component of the water bill and the Upper Trinity component of the water bill and when the Upper Trinity bill is adjusted annually, there would be a pass through provision to address that.

Mayor Heidemann - I would like to thank the Fire Department for sending people and equipment down to participate from Hurricane Harvey.

The Police Department was able to fill up a U Haul and send help as well. Again, thank you for all your efforts.

Mayor Recessed the meeting at 7:51 p.m. *See Closed Session.

CLOSED SESSION

The City Council will convene in such executive or (closed session) to consider any matters regarding any of the above agenda items as well as the following matters pursuant to Chapter 551 of the Texas Government Code.

Section 551.071. (1) Private consultation with its attorney to seek advice about pending or contemplated litigation; and/or settlement offer; and/or (2) a matter in which the duty of the attorney to the government body under the Texas Disciplinary Rules of Professional Conduct of the State of Texas clearly conflicts with chapter 551.

a. Water Rate and Waste water.

Council met in Closed Session from 7:55 p.m. until 8:08 p.m.

Section 551.072. To deliberate the purchase, exchange, lease or value of real property if deliberation in an open meeting would have a detrimental effect on the position of the governmental body in negotiations with a third person.

Section 551.074. To deliberate the appointment, employment, evaluation, reassignment, duties, discipline, or dismissal of a public officer or employee; or to hear a complaint or charge against an officer or employee.

Section 551.087. To deliberate or discuss regarding commercial or financial information that the governmental body has received from a business prospect that the governmental body seeks to have locate, stay, or expand in or near the territory of the governmental body and with which the governmental body is conducting economic development negotiations; or to deliberate the offer of a financial or other incentive to a business prospect.

After discussion of any matters in closed session, any final action or vote taken will be in public by the City Council. City Council shall have the right at any time to seek legal advice in Closed Session from its Attorney on any agenda item, whether posted for Closed Session or not.

RECONVENE IN OPEN SESSION TO TAKE ACTION, IF NECESSARY, ON CLOSED SESSION ITEMS.

No action taken from Closed Session.

ADJOURN:

Mayor Heidemann adjourned the meeting at 8:09 p.m.

AYES: All

Meeting adjourned.

Approved by Council on the _____ day of _____ 2017.

Kimberly Pence, City Secretary
City of Corinth, Texas

City Council Regular and Workshop Session

Meeting Date: 11/02/2017
Title: Phone System Replacement
Submitted For: Lee Ann Bunselmeyer, Director
Submitted By: Shea Rodgers, Technology Services Manager
Finance Review: **Legal Review:**
City Manager Review: Approval: Bob Hart, City Manger

AGENDA ITEM

Consider and Act on a contract with ConvergeOne, Inc. to replace end-of-life and out-of-warranty phone hardware and software.

AGENDA ITEM SUMMARY/BACKGROUND

The City's current phone system has been in place in each of the buildings since 2008. Much of the equipment is considered end-of-life by its manufacturer and becoming increasingly unreliable. Core device failures have, on average, taken about 6-8 hours to restore phone service to the affected areas. Additionally, Avaya, Inc., the manufacturer and supporter of the City's current phone equipment, filed for Chapter 11 bankruptcy in January 2017. While the company claims support operations should remain unaffected, it brings into question the long-term viability of the City's current phone infrastructure.

In 2016, a committee was established by Technology Services to evaluate potential replacement systems. The committee was comprised of representatives from Utility Billing, Police, and Fire, and considered system replacement options from Avaya, Microsoft, ShoreTel, and Cisco. After deliberating, the team selected Cisco as the desired solution, as it fulfilled all of the requirements set by each department. ConvergeOne, Inc. (C1), is the selected vendor for this project. C1's proposed Statement of Work has been attached (CISCO PROJECT 2017-SOW).

The first quotation attached (CISCO PROJECT 2017-HARDWARE) shows the cost for the purchase of the core phone system, as well as call accounting software, and all handsets, totaling \$130,924.27. All hardware and software in this quote have already been competitively bid by the Texas Department of Information Resources (DIR) cooperative contract DIR-TSO-2542, thus no bid process on the City's behalf was necessary.

The second quotation attached (CISCO PROJECT 2017-PROFESSIONAL SERVICES) shows the professional services needed to configure the core devices and call accounting software, totaling \$48,334.50. This quotation has also been bid under Texas DIR cooperative contract DIR-TSO-2687, thus no bid process on the City's behalf was necessary.

If approved, this contract will allow ConvergeOne to begin procuring the necessary hardware and software, which will be configured on-site during December 2017. C1 Technicians will be on-hand to troubleshoot during the first cutover of phone service to the new devices, which should occur in February 2018. The order of buildings transitioned to the new system will be: City Hall, Public Works, Fire Station 1, Fire Station 2, and Fire Station 3. The current system will remain in place in the Police and Fire headquarters. The necessary equipment will be staged in the new Public Safety Facility, ready for use when Police and Fire operations move to the new building. The duration for cutover will vary at each location depending on its complexity. The estimated completion date of the project is May 2018.

RECOMMENDATION

It is the recommendation of Staff that City Council approve the contracts from ConvergeOne, Inc. in the amount of \$179,258.77 (\$130,924.27 for hardware/software and \$48,334.50 for professional services) for the replacement of end-of-life and out-of-warranty phone hardware and software.

Fiscal Impact

Source of Funding: Capital Outlay

FINANCIAL SUMMARY:

In September 2017, the City Council approved the one-time funding of this project. Annual maintenance for the hardware and software will be about the same as our current phone system maintenance: approximately \$15,000.

Attachments

CISCO PROJECT 2017-SOW

CISCO PROJECT 2017-HARDWARE

CISCO PROJECT 2017-PROFESSIONAL SERVICES

STATEMENT OF WORK

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Attachment C

PREPARED FOR:

City of Corinth

PREPARED BY:

Manny Tamez, National Account Manager

Stephanie Foster, Service Delivery Manager

Cisco UC

10/9/2017

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THE INFORMATION CONTAINED HEREIN IS CONSIDERED CONFIDENTIAL AND PROPRIETARY, PRODUCED SOLELY FOR THE CUSTOMER IDENTIFIED ABOVE.

This Statement of Work is proprietary to ConvergeOne and contains ConvergeOne Confidential Information. It may not be disclosed in whole or in part without the express written authorization of ConvergeOne. No portion of this Statement of Work may be duplicated or used for any purpose other than to receive Services or deliverables from ConvergeOne described herein.

www.ConvergeOne.com | 1-888-321-6227 | info@ConvergeOne.com

CONTACT INFORMATION

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Stephanie Foster	Service Delivery Manager, Cisco Practice	slfoster@ConvergeOne.com	+1 (918) 946-8207

Name	Functional Responsibility	Email Address	Phone
<i>Customer Distribution</i>			

REVISION HISTORY

Revision No.	Issue Date	Status	Name	Comments

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EXECUTIVE SUMMARY

City of Corinth has requested ConvergeOne to submit a proposal to deploy Cisco Unified Communications solution to support sixty two (62) at the City Hall Location. This solution will include Cisco Unified Communications Manager, Cisco IM&P, Emergency Responder, Unity Connection, Virtual Observer Call Recording, and VeraSmart Call Accounting. Phase two will allow the Cisco Unified Solution to support up to one hundred eighty eight (188) Users for seven (7) locations. Phase Two will be completed at a later time.

We appreciate the opportunity to submit a proposal to meet your business requirements and look forward to our ongoing partnership.

CONVERGEONE PROFILE

At ConvergeOne, we're the people who know communications. We're an award-winning, privately held, leading provider of communication solutions for businesses with a proven track record dating back to 1993, when we launched the company with five employees. Today, ConvergeOne has nearly 1,000 employees and more than 75 locations across the United States.

ConvergeOne specializes in delivering innovative convergence solutions that provide businesses with a distinct competitive advantage. We understand the challenges posed by today's rapidly evolving technologies and leverage our extensive engineering team to help our customers meet these challenges. We work hard to understand the unique needs of each of our customers, and develop a personalized technology strategy to help them succeed.

ConvergeOne's Cisco Credentials:

- Cisco Master Collaboration Specialization
- Cisco Master Cloud Builder Specialization
- Cisco Master Security Specialization
- Cisco Advanced Technology Partner for Contact Center Enterprise (UCCE)
- Cisco Advanced Technology Partner for Customer Voice Portal (CVP)
- Cisco Advanced Technology Partner Cisco Application Centric Infrastructure (ACI)
- Cisco Advanced Technology Partner for TP Video Master
- Cisco Advanced Technology Partner for Identity Services Engine
- Cisco Advanced Technology Partner for IP Interoperability and Collaboration Systems
- Advanced Borderless Networks Architecture Specialization
- Advanced Collaboration Architecture Specialization
- Advanced Data Center Architecture Specialization
- Advanced Content Security Specialization
- Advanced Unified Fabric Technology Specialization
- Advanced Video Specialization

- *Cisco Partner Support Services*
- *DVAR - Direct buying relationship with Cisco*
- *Dedicated Cisco SMARTnet Team*



SCOPE OF WORK

This Statement of Work (“SOW”) is part of and governed by the Master Sales and Consulting Services Agreement #M1586 (“MSCA”), between City of Corinth (Customer) and ConvergeOne. The terms and conditions of MSCA and Master Agreement Rider SO-000330068 are incorporated herein by reference.

Any dates and/or time intervals listed in this scope of work are approximate and for planning purposes only. ConvergeOne will make every effort to accommodate the requested dates; however, projects milestones will be fully discussed and mutually agreed upon between ConvergeOne and Customer after project kickoff.

The detailed applications, connectivity and activities outlined in this statement of work (SOW) are the complete total of the work to be provided for the specified price. Any additional applications, technologies or integrations not specified are not covered by this SOW and may result in additional charges at any time during the project.

The outline of deliverables for each of these solutions follows below.

CISCO UNIFIED COMMUNICATIONS

Staging

- Configure two (2) Cisco Business Edition 6000 (BE6H) server
 - Installation and configuration of VMware
 - Load OVA template and appropriate Cisco applications

Cisco Unified Communications Manager

- Deploy and configure one (1) new Cisco Unified Communications Manager (CUCM) cluster
 - Comprised of one (1) Publisher and two (2) Subscriber nodes
 - Configure route pattern, route list, partitions, calling search space, device pools
 - CUCM dial plan and phone configuration
 - One (1) new locations: City Hall,
 - City Hall (15) users with 7841 IP Phones
 - City Hall (42) users with 8841 IP Phones
 - City Hall (5) users with 8831 IP Phones

Cisco Emergency Responder

- Deploy and configure a one (1) Cisco Emergency Responder (CER) cluster
 - Comprised of one (1) Primary and one (1) Secondary node
 - Configure up to one (1) zones/Emergency Response Locations (ERLs)

Cisco Unity Connection

- Deploy and configure one (1) new Cisco Unity Connection (CUC) cluster
 - Comprised of one (1) Primary and one (1) Secondary node
 - Up to sixty two (62) users
 - One (1) Auto Attendant
 - Test and Verify calling into Cisco Unity Connection self-enrollment
 - Test and Verify Cisco Unity Connection external call with release transfer

- Test and Verify Cisco Unity Connection message playback

Voice Gateways

- Deploy up to one (1) Cisco 4321 Series Integrated Services Routers (ISRs) as Voice Gateways (VGs) for City Hall
 - Configure up to one (1) voice gateways for PRI trunk voice connectivity
 - Configure up to five (5) dial-peers

Analog Gateways

- Configure up one (1) VG204XM voice gateways for analog foreign exchange station(FXS)
 - Configure four (4) analog devices

IM & Presence

- Deploy and configure one (1) new Cisco Instant Messaging & Presence (IM&P) cluster
 - Comprised of one (1) Primary and one (1) Secondary node
 - Up to sixty two (62) users for City Hall
 - Cisco Jabber for chat, presence, and softphone functionality

Virtual Observer Call Recording

- Configure and set up On-Demand and Total Recording
- 10x OnDemand (5 Deployed in Phase 1)
- 20x Total Recording (5 Deployed in Phase 1)

VeraSmart Call Accounting

- Base call accounting configuration for sixty two (62) users at City Hall

Cutover Support

- Provide cutover support for first day of go-live for four (4) hours for one location
Normal Business Hours by remote resources. "Normal Business Hours" is defined as: Monday through Friday, 8am-5pm Central time. Should additional support be required, these services will be managed via the Change Management process.

Training

- Remote Train the Trainer
 - Two (2) hours of admin training & One (1) hour of train the trainer
- Includes one (1) 2-hour GoToMeeting training sessions for Virtual Observer
- Remote VeraSmart Training for two (2) hours for up to four (4) users.

Project Management

- ConvergeOne will provide Project Management for the above scope

SECURITY CERTIFICATES

Many Cisco applications contain self-signed certificates that are issued by the applications upon initial installation. This first becomes apparent to customers when they use a web browser to connect to the applications for the first time to administer them and see a warning about an untrusted site. Customers have the option of manually adding an exception (trusting that application) and then not seeing the warning in the future, but some customers find this too intrusive for their end users, especially for applications such as Finesse and CUIC.

To avoid the warning message from appearing on first connections, City of Corinth can do one of the following:

- Add the self-signed certificates from all applicable Cisco applications servers to the list of trusted certificates on each end user computer.
- Issue a certificate for each applicable Cisco application server from their own internal trusted Certificate Authority (CA), enabling automatic distribution to the trusted clients of that CA.
- Obtain public certificates for all applicable Cisco application servers, issued by a trusted external CA, such as VeriSign or GoDaddy.

For this project, City of Corinth will either provide certificates signed by an internal trusted CA for all applicable Cisco application servers, or will obtain public certificates for all applicable Cisco application servers. In either case, ConvergeOne will submit the certificate requests and install the certificates; CUSTOMER is responsible for providing the certificates.

Note: when connecting to a server, the URL must match either the Subject field of the certificate, or one of the Subject Alternative Names (SANs) contained within the certificate. In addition, certificates have expiration dates (generally one to ten years after the date of issuance), and City of Corinth will need to renew and upload new certificates before the current ones expire.

OUT OF SCOPE ITEMS

ConvergeOne has not included the following items as part of this proposal:

- Cisco VCS
- Voice Readiness Assessment
- Cisco Unified Contact Center Express/Enterprise
- Network voice Quality of Service (QoS)
- Installing Cisco Jabber on end user devices
- On-going environment support (e.g. CONVERGEONE Ovation Managed Services)
- Users and Gateways for Public Works, Police Department, Fire Department Main, Fire Department #1, Fire Department #2, and Fire Department #3
- Cabling Infrastructure
- QAR
- Phone Placement
- Rack/Stack
- One (1) Cisco 4351 Series Integrated Services Routers (ISRs) as Voice Gateways (VGs)
- Four (4) VG204XM and VG310 voice gateways for analog foreign exchange station (FXS)
- Items not specifically identified as in-scope

CUSTOMER RESPONSIBILITIES

1. **Provide a single point of contact who will be responsible for:**
 - a. Understanding the business and technical requirements and who has the authority to make binding decisions on Customer's behalf.
 - b. Working with ConvergeOne Project Manager to develop mutually agreed project schedule, including outside of Normal Business Hours test and cutover windows (if applicable).
 - c. Ensuring all Customer responsibilities are completed in accordance with the project schedule.
 - d. Reasonable notification of schedule and changes for the installation work.
 - e. Attending all project status meetings.
2. **Ensuring availability of appropriate Customer resources that will:**
 - a. Assist in development and execution of applicable test plans.
 - b. Provide accurate documentation for all existing systems and network.
 - c. Provide all necessary IP addresses, subnet mask, and default gateways.
 - d. Provide VPN or other mutually agreed upon remote access.
3. **Site Preparation:**
 - a. Ensure equipment room is ready, including all electrical, wiring, grounding, lighting, racks, and HVAC required maintaining equipment within operating conditions specified by the equipment manufacturer.
 - b. Provide required cable/patch panels that meet all requirements for Category 5e, racks, and network connectivity.
 - c. Accept receipt of equipment and store in a secure area. Retain shipping documentation, inventory shipments by box count, and report any obvious external damage to the ConvergeOne Project Manager.
 - d. Provide floor plans for equipment room configuration and related locations if applicable.
 - e. Ensuring that existing Customer network is configured, connected, and operating within the manufacturer's specifications.
 - f. Customer will provide QOS on all of their network equipment to the WAN based upon Supplier's guidelines and requirements.
 - g. Customer will provide sufficient bandwidth to support solution requirements.

NOTE: Need to add any and all required OS (windows, SQL) will be provided by client unless otherwise stated in SOW.

FIRST DAY OF BUSINESS SUPPORT

ConvergeOne will provide 1 day support for up to four (4) hours for First Day of Business Support following the cutover. Additional blocks of hours, in increments of four (4) hours are available and can be purchased upon request.

- The Customer must provide (1) representative to assist with First Day of Business Support who has authority to approve change requests.

TESTING, PROJECT COMPLETION AND ACCEPTANCE

After the system installation has been completed, ConvergeOne will test the system with City of Corinth using a mutually agreed test plan. Once the System testing has been completed, ConvergeOne will provide an acceptance letter to City of Corinth for signature. The acceptance letter follows five business days after installation.

In order to refuse acceptance of the services performed, City of Corinth must provide ConvergeOne with full details that show that services do not conform to the SOW. ConvergeOne shall address such non-conformance in a timely manner. ConvergeOne shall compile an action plan to correct any deficiencies and the process for acceptance detailed herein shall be repeated until such time as all deficiencies have been resolved and the services meet the requirements of the SOW.

While every attempt will be made to identify potential risks to the project's successful completion, customer may not withhold acceptance of this project based on issues with customer's network, customer's business applications, other customer deployed systems, or devices that are not immediately related to this statement of work.

Deliverable acceptance will signify that the proposed project scope has been fulfilled.

At the conclusion of this project, City of Corinth will have a designed solution as described in this Statement of Work including any Change Order expressly approved in writing by City of Corinth.

PROJECT APPROACH

PROJECT MANAGEMENT

ConvergeOne will assign a remote project manager responsible for overseeing the project. The Project Manager will be the single point of contact from contract signing through solution implementation and cutover. Project Manager's activities may include:

- Project Kickoff
- Communications
- Finalizing the Project Plan and Schedule
- Reviewing Roles and Responsibilities
- Coordination of Internal/External Resources
- Hardware delivery and inventory coordination
- Managing and Monitoring all project Work
- Managing change requests
- Chairing Project Status Meetings
- Project Closure Meeting

- True-up of products/licensing for maintenance

The Customer will be responsible for providing a single point of contact for co-ordination with the ConvergeOne Project Manager. A detailed project plan will be jointly developed.

The ConvergeOne Project Manager will develop and review critical milestone dates, including all applicable freeze dates with the Customer. Once critical milestone dates have been mutually agreed to by ConvergeOne and the customer changes will be managed and billed via the Change Order Process.

STANDARD SERVICE DELIVERY HOURS

All non-service impacting work described in this scope will be performed during normal business hours defined as 8:00 am to 5:00 PM local time; Monday through Friday, excluding ConvergeOne designated holidays . “Cutover” for the sites will be completed after business hours.

Standard Overtime is defined as:

- Monday-Friday after 5:00 PM local site time, excluding ConvergeOne holidays

Premium Overtime is defined as:

- Saturday at 12:00 AM to Monday at 8:00 AM local site time
- ConvergeOne designated holidays

PROJECT SCHEDULING, CHANGE CONTROL, AND FREEZE DATES

The ConvergeOne Project Manager will develop and review critical milestone dates, including all applicable freeze dates with the Customer. Once critical milestone dates have been mutually agreed to by ConvergeOne and the customer changes will be managed and billed via the Change Order Process.

CHANGE MANAGEMENT

In the event that a change to the scope above is necessary, ConvergeOne PM will provide timely feedback and an estimate of cost for the requested/required change. A Change Order (CO) will be issued detailing the reason for the change, who requested the change, and the estimated cost of the change based on available information. Once City of Corinth and ConvergeOne have reviewed and signed the Change Order, work will proceed on the agreed upon Change Order (CO). In the event that the change order does not impact the existing Statement of Work (SOW), or if work can proceed in other aspects of the SOW, ConvergeOne will make every effort to continue available SOW efforts in a timely manner.

ConvergeOne made certain assumptions while specifying the services and deliverables detailed in this SOW. It is the Customer’s responsibility to identify any incorrect assumptions or take immediate action which will make all of ConvergeOne’s assumptions correct.

1. If the assumptions used to develop the SOW are found to be incorrect, the parties agree to meet and negotiate, in good faith, equitable changes to the SOW, Service Levels and/or Fee Schedule, as appropriate.

2. The prices for the Services are based on City of Corinth’s environment as known by ConvergeOne at the time of execution of this SOW. If the volumes, consumption factors or requirements change by +/- five (5%) percent, ConvergeOne will adjust the pricing to reflect these changes.

PROJECT TIMELINE

The project timeline will be determined based upon the availability of resources at the time the SOW is signed. Unless otherwise agreed upon by both parties ConvergeOne Professional Services generally requires a minimum of three (3) weeks lead time to start a project.

The project will be phased for separate implementations based on the timing and schedule requested by City of Corinth.

- The resources to perform the Services shall be available (including any travel time) Monday through Friday, 8:00 a.m. to 5:00 p.m. local Customer’s time (excluding nationally-observed holidays) based on a forty (40) hour week, unless previously agreed upon between City of Corinth and ConvergeOne.
- ConvergeOne reserves the right to perform portions of the work remotely according to a schedule mutually agreed to by both City of Corinth and ConvergeOne.

The following tables are an example of the standard set of activities to be completed by ConvergeOne and customer. Not all the items listed below are applicable to every project.

PROJECT DELIVERABLES

Plan Phase Deliverables	Explanation
Initial Project Plan	The initial project plan will define the dates and deliverables required through the Plan and Design Phases.
Kick Off Presentation	Presentation to introduce the ConvergeOne and City of Corinth teams as well as the project overview.
Communication plan	Document to formalize the communication plan to be used throughout the project.
Contact List	Document including all parties contact information.
Planning Completion Certificate	The City of Corinth accepted Planning Completion Certificate is a prerequisite of the Design Phase. The Planning Completion Certificate signifies the completion of the Plan phase.
Design Phase Deliverables	Explanation

Technical Design Document	Represents final “to be built” document. The Technical Design Document represents the final solution architecture.
ConvergeOne Standard Entry Form	Represents the phones to be configured in UCM
Design Completion Certificate	The City of Corinth-signed Design Completion Certificate is a prerequisite of the Implementation Phase. The Design Completion Certificate signifies the completion of the Design Phase.
Implement Phase Deliverables	Explanation
System Test Plan	The System Test Plan identifies the testing that will be conducted to validate the components are all correctly integrated and failover properly.
Feature Test Plans	The Feature Test Plan will focus on validating the features deployed in the solution are working as designed.
Validation Completion Certificate	<p>This Validation Completion Certificate represents the successful completion of the client User Acceptance Testing and the system demonstrates the expected results as defined in the accepted design.</p> <p>The certificate also transitions the system into a “Live” production environment.</p>
Operate Phase Deliverables	Explanation
Project Completion Certificate	The Project Completion Certificate signifies the end of the deployment project and transitions the project to the Support Center. City of Corinth sign-off of the Project Completion Certificate is required for transitioning the solution to the Support Center and officially closing the Deployment project.

PAYMENT OF FEES

INVOICING SCHEDULE

Notwithstanding anything to the contrary, the following payment terms shall supersede any other payment terms including the terms in the Master Sales Agreement or are otherwise written.

If applicable, invoices will be sent at each milestone with customer acceptance that the milestone has been met. Invoices will only be sent once the dollars exceed the advance deposit. If Lease options is selected then Leasing terms and conditions would apply.

50% invoiced at the time of commencement of the project

50% upon UAT sign off or go live whichever is earlier.

Payment terms are net 30 per SO-000330068

STATEMENT OF WORK ACCEPTANCE

The signature below of an authorized City of Corinth representative indicates acceptance of the terms and conditions of this Statement of Work by City of Corinth. A signature by an authorized ConvergeOne representative indicates ConvergeOne’s acceptance to perform the defined work under the terms of this proposal. Signatures by authorized representatives of both parties constitute the agreement. The terms of this Statement of Work shall remain open for a period of 45 days from the date set forth below as signed by ConvergeOne.

A “Project Deliverable Acceptance Form” will identify the deliverables in this Statement of Work and will be filed by City of Corinth at the completion of the project.

**ConvergeOne
Authorized Representative:**

Signature

Printed Name

Title

Date

City of Corinth Authorized Representative:

Signature

Printed Name

Title

Date

City of Corinth Primary Contact:

Printed Name

Title

Email Address

Phone Number

Solution Summary

CISCO PROJECT 2017/ DIR-TSO-2542

Customer: City of Corinth Ship To Address: 3300 Corinth Parkway Corinth, TX 76208 Bill To Address: 3300 Corinth Parkway Corinth, TX 76208 Customer ID: CITCOR0004 Customer PO:	Primary Contact: Shea Rodgers Email: shea.rodgers@cityofcorinth.com Phone: (940) 498-3233 ext:2246 National Account Manager: Manuel Tamez NAM Email: MTamez@convergeone.com NAM Phone: +19725461733
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Solution Summary	Current Due	Total Project
Software	\$27,586.00	\$27,586.00
Hardware	\$65,338.27	\$65,338.27
Maintenance		
Manufacturer Maintenance	\$38,000.00	\$38,000.00
Project Subtotal	\$130,924.27	\$130,924.27
Estimated Tax	NOT INCLUDED	
Estimated Freight	\$0.00	
Project Total	\$130,924.27	\$130,924.27

This Solution Summary summarizes the Document(s) that are attached hereto and such Document(s) are incorporated into this Solution Summary by this reference. Customer's signature on this Solution Summary (or Customer's issuance of a purchase order in connection with this Solution Summary) shall represent Customer's agreement with each attached Document and acknowledgement that the attached Document(s) are represented accurately by this Solution Summary. Each Document is governed by that certain agreement as stated within that individual Document. Professional Services not specifically itemized are not provided.

The pricing on this Summary page is valid for thirty (30) days. All prices are subject to change without notice.

This order is a configured order and/or contains software.

Special Comment to Solution Summary:

See Attached SOW for more info.

ACCEPTED BY:

BUYER: _____ DATE: _____ SELLER: _____ DATE: _____
TITLE: _____ TITLE: _____

Master Agreement Rider

#	Item Number	Description	Term	Qty	Unit List Price	Extended List	% Disc	Extended Price
Public Safety Center ISR 4351 Router								
1	C1A1VISR4350S-01	C1A1VISR4350S-01 - Tracker PID v01 Adv Perpetual ISR4350S - no delivery		1	\$0.00	\$0.00	0.00 %	\$0.00
2	C1-CISCO4351/K9	Cisco ONE ISR 4351 (3GE,3NIM,2SM,4G FLASH,4G DRAM,IPB)		1	\$8,000.00	\$8,000.00	62.37 %	\$3,010.75

Master Agreement Rider

#	Item Number	Description	Term	Qty	Unit List Price	Extended List	% Disc	Extended Price
3	CON-SNT-C14351K9	SNTC-8X5XNBD C1 ISR 4351 (3GE,3NIM,2SM,4G FLASH) Comment: 60 Month		1	\$3,200.00	\$3,200.00	35.29 %	\$2,070.59
4	C1-SL-750-AKC	Cisco ONE Promo LIC Akamai Connect for 750 connection WAAS		1	\$0.00	\$0.00	0.00 %	\$0.00
5	SL-4350-IPB-K9	IP Base License for Cisco ISR 4350 Series		1	\$0.00	\$0.00	0.00 %	\$0.00
6	PWR-4450-AC	AC Power Supply for Cisco ISR 4450 and ISR4350		1	\$0.00	\$0.00	0.00 %	\$0.00
7	CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m		1	\$0.00	\$0.00	0.00 %	\$0.00
8	POE-COVER-4450	Cover for empty POE slot on Cisco ISR 4450		1	\$0.00	\$0.00	0.00 %	\$0.00
9	DNA-VOUCHER	Tracker Eligibility SKU for DNA Offers		1	\$0.00	\$0.00	0.00 %	\$0.00
10	MEM-4300-8G	8G DRAM (4G+4G) for Cisco ISR 4330, 4350,		1	\$0.00	\$0.00	0.00 %	\$0.00
11	SM-S-BLANK	Removable faceplate for SM slot on Cisco 2900,3900,4400 ISR		2	\$0.00	\$0.00	0.00 %	\$0.00
12	MEM-FLSH-8G	8G eUSB Flash Memory for Cisco ISR 4430		1	\$0.00	\$0.00	0.00 %	\$0.00
13	PVDM4-64	64-channel DSP module		1	\$0.00	\$0.00	0.00 %	\$0.00
14	C1F1PISR4350SK9	Cisco ONE Foundation Perpetual License ISR 4351		1	\$4,000.00	\$4,000.00	46.81 %	\$2,127.66
15	CON-ECMU-C1F4350S	SWSS UPGRADES C1 Foundation Perpetual Lic ISR 4351 Comment: 60 Month		1	\$3,200.00	\$3,200.00	35.29 %	\$2,070.59
16	SL-4350-SEC-K9	Security License for Cisco ISR 4350 Series		1	\$0.00	\$0.00	0.00 %	\$0.00
17	SL-4350-APP-K9	AppX License for Cisco ISR 4350 Series		1	\$0.00	\$0.00	0.00 %	\$0.00
18	ISRWAAS-RTU-750	ISRWAAS 750 conns RTU for ISR4300 series		1	\$0.00	\$0.00	0.00 %	\$0.00
19	CON-ECMU-ISRW750	SWSS UPGRADES ISRWAAS 750 conns RT Comment: 60 Month		1	\$0.00	\$0.00	0.00 %	\$0.00
20	VWAAS-RTU-750	VWAAS 750 conns RTU for UCS-E on single ISR only		1	\$0.00	\$0.00	0.00 %	\$0.00
21	C1-PI-LFAS-ISR-K9	Cisco ONE PI Device License for LF, AS, & IWAN App for ISR		1	\$0.00	\$0.00	0.00 %	\$0.00
22	C1-CEM-100-K9	Cisco ONE Energy Management - 100 DO End Points		1	\$0.00	\$0.00	0.00 %	\$0.00
23	C1-LIC-VCM-1N	Cisco ONE Promo license to manage one WAAS node		1	\$0.00	\$0.00	0.00 %	\$0.00
24	C1-ODNS-1Y	Cisco Umbrella Branch Lic 1 YR		1	\$0.00	\$0.00	0.00 %	\$0.00
25	C1F1VISR4350S-03	Tracker PID v03 Fnd Perpetual ISR4350S - no delivery		1	\$0.00	\$0.00	0.00 %	\$0.00
26	C1AUPISR4350SK9	Cisco ONE Advanced UC Perpetual License ISR 4351		1	\$3,000.00	\$3,000.00	62.77 %	\$1,117.02
27	CON-ECMU-C1A4350S	SWSS UPGRADES C1 Advanced UC Perpetual Lic ISR 4351 Comment: 60 Month		1	\$2,400.00	\$2,400.00	35.29 %	\$1,552.94
28	SL-4350-UC-K9	Unified Communication License for Cisco ISR 4350 Series		1	\$0.00	\$0.00	0.00 %	\$0.00
29	FL-CME-SRST-25	SRST-25 Seat License (CME uses CUCME Phone License ONLY)		1	\$0.00	\$0.00	0.00 %	\$0.00

Master Agreement Rider

#	Item Number	Description	Term	Qty	Unit List Price	Extended List	% Disc	Extended Price
30	FL-CUBEE-25	Unified Border Element Enterprise License - 25 sessions		1	\$0.00	\$0.00	0.00 %	\$0.00
31	SISR4300UK9-316S	Cisco ISR 4300 Series IOS XE Universal		1	\$0.00	\$0.00	0.00 %	\$0.00
32	NIM-1MFT-T1/E1	1 port Multiflex Trunk Voice/Clear-channel Data T1/E1 Module		1	\$1,430.00	\$1,430.00	62.37 %	\$538.17
33	PVDM4-64	64-channel DSP module		1	\$3,400.00	\$3,400.00	62.37 %	\$1,279.57
34	NIM-4FXO	4-port Network Interface Module - FXO (Universal)		1	\$1,000.00	\$1,000.00	62.37 %	\$376.34
35	NIM-4FXO	4-port Network Interface Module - FXO (Universal)		1	\$1,000.00	\$1,000.00	62.37 %	\$376.34
Public Safety Center ISR 4351 Router Subtotal:						\$30,630.00		\$14,519.97
City Hall ISR 4321 Router								
36	C1-CISCO4321/K9	Cisco ONE ISR 4321 (2GE,2NIM,4G FLASH,4G DRAM,IPB)		1	\$1,995.00	\$1,995.00	62.15 %	\$755.17
37	CON-SNT-C14321K9	SNTC-8X5XNBD C1 ISR 4321 (2GE,2NIM,4G FLASH) Comment: 60 Month		1	\$800.00	\$800.00	35.29 %	\$517.65
38	C1-SL-200-AKC	Cisco ONE Promo LIC Akamai Connect for 200 connection WAAS		1	\$0.00	\$0.00	0.00 %	\$0.00
39	SL-4320-IPB-K9	IP Base License for Cisco ISR 4320 Series		1	\$0.00	\$0.00	0.00 %	\$0.00
40	PWR-4320-AC	AC Power Supply for Cisco ISR 4320		1	\$0.00	\$0.00	0.00 %	\$0.00
41	CAB-AC-C5	AC Power Cord, Type C5, US, Canada		1	\$0.00	\$0.00	0.00 %	\$0.00
42	DNA-VOUCHER	Tracker Eligibility SKU for DNA Offers		1	\$0.00	\$0.00	0.00 %	\$0.00
43	NIM-BLANK	Blank faceplate for NIM slot on Cisco ISR 4400		1	\$0.00	\$0.00	0.00 %	\$0.00
44	MEM-FLSH-8G	8G eUSB Flash Memory for Cisco ISR 4430		1	\$0.00	\$0.00	0.00 %	\$0.00
45	MEM-4320-4GU8G	4G to 8G DRAM Upgrade (Fixed 4G + additional 4G) for ISR4320		1	\$0.00	\$0.00	0.00 %	\$0.00
46	C1F1PISR4320SK9	Cisco ONE Foundation Perpetual License ISR 4321		1	\$1,500.00	\$1,500.00	46.81 %	\$797.87
47	CON-ECMU-C1F4320S	SWSS UPGRADES C1 Foundation Perpetual Lic ISR 4321 Comment: 60 Month		1	\$1,200.00	\$1,200.00	35.29 %	\$776.47
48	SL-4320-SEC-K9	Security License for Cisco ISR 4320 Series		1	\$0.00	\$0.00	0.00 %	\$0.00
49	SL-4320-APP-K9	AppX License for Cisco ISR 4320 Series		1	\$0.00	\$0.00	0.00 %	\$0.00
50	ISRWAAS-200-RTU	ISRWAAS software 200 conns for ISR4300 series		1	\$0.00	\$0.00	0.00 %	\$0.00
51	CON-ECMU-ISRW200	SWSS UPGRADES ISRWAAS software 200 conns for ISR4300 s Comment: 60 Month		1	\$0.00	\$0.00	0.00 %	\$0.00
52	C1-PI-LFAS-ISR-K9	Cisco ONE PI Device License for LF, AS, & IWAN App for ISR		1	\$0.00	\$0.00	0.00 %	\$0.00
53	C1-LIC-VCM-1N	Cisco ONE Promo license to manage one WAAS node		1	\$0.00	\$0.00	0.00 %	\$0.00
54	C1AUIPISR4320SK9	Cisco ONE Advanced UC Perpetual License ISR 4321		1	\$1,100.00	\$1,100.00	62.77 %	\$409.57
55	CON-ECMU-C1A4320S	SWSS UPGRADES C1 Advanced UC Perpetual Lic ISR 4321		1	\$880.00	\$880.00	35.29 %	\$569.41

Master Agreement Rider

#	Item Number	Description	Term	Qty	Unit List Price	Extended List	% Disc	Extended Price
		Comment: 60 Month						
56	SL-4320-UC-K9	Unified Communication License for Cisco ISR 4320 Series		1	\$0.00	\$0.00	0.00 %	\$0.00
57	FL-CME-SRST-25	SRST-25 Seat License (CME uses CUCME Phone License ONLY)		1	\$0.00	\$0.00	0.00 %	\$0.00
58	FL-CUBEE-5	Unified Border Element Enterprise License - 5 sessions		2	\$0.00	\$0.00	0.00 %	\$0.00
59	SISR4300UK9-316S	Cisco ISR 4300 Series IOS XE Universal		1	\$0.00	\$0.00	0.00 %	\$0.00
60	NIM-2MFT-T1/E1	2 port Multiflex Trunk Voice/Clear-channel Data T1/E1 Module		1	\$2,200.00	\$2,200.00	62.37 %	\$827.96
61	PVDM4-64	64-channel DSP module		1	\$3,400.00	\$3,400.00	62.37 %	\$1,279.57
62	C1A1VISR4320S-01	Tracker PID v01 Adv Perpetual ISR4320S - no delivery		1	\$0.00	\$0.00	0.00 %	\$0.00
63	C1F1VISR4320S-04	Tracker PID v04 Fnd Perpetual ISR4320S - no delivery		1	\$0.00	\$0.00	0.00 %	\$0.00
City Hall ISR 4321 Router Subtotal:						\$13,075.00		\$5,933.67
Attendant Console Software								
64	CUAC11X-STND	CUAC11X-STND - Cisco Unified Attendant Console Standard 11.x - 1 Lic		1	\$995.00	\$995.00	62.77 %	\$370.48
65	CUAC11X	CUAC11X - Cisco Unified Attendant Consoles 11.x		1	\$0.00	\$0.00	0.00 %	\$0.00
66	CON-ECMU-CUAC11XS	CON-ECMU-CUAC11XS - SWSS UPGRADES Cisco Unified Attendant Console Standard Comment: 60 Month		1	\$995.00	\$995.00	35.29 %	\$643.82
67	CON-ECMU-CUACVT1X	CON-ECMU-CUACVT1X - SWSS UPGRADES Cisco Unified Attendant Consoles 11.x		1	\$0.00	\$0.00	0.00 %	\$0.00
Attendant Console Software Subtotal:						\$1,990.00		\$1,014.30
Cisco IP Phones								
68	CP-7841-K9=	Cisco UC Phone 7841		75	\$365.00	\$27,375.00	62.36 %	\$10,302.75
69	CP-8831-K9=	Cisco 8831 Base/Control Panel for North America		12	\$1,495.00	\$17,940.00	62.37 %	\$6,751.56
70	CP-8831-DCU-S	Spare Cisco 8831 Display Control Unit (DCU)		12	\$0.00	\$0.00	0.00 %	\$0.00
71	CP-8841-K9=	Cisco IP Phone 8841		100	\$515.00	\$51,500.00	62.37 %	\$19,382.00
72	CP-8821-K9-BUN	Cisco Unified Wireless IP Phone 8821, World Mode Bundle		1	\$885.00	\$885.00	62.37 %	\$333.06
73	CP-PWR-8821-NA	Cisco 8821 Power Supply for North America		1	\$0.00	\$0.00	0.00 %	\$0.00
74	CP-BATT-8821	Cisco 8821 Battery, Extended		1	\$0.00	\$0.00	0.00 %	\$0.00
Cisco IP Phones Subtotal:						\$97,700.00		\$36,769.37
Cisco Business Edition 6000-Electronic SW Delivery-Top Level								
75	R-CBE6K-K9	Cisco Business Edition 6000-Electronic SW Delivery-Top Level		1	\$0.00	\$0.00	0.00 %	\$0.00
76	CON-ECMU-RCBE6KK	SWSS UPGRADES Cisco Business Editi Comment: 60 Month		1	\$0.00	\$0.00	0.00 %	\$0.00
77	BE6K-UCL-ESS	Cisco Business Edition 6000 - Essential User Connect License		44	\$40.00	\$1,760.00	62.78 %	\$655.16
78	UCM-11X-ESS-UCL	BE6K UCM 11X Essential User Connect Lic-Single Fulfillment		44	\$0.00	\$0.00	0.00 %	\$0.00

Master Agreement Rider

#	Item Number	Description	Term	Qty	Unit List Price	Extended List	% Disc	Extended Price
79	CON-ECMU-UCMESSUC	SWSS UPGRADES BE6K UCM 10X Essenti		44	\$25.00	\$1,100.00	35.28 %	\$711.92
		Comment: 60 Month						
80	BE6K-START-UWL35	BE6000 Starter Bundle with 35 UWL Standard Licenses		1	\$1,000.00	\$1,000.00	62.77 %	\$372.34
81	BE6K-UWL-STD	Cisco Business Edition 6000 - Workspace License Standard		165	\$325.00	\$53,625.00	62.77 %	\$19,966.65
82	JABBER-IM-ADDON	Jabber for Everyone Additional IM Users		200	\$0.00	\$0.00	0.00 %	\$0.00
83	CUCILYNC-CLNT-UWL	Cisco Unified Comm Integration for Lync for CUWL only		1	\$0.00	\$0.00	0.00 %	\$0.00
84	JAB-ADR-CLNT-UWL	Jabber for Android CUWL Only		1	\$0.00	\$0.00	0.00 %	\$0.00
85	JAB-IPH-CLNT-UWL	Jabber for iPhone CUWL Only		1	\$0.00	\$0.00	0.00 %	\$0.00
86	JABBER-TABLET	Jabber for iPad and Android Tablet		1	\$0.00	\$0.00	0.00 %	\$0.00
87	JABBER-DESKTOP	Jabber for Desktop for PC and Mac		1	\$0.00	\$0.00	0.00 %	\$0.00
88	UCM-11X-UWLSTD	BE6000 UCM v11 CUWL Standard User License		165	\$0.00	\$0.00	0.00 %	\$0.00
89	CON-ECMU-UCM11STD	SWSS UPGRADES BE6000 UCM v11 CUWL		165	\$195.00	\$32,175.00	35.29 %	\$20,819.70
		Comment: 60 Month						
90	UCXN-11X-SCPORTS	BE6K - Unity Connection 11x - VM Speech Connect Ports		2	\$0.00	\$0.00	0.00 %	\$0.00
91	UCXN-11X-UWLSTD	BE6000 Unity Connection v11 CUWL Standard License		165	\$0.00	\$0.00	0.00 %	\$0.00
92	JAB-ADR-RTU	Jabber for Android Right to Use		1	\$0.00	\$0.00	0.00 %	\$0.00
93	CUCILYNC-UWL-RTU	CUCILYNC UWL Right to Use Certificate		1	\$0.00	\$0.00	0.00 %	\$0.00
94	JAB-IPH-RTU	Jabber for iPhone Right to Use		1	\$0.00	\$0.00	0.00 %	\$0.00
95	JABBER-TABLET-RTU	Jabber for Tablet Right to Use		1	\$0.00	\$0.00	0.00 %	\$0.00
96	JABBER-DSK-K9-RTU	Jabber for Desktop Right to Use		1	\$0.00	\$0.00	0.00 %	\$0.00
97	LIC-EXP-E-PAK	Expressway Series, Expressway-E PAK		1	\$0.00	\$0.00	0.00 %	\$0.00
98	LIC-EXP-GW	Enable GW Feature (H323-SIP)		4	\$0.00	\$0.00	0.00 %	\$0.00
99	LIC-EXP-E	Enable Expressway-E Feature Set		2	\$0.00	\$0.00	0.00 %	\$0.00
100	LIC-EXP-TURN	Enable TURN Relay Option		2	\$0.00	\$0.00	0.00 %	\$0.00
101	LIC-EXP-AN	Enable Advanced Networking Option		2	\$0.00	\$0.00	0.00 %	\$0.00
102	LIC-SW-EXP-K9	License Key Software Encrypted		4	\$0.00	\$0.00	0.00 %	\$0.00
103	LIC-EXP-SERIES	Enable Expressway Series Feature Set		4	\$0.00	\$0.00	0.00 %	\$0.00
104	BE6K-PAK	Cisco Business Edition 6000 - PAK - Single Fulfillment		1	\$0.00	\$0.00	0.00 %	\$0.00
105	BE6K-UXL-START	BE6K Starter Pack - Single Fulfillment Enforcement		1	\$0.00	\$0.00	0.00 %	\$0.00
106	JABBER-IM-RTU	Jabber for Everyone Right to Use		1	\$0.00	\$0.00	0.00 %	\$0.00
107	EXPWY-VE-E-K9	Cisco Expressway-E Server, Virtual Edition		2	\$0.00	\$0.00	0.00 %	\$0.00
108	BE-11X-UWLS-STR	BE6000 v11 UWL Standard Starter licenses		1	\$0.00	\$0.00	0.00 %	\$0.00

Master Agreement Rider

#	Item Number	Description	Term	Qty	Unit List Price	Extended List	% Disc	Extended Price
109	CON-ECMU-BE11WXUR	SWSS UPGRADES BE6000 v11 UWL Standard Starter licenses Comment: 60 Month		1	\$2,500.00	\$2,500.00	28.01 %	\$1,799.67
110	EXPWY-VE-C-K9	Cisco Expressway-C Server, Virtual Edition		2	\$0.00	\$0.00	0.00 %	\$0.00
111	SW-EXP-8.X-K9	Software Image for Expressway with Encryption, Version X8		1	\$0.00	\$0.00	0.00 %	\$0.00
112	LIC-EXP-DSK	Expressway Desktop Endpoint License		200	\$0.00	\$0.00	0.00 %	\$0.00
113	BE6K-SW-11.5	Business Edition 6000 v11.5 export restricted software		1	\$0.00	\$0.00	0.00 %	\$0.00
114	JABBER-GUEST	Jabber Guest Session		100	\$0.00	\$0.00	0.00 %	\$0.00
115	JAB-GUEST-RTU-K9	Jabber Guest Right to Use		1	\$0.00	\$0.00	0.00 %	\$0.00
Cisco Business Edition 6000-Electronic SW Delivery-Top Level Subtotal:						\$92,160.00		\$44,325.44
High Density UCS Servers to Support Applications								
116	BE6H-M4-K9=	Cisco Business Edition 6000H Svr (M4), Export Restricted SW		2	\$20,800.00	\$41,600.00	62.37 %	\$15,655.92
117	CON-SNT-BE6HM4K9	SNTC-8X5XNBD Cisco Business Edition 6000H Server, Exp Comment: 60 Month		2	\$1,575.00	\$3,150.00	35.29 %	\$2,038.24
118	CAB-N5K6A-NA	Power Cord, 200/240V 6A North America		4	\$0.00	\$0.00	0.00 %	\$0.00
119	VMW-VS6-HYPPLS-K9	Embedded License, Cisco UC Virt. Hypervisor Plus 6.x (2-cpu)		2	\$0.00	\$0.00	0.00 %	\$0.00
120	CIT-PSU1-770W	770W AC Hot-Plug Power Supply for 1U C-Series Rack Server		4	\$0.00	\$0.00	0.00 %	\$0.00
121	CIT-CPU-E52630D	2.40 GHz E5-2630 v3/85W 8C/20MB Cache/DDR4 1866MHz		4	\$0.00	\$0.00	0.00 %	\$0.00
122	CIT-PCIE-IRJ45	Intel i350 Quad Port 1Gb Adapter		2	\$0.00	\$0.00	0.00 %	\$0.00
123	CIT-HD300G10K12G	300GB 12G SAS 10K RPM SFF HDD		16	\$0.00	\$0.00	0.00 %	\$0.00
124	R2XX-RAID5	Enable RAID 5 Setting		2	\$0.00	\$0.00	0.00 %	\$0.00
125	CIT-MRAID12G	Cisco 12G SAS Modular Raid Controller		2	\$0.00	\$0.00	0.00 %	\$0.00
126	CIT-MRAID12G-1GB	Cisco 12Gbps SAS 1GB FBWC Cache module (Raid 0/1/5/6)		2	\$0.00	\$0.00	0.00 %	\$0.00
127	CIT-MR-1X161RV-A	16GB DDR4-2400-MHz RDIMM/PC4-19200/single rank/x4/1.2v		8	\$0.00	\$0.00	0.00 %	\$0.00
High Density UCS Servers to Support Applications Subtotal:						\$44,750.00		\$17,694.16
Modular 24 FXS Port VoIP Gateway with PVD3-64								
128	VG310	Modular 24 FXS Port VoIP Gateway with PVD3-64		1	\$5,400.00	\$5,400.00	62.37 %	\$2,032.26
129	CON-SNT-VG310ICV	SNTC-8X5XNBD Cisco VG310 - Modular 24 FXS Port Voice Comment: 60 Month		1	\$2,245.00	\$2,245.00	35.29 %	\$1,452.65
130	MEM-CF-256MB	256MB Compact Flash for Cisco 1900, 2900, 3900 ISR		1	\$0.00	\$0.00	0.00 %	\$0.00
131	CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m		1	\$0.00	\$0.00	0.00 %	\$0.00
132	HWIC-BLANK	Blank faceplate for HWIC slot on Cisco ISR		1	\$0.00	\$0.00	0.00 %	\$0.00

Master Agreement Rider

#	Item Number	Description	Term	Qty	Unit List Price	Extended List	% Disc	Extended Price
133	PVDM3-64	64-channel high-density voice DSP module		1	\$0.00	\$0.00	0.00 %	\$0.00
134	SL-VG3X0-UC-K9	Cisco VG3X0 Unified Communications License		1	\$0.00	\$0.00	0.00 %	\$0.00
135	SL-VG3X0-IPB-K9	Cisco VG3X0 IP Base License		1	\$0.00	\$0.00	0.00 %	\$0.00
136	SVG3XUK9-15603M	Cisco VG3X0 UNIVERSAL		1	\$0.00	\$0.00	0.00 %	\$0.00
Modular 24 FXS Port VoIP Gateway with PVDM3-64 Subtotal:						\$7,645.00		\$3,484.91
Cisco VG204XM Analog Voice Gateway								
137	VG204XM	Cisco VG204XM Analog Voice Gateway		5	\$1,295.00	\$6,475.00	62.37 %	\$2,436.85
138	CON-SNT-VG204XM	SNTC-8X5XNBD Cisco VG204 Analog V		5	\$520.00	\$2,600.00	35.29 %	\$1,682.35
		Comment: 60 Month						
139	CAB-AC	AC Power Cord (North America), C13, NEMA 5-15P, 2.1m		5	\$0.00	\$0.00	0.00 %	\$0.00
140	CAB-ETH-S-RJ45	Yellow Cable for Ethernet, Straight-through, RJ-45, 6 feet		5	\$0.00	\$0.00	0.00 %	\$0.00
141	PWR-30W-AC	Power Supply 30 Watt AC		5	\$0.00	\$0.00	0.00 %	\$0.00
142	SVG2XAISK9-15703M	Cisco VG20X Series IOS ADVANCED IP SERVICES		5	\$150.00	\$750.00	62.77 %	\$279.25
Cisco VG204XM Analog Voice Gateway Subtotal:						\$9,825.00		\$4,398.45
Emergency Responder Software 911								
143	R-EMRGNCY-RSPNDR	Emergency Responder Electronic Software Delivery		1	\$0.00	\$0.00	0.00 %	\$0.00
144	CON-ECMU-EMRGNCY	SWSS UPGRADES EMRGNCY RSPNDR		1	\$0.00	\$0.00	0.00 %	\$0.00
		Comment: 60 Month						
145	ER-NEW-OR-ADDON	Not an upgrade		1	\$0.00	\$0.00	0.00 %	\$0.00
146	ER11-PAK	EMRGNCY RSPNDR 11.X PAK		1	\$0.00	\$0.00	0.00 %	\$0.00
147	ER11-USR-1	EMRGNCY RSPNDR USR LIC 1 PHN FOR NEW 11X SYSTEM		200	\$20.00	\$4,000.00	62.75 %	\$1,490.00
148	CON-ECMU-ER11USR1	SWSS UPGRADES EMRGNCY RSPNDR USR LIC 1 PHN FOR NEW 11X		200	\$10.00	\$2,000.00	35.30 %	\$1,294.00
		Comment: 60 Month						
149	ER11.5-SW-K9	EMRGNCY RSPNDR 11.5 SW NEW		1	\$0.00	\$0.00	0.00 %	\$0.00
Emergency Responder Software 911 Subtotal:						\$6,000.00		\$2,784.00
Total:						\$303,775.00		\$130,924.27



VCP Customer: Yes
 VCP ID #: 0009999991
 Master Sales Agreement #: M1586

Date: 10/18/2017
 Page #: 1 of 2
 Document #: OP-000316997
 SO-000330068
 Solution Name: CISCO PROJECT 2017- C1
 ProServices & Veramark /
 DIR-TSO-2687
 Customer: City of Corinth

Solution Summary

CISCO PROJECT 2017- C1 ProServices & Veramark / DIR-TSO-2687

Customer: City of Corinth	Primary Contact: Shea Rodgers
Ship To Address: 3300 Corinth Parkway Corinth, TX 76208	Email: shea.rodgers@cityofcorinth.com
Bill To Address: 3300 Corinth Parkway Corinth, TX 76208	Phone: (940) 498-3233 ext:2246
Customer ID: CITCOR0004	National Account Manager: Manuel Tamez
Customer PO:	NAM Email: MTamez@convergeone.com
	NAM Phone: +19725461733

Solution Summary	Current Due	Total Project
Software	\$696.50	\$696.50
Professional Services	\$47,638.00	\$47,638.00
Project Subtotal	\$48,334.50	\$48,334.50
Estimated Tax	NOT INCLUDED	
Estimated Freight	\$0.00	
Project Total	\$48,334.50	\$48,334.50

This Solution Summary summarizes the Document(s) that are attached hereto and such Document(s) are incorporated into this Solution Summary by this reference. Customer's signature on this Solution Summary (or Customer's issuance of a purchase order in connection with this Solution Summary) shall represent Customer's agreement with each attached Document and acknowledgement that the attached Document(s) are represented accurately by this Solution Summary. Each Document is governed by that certain agreement as stated within that individual Document. Professional Services not specifically itemized are not provided.

The pricing on this Summary page is valid for thirty (30) days. All prices are subject to change without notice.

This order is a configured order and/or contains software.

Special Comment to Solution Summary:

DIR-TSO-2687
 Quote is for C1 ProServices & Veramark Call Accounting SW

See Attached SOW for more info.

ACCEPTED BY:

BUYER: _____ DATE: _____ SELLER: _____ DATE: _____
 TITLE: _____ TITLE: _____

Master Agreement Rider

#	Item Number	Description	Term	Qty	Unit List Price	Extended List	% Disc	Extended Price
C1 ProServices								
1	Professional Services	Professional Services				\$53,402.00		\$47,638.00
C1 ProServices Subtotal:						\$53,402.00		\$47,638.00
VeraSmart Call Accounting SW								
2	90S006002	VeraSMART Call Accounting - Essentials (Includes 1st yr SW Support)		1	\$995.00	\$995.00	30.00 %	\$696.50
		Comment: Up to 250 Extensions, 1 Site License, 10 User Licenses, One (1) year Support & Maintenance						
VeraSmart Call Accounting SW Subtotal:						\$995.00		\$696.50
Total:						\$54,397.00		\$48,334.50

City Council Regular and Workshop Session

Meeting Date: 11/02/2017
Title: Network Equipment for Public Safety and Fire Station Facilities
Submitted For: Lee Ann Bunselmeyer, Director
Submitted By: Shea Rodgers, Technology Services Manager
Finance Review: Yes **Legal Review:** N/A
City Manager Review: Approval: Bob Hart, City Manger

AGENDA ITEM

Consider and Act on a contract with Presidio Networked Solutions Group, LLC to purchase additional networking equipment for the Public Safety Center and Fire Station 3.

AGENDA ITEM SUMMARY/BACKGROUND

The expansion of Police and Fire data needs in the new Public Safety Center (PSC) and Fire Station 3 (FS3) require that the City purchase additional networking equipment. Combined, the existing Police Station and Fire Headquarters buildings have three network switches. This equipment will be migrated over to the new facility when the operations move, however with more workstations, network devices, and the addition of a redundant networking core (secondary to the core in City Hall), the City will need eight additional switches.

The quote for seven network switches for the PSC is attached (NETWORK-PSC), totaling \$49,504.20. This equipment has already been competitively bid by the Texas Department of Information Resources (DIR) cooperative contract DIR-TSO-2542 (CISCO Branded Product and Related Services), thus no bid process on the City's behalf was necessary.

The quote for one network switch for FS3 is attached (NETWORK-FS3), totaling \$2,889.90. This equipment is on the same DIR contract number as the PSC equipment, so not further bid process was necessary.

The total cost for FY2017-18 is \$52,394.10. The ongoing annual maintenance for this equipment will be \$3,834 beginning in FY2018-19.

RECOMMENDATION

It is the recommendation of Staff that City Council approve the contract from Presidio Networked Solutions Group, LLC in the amount of \$52,391.10 (\$49,504.20 for the Public Safety Center and \$2,889.90 for Fire Station 3) for the purchase of additional networking equipment.

Fiscal Impact

Source of Funding: Bond Funds

FINANCIAL SUMMARY:

The City Council approved the one-time funding of this project in May 2017 with the issuance of additional bond funds for the public safety facility. The total one-time cost for is \$52,394.10. The ongoing annual maintenance for this equipment will be \$3,834 beginning in FY2018-19. This maintenance is a new charge, not being offset by any reductions.

Attachments

NETWORK-PSC
NETWORK-FS3



TO: City of Corinth
Accounts Payable
3300 Corinth Parkway
Corinth, TX 76208

accountspayable@cityofcorinth.com
(p) (940) 498-3200

FROM: Presidio Networked Solutions Group, LLC
Traci Chrisman
1955 Lakeway Drive
Suite 220
Lewisville, TX 75057

tchrisman@presidio.com
(p) 469.549.3841
(f) 469.549.3870

Customer#: CITY0841

Contract Vehicle: Texas DIR-TSO-2542 CISCO Branded Product and Related Services

Account Manager: Stephanie Barnes

Inside Sales Rep: Traci Chrisman

Title: City of Corinth - Police and Fire Admin Bldg (ZM61218223W1)

Comments: 26540234

#	Part #	Description	Unit Price	Qty	Ext Price
1	WS-C3650-48FS-L	Cisco Catalyst 3650 48 Port Full PoE 4x1G Uplink LAN Base	\$4,644.00	5	\$23,220.00
2	PWR-C2-1025WAC	1025W AC Config 2 Power Supply	\$0.00	5	\$0.00
3	CAB-TA-NA	North America AC Type A Power Cable	\$0.00	5	\$0.00
4	PWR-C2-BLANK	Config 2 Power Supply Blank	\$0.00	5	\$0.00
5	C3650-STACK-KIT	Cisco Catalyst 3650 Stack Module	\$990.00	5	\$4,950.00
6	C3650-STACK	Cisco Catalyst 3650 Stack Module	\$0.00	10	\$0.00
7	S3650UK9-166	UNIVERSAL	\$0.00	5	\$0.00
8	STACK-T2-50CM	50CM Type 2 Stacking Cable	\$0.00	5	\$0.00
9	CON-SNT-WSC3654	SNTC-8X5XNBD Cisco Catalyst 3650 48 Port Full PoE 4x1	\$487.80	5 for 12 mo(s)	\$2,439.00
10	WS-C3850-12S-E	Cisco Catalyst 3850 12 Port GE SFP IP Services	\$6,609.60	1	\$6,609.60
11	CAB-TA-NA	North America AC Type A Power Cable	\$0.00	1	\$0.00
12	PWR-C1-350WAC	350W AC Config 1 Power Supply	\$0.00	1	\$0.00
13	C3850-NM-BLANK	Cisco Catalyst 3850 Network Module Blank	\$0.00	1	\$0.00
14	PWR-C1-BLANK	Config 1 Power Supply Blank	\$0.00	1	\$0.00
15	S3850UK9-166	UNIVERSAL	\$0.00	1	\$0.00
16	STACK-T1-50CM	50CM Type 1 Stacking Cable	\$60.00	1	\$60.00
17	CAB-SPWR-30CM	Catalyst Stack Power Cable 30 CM	\$57.00	1	\$57.00
18	CON-SNT-WSC385SE	SNTC-8X5XNBD Cisco Catalyst 3850 12 Port GE SFP IP Se	\$510.30	1 for 12 mo(s)	\$510.30
19	WS-C3850-24T-E	Cisco Catalyst 3850 24 Port Data IP Services	\$5,670.00	1	\$5,670.00
20	PWR-C1-BLANK	Config 1 Power Supply Blank	\$0.00	1	\$0.00
21	CAB-TA-NA	North America AC Type A Power Cable	\$0.00	1	\$0.00
22	PWR-C1-350WAC	350W AC Config 1 Power Supply	\$0.00	1	\$0.00



QUOTE:

2003117710084-01

DATE:

10/12/2017

PAGE:

2 of 2

23	C3850-NM-BLANK	Cisco Catalyst 3850 Network Module Blank	\$0.00	1	\$0.00
24	S3850UK9-166	UNIVERSAL	\$0.00	1	\$0.00
25	STACK-T1-50CM	50CM Type 1 Stacking Cable	\$60.00	1	\$60.00
26	CAB-SPWR-30CM	Catalyst Stack Power Cable 30 CM	\$57.00	1	\$57.00
27	CON-SNT-WSC384TE	SNTC-8X5XNBD Cisco Catalyst 3850 24 Port Data IP Serv	\$595.80	1 for 12 mo(s)	\$595.80
28	GLC-SX-MMD=	1000BASE-SX SFP transceiver module, MMF, 850nm, DOM	\$300.00	10	\$3,000.00
29	C3650-STACK-KIT=	Cisco Catalyst 3650 Stack Module Spare	\$841.50	1	\$841.50
30	C3650-STACK	Cisco Catalyst 3650 Stack Module	\$0.00	2	\$0.00
31	STACK-T2-50CM	50CM Type 2 Stacking Cable	\$0.00	1	\$0.00
32	STACK-T2-1M=	1M Type 2 Stacking Cable Spare	\$120.00	2	\$240.00
33	GLC-LH-SMD=	1000BASE-LX/LH SFP transceiver module, MMF/SMF, 1310nm, DOM	\$597.00	2	\$1,194.00

Sub Total:		\$49,504.20
Grand Total:		\$49,504.20

This quote is governed by Terms and Conditions of Texas DIR-TSO-2542 Contract.
 State of Texas Vendor ID 17605152499
 Standard-Terms-for-Purchase-of-Services or Goods
 Quote valid for 30 days from date shown above.
 Prices may NOT include all applicable taxes and shipping charges
 All prices subject to change without notice. Supply subject to availability.

Purchase Order should be issued to:
 Presidio Networked Solutions Group, LLC
 1955 Lakeway Drive, Suite 220
 Lewisville, TX 75057

Pursuant to this contract your PO must reflect the following contract:
 Texas DIR-TSO-2542
 Tax ID# 58-1667655; Size Business: Large; CAGE Code: OKDO5; DUNS#15-405-0959; CEC 15-506005G
 Credit: Net 30 days (all credit terms subject to prior Presidio credit department approval)
 Delivery: FOB Terms Dictated by individual PO details

No signed quote. PO required.



QUOTE: 2003117710086-01

DATE: 10/12/2017

PAGE: 1 of 1

TO:
 City of Corinth
 Shea Rodgers
 3300 Corinth Parkway
 Corinth, TX 76208

 shea.rodgers@cityofcorinth.com
 (p) 940-498-3233

FROM:
 Presidio Networked Solutions Group, LLC
 Traci Chrisman
 1955 Lakeway Drive
 Suite 220
 Lewisville, TX 75057

 tchrisman@presidio.com
 (p) 469.549.3841
 (f) 469.549.3870

Customer#: CITY0841

Contract Vehicle: Texas DIR-TSO-2542 CISCO Branded Product and Related Services

Account Manager: Stephanie Barnes

Inside Sales Rep: Traci Chrisman

Title: City of Corinth - Fire Station 3 (QT61730515KQ)

Comments: 26540234

#	Part #	Description	Unit Price	Qty	Ext Price
1	WS-C3650-24PS-S	Cisco Catalyst 3650 24 Port PoE 4x1G Uplink IP Base	\$2,601.00	1	\$2,601.00
2	PWR-C2-640WAC	640W AC Config 2 Power Supply	\$0.00	1	\$0.00
3	CAB-TA-NA	North America AC Type A Power Cable	\$0.00	1	\$0.00
4	STACK-T2-BLANK	Type 2 Stacking Blank	\$0.00	1	\$0.00
5	PWR-C2-BLANK	Config 2 Power Supply Blank	\$0.00	1	\$0.00
6	S3650UK9-166	UNIVERSAL	\$0.00	1	\$0.00
7	CON-SNT-WSC3652S	SNTC-8X5XNBD Cisco Catalyst 3650 24 Port PoE 4x1G Upl	\$288.90	1 for 12 mo(s)	\$288.90

	Sub Total:	\$2,889.90
	Grand Total:	\$2,889.90

This quote is governed by Terms and Conditions of Texas DIR-TSO-2542 Contract.
 State of Texas Vendor ID 17605152499
 Standard-Terms-for-Purchase-of-Services or Goods
 Quote valid for 30 days from date shown above.
 Prices may NOT include all applicable taxes and shipping charges
 All prices subject to change without notice. Supply subject to availability.

Purchase Order should be issued to:
 Presidio Networked Solutions Group, LLC
 1955 Lakeway Drive, Suite 220
 Lewisville, TX 75057

Pursuant to this contract your PO must reflect the following contract:
 Texas DIR-TSO-2542
 Tax ID# 58-1667655; Size Business: Large; CAGE Code: OKDO5; DUNS#15-405-0959; CEC 15-506005G
 Credit: Net 30 days (all credit terms subject to prior Presidio credit department approval)
 Delivery: FOB Terms Dictated by individual PO details

No signed quote. PO required.

City Council Regular and Workshop Session

Meeting Date: 11/02/2017
Title: Data Cabling for Public Safety and Fire Station Facilities
Submitted For: Lee Ann Bunselmeyer, Director
Submitted By: Shea Rodgers, Technology Services Manager
Finance Review: Yes **Legal Review:** N/A
City Manager Review: Approval: Bob Hart, City Manger

AGENDA ITEM

Consider and Act on a contract with Superior Fiber & Data Services, Inc. to install copper and fiber data cabling for the Public Safety Center and Fire Station 3.

AGENDA ITEM SUMMARY/BACKGROUND

In meetings with the City's architects for the new Public Safety Center (PSC) and Fire Station 3 (FS3), the building committee decided to contract out data cabling separate from the Construction Manager at Risk to retain more granular control of that portion of the project. Technology Services selected Superior Fiber & Data Services, Inc. (Superior) as their contractor.

If approved, the contract will require Superior to run all category 6 (Cat6) and RG-6 cabling within the PSC and FS3, along with the fiber cabling to connect the two buildings together. The quote is attached (CABLING-PSC) totaling \$65,245.87 for both buildings. The equipment and professional services have already been competitively bid on The Interlocal Purchasing System (TIPS-USA) contract number 1082715, thus no bid process on the City's behalf was necessary. The project is slated to begin November 13 and should be completed by the end of November.

RECOMMENDATION

It is the recommendation of Staff that City Council approve the contract from Superior Fiber & Data Services, Inc. in the amount of \$65,245.87 to install copper and fiber data cabling in the Public Safety Center and Fire Station 3.

Attachments

CABLING-PSC

Estimate

DATE	ESTIMATE #
10/23/2017	20170481

NAME / ADDRESS
City of Corinth Shea Rodgers 3300 Corinth Parkway Corinth, TX 76208

JOB SITE
Public Safety/Fire House Cabling Corinth, TX 76208 TIPS 1082715

P.O. NO.	REP	JOB NUMBER
	SLB	20170481

QTY	DESCRIPTION	MPN	COST	TOTAL
44,000	General Category 6 Plenum Cable	GENSPEED6	0.364	16,016.00
10	Panduit Wall Phone Plate	KWP6PY	10.40	104.00
10	Panduit 2 Module Surface Box - Int. White	CBXJ2IW-A	4.225	42.25
100	Panduit Executive 2 Port Faceplate - White	CFPE2WHY	2.34	234.00
14	Panduit Category 6 Insert - Int. White	CJ688TGIW	7.54	105.56
28	Panduit Category 6 Insert - Yellow	CJ688TGYL	7.54	211.12
506	Panduit Category 6 Insert - Blue	CJ688TGBU	7.54	3,815.24
8	Panduit 48 Port Mod. Panel w/Labels	CPPL48WBLY	52.00	416.00
8	Panduit Front Only Wire Manager	WMPF1E	49.0875	392.70
8	Panduit Horizontal Wire Manager (WMP1E)	WMP1E	58.50	468.00
10	Panduit 6" Vertical Wire Manager	WMPV45E	221.00	2,210.00
200	Panduit 2" J-Hook	JP2W-L20	2.47	494.00
100	Panduit 1.31" J-Hook	JP131W-L20	1.69	169.00
4	Chatsworth 12" Ladder Rack (Black)	10250-712	104.00	416.00
6	Chatsworth 19" Relay Rack (Black)	55053-703	176.80	1,060.80
6	Chatsworth Rack to Runway Mounting Plate	10595-712	40.30	241.80
8	Chatsworth Wall Angle Support Kit	11421-712	29.47125	235.77
600	Corning 6 Strand I/O Armored SM Fiber	006E8P-31131-29	0.858	514.80
600	Corning 6 Strand I/O Armored 10G Fiber	006T8P-31180-A3	2.14	1,284.00
12	Corning LC SM Unicam Fiber Connector	95-200-99	20.91667	251.00
48	Corning LC MM 50/125 10GIG Aqua Unicam Fiber Connectors	95-050-99-X	18.395	882.96
150	Corning 10G 6 Strand Armored Plenum Fiber	006T88-31180-A3	1.95	292.50
300	Corning 10G 12 Strand Armored Plenum Fiber	012T88-31180-A3	2.834	850.20
2	Corning 3 Duplex LC SM Adapter Panel	CCH-CPO6-A9	62.40	124.80
8	Corning 3 Duplex LC 10G Adapter Panel	CCH-CP06-E4	58.26625	466.13
52	RG6 Coax Cables installed		175.00	9,100.00
1	Misc Material		500.00	500.00

Thank you for your business.	TOTAL
------------------------------	--------------

Estimate

DATE	ESTIMATE #
10/23/2017	20170481

NAME / ADDRESS
City of Corinth Shea Rodgers 3300 Corinth Parkway Corinth, TX 76208

JOB SITE
Public Safety/Fire House Cabling Corinth, TX 76208 TIPS 1082715

P.O. NO.	REP	JOB NUMBER
	SLB	20170481

QTY	DESCRIPTION	MPN	COST	TOTAL
1	Provide material and labor to install (274) Category 6 cables and (52) TV cables. Data cables will be category 6 cables and will terminate in 48 port patch panels. TV cables will be RG6 coax and will be terminated with F connectors. 12 strand MM fiber will be installed from 224 to 131. 6 strand MM fiber will be installed from 224 to 212 and 224 to Fire station. 6 strand SM will also be installed from 224 to Firestation. All strands will terminate with LC connectors. Room 131 and 212 will receive two racks each. 224 and fire station will receive one rack each. All cables will be installed, labeled, and tested in compliance with TIA568C standards. Cables may be added or deleted @\$175ea.		18,990.00	18,990.00
274	Panduit Cat6 Slim Patch Cord 5ft	UTP28SP5BU	8.34599	2,286.80
274	Panduit Cat6 Patch Cord 14 ft	UTPSP14BU	11.20599	3,070.44

Thank you for your business.	TOTAL	\$65,245.87
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City Council Regular and Workshop Session

Meeting Date: 11/02/2017
Title: Purchase of office furniture for the Public Safety Facility and Fire House
Submitted For: Lee Ann Bunselmeyer, Director
Submitted By: Cindy Troyer, Purchasing Agent
City Manager Review: Approval: Bob Hart, City Manager

AGENDA ITEM

Consider and act on the purchase of office furniture for the Public Safety Facility and Fire House.

AGENDA ITEM SUMMARY/BACKGROUND

The City of Corinth participates in a cooperative purchasing program with The Cooperative Purchasing Network (TCPN). The Region 4 Education Service Center published a cooperative Request for Proposal and the Board of Directors approved an annual contract for HON Office Furniture on December 10, 2014. The contract is effective May 1, 2015 through April 30, 2018, with two additional one-year renewal options. Texas Furniture Source is an authorized dealer for TCPN Contract #R142208.

Staff received quotes totaling \$212,722.66 from Texas Furniture Source, Inc. The quote included an average 42.53% discount off of the list price of \$500,135.00. The breakdown is as follows: Technology Services \$10,867.46; Police \$132,921.98; Fire Admin \$49,793.69; Fire House \$7,444.45; Shared Training Room \$11,695.08.

RECOMMENDATION

Staff recommends approval of the purchase of office furniture for the Public Safety Facility and Fire House from Texas Furniture Source, Inc.

Attachments

- Combined Quote
 - Police Specs
 - Fire Admin Specs
 - Tech Svcs Specs
 - Fire House Specs
 - Joint Training Room Specs
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TEXAS FURNITURE SOURCE, INC.

QUOTE: _____

SOLD TO:

DELIVER TO:

DATE: 10.25.2017

CITY OF CORINTH FIRE & POLICE

ATTN: CINDY TROYER

CUSTOMER PO#	TERMS:	SALES PERSON	RP
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QTY.	STOCK NO.	MFG.	DESCRIPTION	UNIT PRICE	TOTAL
POLICE DEPARTMENT TOTAL LIST \$315,355.00					0.00
1	MISC	HON	ALL OFFICES OF HON LIST \$301,501.00	116531.08	116531.08
1	MISC	JSI	ALL JSI SEATING LIST \$ 14,490.00	5940.90	5940.90
SPECIAL GROMMET CUTS & INSTALL					10450.00
FIRE DEPARTMENT TOTAL LIST \$113,421.00					0.00
4	400-2	TRI	EXEC. HIGH BACK CHAIRS LIST \$5,824.00	775.00	3100.00
1	MISC	HON	ALL OFFICE OF HON LIST \$105,017.00	41798.99	40758.69
2	MISC	LESRO	2 SEATS AND TABLE SOFA LIST \$2,580.00	595.00	1190.00
SPECIAL GROMMET CUTS & INSTALL					4745.00
IT DEPARTMENT TOTAL LIST \$ 25,814.00					0.00
1	MISC	HON	3-SET-UPS OF HON PRODUCTS	10067.46	10067.46
INSTALLATION					800.00
1	MISC.	HON	FIREHOUSE FURN. HON LIST \$16,383.00	6919.45	6919.45
LESRO \$1290.00 INSTALLATION					525.00
1	MISC.	HON	SPLIT TRAINING #215 FOR FIRE & POLICE	10870.08	10870.08
LIST PRICE \$27,872.00 INSTALLATION					825.00

*Delivery & Set Up charge quoted is during normal business hours Mon-Fri 8am-5pm

USING TCPN CONTRACT #R142203

INSTALLATION	0.00
SUB TOTAL	212722.66
SALES TAX	0.00
TOTAL	212722.66
*DEPOSIT	0.00
BALANCE	212722.66

THANK YOU

RECEIVED BY:

DATE:

SHOWROOM/WAREHOUSE 14560 MIDWAY ROAD FARMERS BRANCH, TX. 75244 972/490-0456

FAX 972/490-0459

Item					Preview	Mfg	Cat	Part Number	Part Description	Category	Qty	List	Ext List
1						HON	HSN	HFLMC1	Flock Modular Chair	SEATING	6	\$ 1,259.00	\$ 7,554.00
								.L \$(2) ~ .P7A	Standard Leg P6N or P7A FRM Gr 2 UPH Undecided FABRIC Option Textured Charcoal N/A caster				
2						HON	HSN	HFLSO1	Flock Square Ottoman	SEATING	1	\$ 733.00	\$ 733.00
								.L \$(2) ~ .P7A	Standard Leg P6N or P7A FRM Gr 2 UPH Undecided FABRIC Option Textured Charcoal N/A caster				
3						HON	HSN	HFLCO1T	Square Mini w/ Laminate Topper	SEATING	3	\$ 560.00	\$ 1,680.00
								.HG \$(2) ~ \$(L1STD) .MOCH MOCH	Glide: Hidden Glide Gr 2 UPH Undecided FABRIC Option Grd L1 Standard Laminates LAM: Mocha Mocha				
4						HON	HSN	HFLSC1	Flock Square Lounge Chair	SEATING	4	\$ 1,729.00	\$ 6,916.00
								.L \$(2) ~ .P7A	Standard Leg P6N or P7A FRM Gr 2 UPH Undecided FABRIC Option Textured Charcoal N/A caster				
									Grand Total				\$ 16,883.00

Item					Mfg	Cat	Part Number	Part Description	Category	Qty	List	Ext List
1					HON	HSN	HFLMC1	Flock Modular Chair .L \$(2) ~ .P7A Standard Leg P6N or P7A FRM Gr 2 UPH Undecided FABRIC Option Textured Charcoal N/A caster	SEATING	6	\$ 1,259.00	\$ 7,554.00
2					HON	HSN	HFLSO1	Flock Square Ottoman .L \$(2) ~ .P7A Standard Leg P6N or P7A FRM Gr 2 UPH Undecided FABRIC Option Textured Charcoal N/A caster	SEATING	1	\$ 733.00	\$ 733.00
3					HON	HSN	HFLCO1T	Square Mini w/ Laminate Topper ~ \$(2) ~ \$(L1STD) .MOCH MOCH Undecided GLIDE Option Gr 2 UPH Undecided FABRIC Option Grd L1 Standard Laminates LAM: Mocha Mocha	SEATING	3	\$ 560.00	\$ 1,680.00
4					HON	HSN	HFLSC1	Flock Square Lounge Chair .L \$(2) ~ .P7A Standard Leg P6N or P7A FRM Gr 2 UPH Undecided FABRIC Option Textured Charcoal N/A caster	SEATING	4	\$ 1,729.00	\$ 6,916.00
								Grand Total				\$ 16,883.00

Item					Preview	Mfg	Cat	Part Number	Part Description	Category	Qty	List	Ext List
1						HON	HCG	H105903R	10500 Series 72Wx24Dx29-1/2H Single Ped Cred RH F/F Ped	FREESTANDING CASEGOODS	1	\$ 1,120.00	\$ 1,120.00
								\$(L1STD) .MOCH MOCH	Grd L1 Standard Laminates LAM: Mocha LAM: Mocha				
2						HON	HCG	H105896L	10500 Series 72Wx36Dx29-1/2H SglPedDskLH B/B/F RectTop	FREESTANDING CASEGOODS	1	\$ 1,260.00	\$ 1,260.00
								\$(L1STD) .MOCH MOCH	Grd L1 Standard Laminates LAM: Mocha LAM: Mocha				
3						HON	HCG	H10534	10500 Series Stack-on Storage 72"W x 14-5/8D x 37-1/8H	UPPER STORAGE	1	\$ 935.00	\$ 935.00
								\$(L1STD) .MOCH MOCH	Grd L1 Standard Laminates LAM: Mocha LAM: Mocha				
4						HON	HCG	H105856	10500 Series Back enclosure for 72"W Stack on Storage	UPPER STORAGE	1	\$ 218.00	\$ 218.00
								\$(L1STD) .MOCH	Grd L1 Standard Laminates LAM: Mocha				
5						HON	HCG	H90056	10500 Series Tckbd for 72"W Stack on Strg Bck Enclosure	ACCESSORY	1	\$ 276.00	\$ 276.00
								\$(A) ~	Gr A Fab Undecided FABRIC Option				
6						HON	HSN	HLWMBT	Endorse Work Mid-back Mesh Back Big and Tall	SEATING	1	\$ 1,198.00	\$ 1,198.00
								.Y4 .A .A .IM \$(2) ~ .SB N	Synchro Tilt Arm: Height and Width Adj CASTER: All Surface Black Mesh Grade 2 Fabric Undecided FABRIC Option Base: Standard Plastic Black No Head Rest				
7						HON	HSN	HL2DARM	Endorse H/W Adjustable Armpack	SEATING	1	\$ 114.00	\$ 114.00
8						HON	HCG	H105301R	10500 Series Personal Wardrobe/Strg Cab 24W 24D 66-5/8"H	STORAGE	1	\$ 1,981.00	\$ 1,981.00
								\$(L1STD) .MOCH MOCH	Grd L1 Standard Laminates LAM: Mocha LAM: Mocha				
9						HON	HSN	HSGS6	Accomodate Set of Two Guest Chairs	SEATING	1	\$ 762.00	\$ 762.00
								.N .E \$(2) ~ .BLCK	Arm: Armless Standard Nylon Glide GRADE: II UPHOLSTERY Undecided FABRIC Option Textured Black				
10						HON	HTL	H80170	Occasional Cylinder Table 20"Dia X 20"H	TABLE	1	\$ 582.00	\$ 582.00
								\$(L1STD) .MOCH	Grd L1 Standard Laminates LAM: Mocha				
11						HON	HCG	H1526	Wood Center Drawer 26W x 15-3/8D	ACCESSORY	1	\$ 182.00	\$ 182.00
								\$(L1STD) .MOCH	Grd L1 Standard Laminates LAM: Mocha				

Item					Preview	Mfg	Cat	Part Number	Part Description	Category	Qty	List	Ext List
12						HON	HTL	HHAW2448P	48W x 24D Rectangle Worksurface	FREESTANDING CASEGOODS	1	\$ 403.00	\$ 403.00
								\$(L1STD) .MOCH .MOCH .T1	Grd L1 Standard Laminates LAM: Mocha Edge: Mocha Grommet: Platinum				
13						HON	HTL	HHAB3S24F	Adjustable Height Base 3 Stage 24D		1	\$ 1,250.00	\$ 1,250.00
14						HON	HTL	HHABMEM	Adjustable Height Base Memory Controller	FREESTANDING CASEGOODS	1	\$ 75.00	\$ 75.00
15						HON	HCG	HLVPM1	Vertical Paper Manager 14-7/8Wx10-7/8Dx19 11/16H	UPPER STORAGE	1	\$ 298.00	\$ 298.00
								\$(L1STD) .MOCH	Grd L1 Standard Laminates LAM: Mocha				
Grand Total													\$ 10,654.00

Item					Preview	Mfg	Cat	Part Number	Part Description	Category	Qty	List	Ext List
1						HON	HCG	H105903R	10500 Series 72Wx24Dx29-1/2H Single Ped Cred RH F/F Ped	FREESTANDING CASEGOODS	1	\$ 1,120.00	\$ 1,120.00
								\$(L1STD) .MOCH MOCH	Grd L1 Standard Laminates LAM: Mocha LAM: Mocha				
2						HON	HCG	H10570	10500 Series Bridge 47W x 24D x 29-1/2H	FREESTANDING CASEGOODS	1	\$ 335.00	\$ 335.00
								\$(L1STD) .MOCH MOCH	Grd L1 Standard Laminates LAM: Mocha LAM: Mocha				
3						HON	HCG	H105896L	10500 Series 72Wx36Dx29-1/2H SglPedDskLH B/B/F RectTop	FREESTANDING CASEGOODS	1	\$ 1,260.00	\$ 1,260.00
								\$(L1STD) .MOCH MOCH	Grd L1 Standard Laminates LAM: Mocha LAM: Mocha				
4						HON	HCG	H10517	10500 Series 36Wx20Dx45-1/2H Lateral File-Three-Drawer	STORAGE	1	\$ 1,478.00	\$ 1,478.00
								\$(L1STD) .MOCH MOCH	Grd L1 Standard Laminates LAM: Mocha LAM: Mocha				
5						HON	HSN	HSGS6	Accomodate Set of Two Guest Chairs	SEATING	1	\$ 762.00	\$ 762.00
								.N .E \$(2) ~ .BLCK	Arm: Armless Standard Nylon Glide GRADE: II UPHOLSTERY Undecided FABRIC Option Textured Black				
6						HON	HSN	HLVWUBT	Endorse Work Mid-back Upholstered Back Big and Tall	SEATING	1	\$ 1,210.00	\$ 1,210.00
								.Y4 .A .A \$(2) ~ .SB	Synchro Tilt Arm: Height and Width Adj CASTER: All Surface Grade 2 Fabric Undecided FABRIC Option Base: Standard Plastic Black				
7						HON	HSN	HL2DARM	Endorse H/W Adjustable Armpack	SEATING	1	\$ 114.00	\$ 114.00
Grand Total													\$ 6,279.00

Item					Preview	Mfg	Cat	Part Number	Part Description	Category	Qty	List	Ext List
1						HON	HCG	H94246L .NN	94000 Series Credenza w/Ped Left 24D x 72W LAM: Mahogany	FREESTANDING CASEGOODS	1	\$ 1,561.00	\$ 1,561.00
2						HON	HCG	H94270 .NN	94000 Series Bridge 24D x 48W LAM: Mahogany	FREESTANDING CASEGOODS	1	\$ 713.00	\$ 713.00
3						HON	HCG	H94285R .NN	9400 Series 36Dx72W Single Ped Desk Right LAM: Mahogany	FREESTANDING CASEGOODS	1	\$ 1,894.00	\$ 1,894.00
4						HON	HTL	HTLD48T .N .N \$(L1STD) .N	Preside 48" Round Shaped Laminate Top Traditional Edge LAM: Mahogany No Grommets Grd L1 Standard Laminates LAM: Mahogany	TABLE	1	\$ 899.00	\$ 899.00
5						HON	HTL	H94011 .N	Queen Anne Base Kit LAM: Mahogany	TABLE	1	\$ 611.00	\$ 611.00
6						HON	HCG	H94223 .NN	94000 Series Lateral File 37-1/2W x 20-1/2D 29-7/8H LAM: Mahogany	FILE CABINETS	1	\$ 1,247.00	\$ 1,247.00
7						HON	HCG	H94225 .NN	94000 Series Bookcase 5-Shelf 35-3/4W 15D 78H LAM: Mahogany	STORAGE	1	\$ 1,086.00	\$ 1,086.00
8						HON	HCG	H94224 .NN	94000 Series Bookcase 4-Shelf 35-3/4W 15D 64H LAM: Mahogany	STORAGE	1	\$ 990.00	\$ 990.00
9						HON	HCG	H94291 .NN	94000 Series storage cabinet 37W x 20D LAM: Mahogany	STORAGE	1	\$ 1,118.00	\$ 1,118.00
10						HON	HCG	H94210 .NN	94000 Series Bookcase 2-Shelf 35-3/4W 15D 37H LAM: Mahogany	UPPER STORAGE	1	\$ 834.00	\$ 834.00
11						JSI	JST	MA1533F BRG B ~ CAS BL STD	Guest Chair, Plain Seat & Back, Armless Brighton Grade B Undecided Grade B Fabric Selection Casters Black Standard - Rubber Cushion Metal ...	SEATING	4	\$ 902.00	\$ 3,608.00
12						JSI	JST	MA1531F BRG B ~ CAS BL STD	Guest Chair, Uph Arm Rest, Plain Seat & Back Brighton Grade B Undecided Grade B Fabric Selection Casters Black Standard - Rubber Cushion Metal ...	SEATING	2	\$ 1,073.00	\$ 2,146.00
13						JSI	JST	HB2905 BRG B ~ ~ PBG	Harbor Executive Swivel Brighton Grade B Undecided Grade B Fabric Selection No Option Selected Plastic Bumper Guards	SEATING	1	\$ 1,491.00	\$ 1,491.00
Grand Total												\$ 18,198.00	

Item					Preview	Mfg	Cat	Part Number	Part Description	Category	Qty	List	Ext List
1						HON	HCG	H94246L .NN	94000 Series Credenza w/Ped Left 24D x 72W LAM: Mahogany	FREESTANDING CASEGOODS	1	\$ 1,561.00	\$ 1,561.00
2						HON	HCG	H94270 .NN	94000 Series Bridge 24D x 48W LAM: Mahogany	FREESTANDING CASEGOODS	1	\$ 713.00	\$ 713.00
3						HON	HCG	H94285R .NN	9400 Series 36Dx72W Single Ped Desk Right LAM: Mahogany	FREESTANDING CASEGOODS	1	\$ 1,894.00	\$ 1,894.00
4						HON	HCG	H94234 .NN	94000 Series Stack-on Storage for 72W Credenza LAM: Mahogany	STORAGE	1	\$ 1,303.00	\$ 1,303.00
5						HON	HCG	H10738 \$(L1STD) .N	10700 Series Back Enclosure 18-1/2h for Model H10734 Grd L1 Standard Laminates Lam: Mahogany	UPPER STORAGE	1	\$ 218.00	\$ 218.00
6						HON	HCG	H90034 \$(A) ~	Tackboard for Model 10734 with10738 Enclosure Gr A Fab Undecided FABRIC Option	ACCESSORY	1	\$ 276.00	\$ 276.00
7						HON	HTL	HTLD42T .N .N \$(L1STD) .N	Preside 42"Round Shaped Laminat Top Traditional Edge LAM: Mahogany No Grommets Grd L1 Standard Laminates LAM: Mahogany	TABLE	1	\$ 786.00	\$ 786.00
8						HON	HTL	H94011 .N	Queen Anne Base Kit LAM: Mahogany	TABLE	1	\$ 611.00	\$ 611.00
9						HON	HCG	H94291 .NN	94000 Series storage cabinet 37W x 20D LAM: Mahogany	STORAGE	1	\$ 1,118.00	\$ 1,118.00
10						HON	HCG	H94210 .NN	94000 Series Bookcase 2-Shelf 35-3/4W 15D 37H LAM: Mahogany	UPPER STORAGE	1	\$ 834.00	\$ 834.00
11						JSI	JST	MA1533F BRG B ~ CAS BL STD	Guest Chair, Plain Seat & Back, Armless Brighton Grade B Undecided Grade B Fabric Selection Casters Black Standard - Rubber Cushion Metal ...	SEATING	4	\$ 902.00	\$ 3,608.00
12						JSI	JST	MA1531F BRG B ~ CAS BL STD	Guest Chair, Uph Arm Rest, Plain Seat & Back Brighton Grade B Undecided Grade B Fabric Selection Casters Black Standard - Rubber Cushion Metal ...	SEATING	2	\$ 1,073.00	\$ 2,146.00
13						JSI	JST	HB2905 BRG B ~ BPB PBG	Harbor Executive Swivel Brighton Grade B Undecided Grade B Fabric Selection Black Polyurethane Base Plastic Bumper Guards	SEATING	1	\$ 1,491.00	\$ 1,491.00
Grand Total												\$ 16,559.00	

Item					Preview	Mfg	Cat	Part Number	Part Description	Category	Qty	List	Ext List
1						HON	HSN	HLWM .Y2 .A .H .IM \$(2) ~ .SB .N	Endorse Work Mid-back Mesh Back Synchro Tilt Arm: Height and Width Adj CASTER: Hard (Standard) Black Mesh Grade 2 Fabric Undecided FABRIC Option Base: Standard Plastic Black No Head Rest	SEATING	1	\$ 817.00	\$ 817.00
2						HON	HSN	HSGS6 .N .E \$(2) ~ .BLCK	Accomodate Set of Two Guest Chairs Arm: Armless Standard Nylon Glide GRADE: II UPHOLSTERY Undecided FABRIC Option Textured Black	SEATING	1	\$ 762.00	\$ 762.00
3						HON	HCG	H10542 \$(L1STD) .MOCH MOCH	10500 Series Cred Shell 66W x 24D x 29-1/2H Grd L1 Standard Laminates LAM: Mocha LAM: Mocha	FREESTANDING CASEGOODS	2	\$ 629.00	\$ 1,258.00
4						HON	HCG	H10504 \$(L1STD) .MOCH	10500 Series Floorstnding Full Ht Ped F/F 15-5/8W x 22-3/4D Grd L1 Standard Laminates LAM: Mocha	PEDESTALS	1	\$ 634.00	\$ 634.00
5						HON	HTL	HHAW2448P \$(L1STD) .MOCH .MOCH .T1	48W x 24D Rectangle Worksurface Grd L1 Standard Laminates LAM: Mocha Edge: Mocha Grommet: Platinum	FREESTANDING CASEGOODS	1	\$ 403.00	\$ 403.00
6						HON	HTL	HHAB3S24F	Adjustable Height Base 3 Stage 24D		1	\$ 1,250.00	\$ 1,250.00
7						HON	HTL	HHABMEM	Adjustable Height Base Memory Controller	FREESTANDING CASEGOODS	1	\$ 75.00	\$ 75.00
8						HON	HCG	H105302L \$(L1STD) .MOCH MOCH	10500 Series Personal Wardrobe/Strg Cab 24W 24D 66-5/8"H Grd L1 Standard Laminates LAM: Mocha LAM: Mocha	STORAGE	1	\$ 1,981.00	\$ 1,981.00
9						HON	HCG	H10533 \$(L1STD) .MOCH MOCH	10500 Series Stack-on Storage 66W x 14-5/8D x Grd L1 Standard Laminates LAM: Mocha LAM: Mocha	UPPER STORAGE	1	\$ 909.00	\$ 909.00
10						HON	HCG	H105855 \$(L1STD) .MOCH	10500 Series Back enclosure for 66"W Stack on Storage Grd L1 Standard Laminates LAM: Mocha	UPPER STORAGE	1	\$ 203.00	\$ 203.00
11						HON	HCG	H90055 \$(A) ~	10500 Series Tckbd for 66"W Stack on Strg Bck Enclosure Gr A Fab Undecided FABRIC Option	ACCESSORY	1	\$ 261.00	\$ 261.00
12						HON	HCG	HLVPM1 \$(L1STD) .MOCH	Vertical Paper Manager 14-7/8Wx10-7/8Dx19 11/16H Grd L1 Standard Laminates LAM: Mocha	UPPER STORAGE	1	\$ 298.00	\$ 298.00

Item					Preview	Mfg	Cat	Part Number	Part Description	Category	Qty	List	Ext List
13						HON	HCG	H10502	10500 Series Floorstnd Full Ht Ped B/B/F 15-5/8W x 22-3/4D	PEDESTALS	1	\$ 634.00	\$ 634.00
								\$(L1STD) .MOCH	Grd L1 Standard Laminates LAM: Mocha				
14						HON	HCG	H1522	Wood Center Drawer 22W x 15-3/8D	ACCESSORY	1	\$ 168.00	\$ 168.00
								\$(L1STD) .MOCH	Grd L1 Standard Laminates LAM: Mocha				
15						HON	HSN	HL2DARM	Endorse H/W Adjustable Armpack	SEATING	1	\$ 114.00	\$ 114.00
Grand Total													\$ 9,767.00

Item					Preview	Mfg	Cat	Part Number	Part Description	Category	Qty	List	Ext List
1						HON	HSN	HSGS6	Accomodate Set of Two Guest Chairs Arm: Armless Standard Nylon Glide GRADE: II UPHOLSTERY Seed Color: Driftwood Textured Black	SEATING	1	\$ 762.00	\$ 762.00
2						HON	HCG	H10708L	10700 Series Single Pedestal Credenza Left F/F 72W 24D Grd L1 Standard Laminates FINISH: Mocha N Chry 11121K-17	FREESTANDING CASEGOODS	1	\$ 1,289.00	\$ 1,289.00
3						HON	HCG	H10770	10700 Series Bridge 24D x 48W Grd L1 Standard Laminates FINISH: Mocha N Chry 11121K-17	FREESTANDING CASEGOODS	1	\$ 358.00	\$ 358.00
4						HON	HCG	H10787R	10700 Series Sngl Pedestal Right B/B/F 72W 36D 29-1/2H Grd L1 Standard Laminates FINISH: Mocha N Chry 11121K-17	FREESTANDING CASEGOODS	1	\$ 1,575.00	\$ 1,575.00
5						HON	HCG	H10734	10700 Series Stack-on Storage for 72W Credenza or Desk Grd L1 Standard Laminates FINISH: Mocha N Chry 11121K-17	UPPER STORAGE	1	\$ 1,062.00	\$ 1,062.00
6						HON	HCG	H10738	10700 Series Back Enclosure 18-1/2h for Model H10734 Grd L1 Standard Laminates Lam: Mocha	UPPER STORAGE	1	\$ 218.00	\$ 218.00
7						HON	HCG	H90034	Tackboard for Model 10734 with 10738 Enclosure Gr A Fab Undecided FABRIC Option	ACCESSORY	1	\$ 276.00	\$ 276.00
8						HON	HCG	H1526	Wood Center Drawer 26W x 15-3/8D Grd L1 Standard Laminates LAM: Mocha	ACCESSORY	1	\$ 182.00	\$ 182.00
9						HON	HSN	HLWU	Endorse Work Mid-back Upholstered Back Synchro Tilt Arm: Height and Width Adj CASTER: Hard (Standard) Grade 2 Fabric Undecided FABRIC Option Base: Standard Plastic Black	SEATING	1	\$ 841.00	\$ 841.00
10						HON	HSN	HL2DARM	Endorse H/W Adjustable Armpack	SEATING	1	\$ 114.00	\$ 114.00
11						HON	HCG	H107302L	107 Series 24Wx24Dx66 5/8HPersnlStrgTower w/Wardrb Dr LT Grd L1 Standard Laminates FINISH: Mocha N Chry 11121K-17	STORAGE	1	\$ 2,071.00	\$ 2,071.00
12						HON	HCG	H107690	10700 Series 36Wx24Dx29 1/2"H Lateral File 2-Dr Grd L1 Standard Laminates FINISH: Mocha N Chry 11121K-17	FREESTANDING CASEGOODS	1	\$ 1,058.00	\$ 1,058.00
13						HON	HCG	H107292	10700 Series Bookcase Hutch 32-5/8"w x 14-5/8"d Grd L1 Standard Laminates FINISH: Mocha N Chry 11121K-17	UPPER STORAGE	1	\$ 611.00	\$ 611.00











Item					Preview	Mfg	Cat	Part Number	Part Description	Category	Qty	List	Ext List
14						HON	HCG	HLVPM1	Vertical Paper Manager 14-7/8Wx10-7/8Dx19 11/16H	UPPER STORAGE	1	\$ 298.00	\$ 298.00
								\$(L1STD) .MOCH	Grd L1 Standard Laminates LAM: Mocha				
Grand Total												\$ 10,715.00	

Item					Preview	Mfg	Cat	Part Number	Part Description	Category	Qty	List	Ext List
1						HON	HCG	H105815R	10500 Series Rt Extended Corner Unit 24-36x72-24x29-1/2 \$(L1STD) .MOCH MOCH Grd L1 Standard Laminates LAM: Mocha LAM: Mocha	FREESTANDING CASEGOODS	4	\$ 993.00	\$ 3,972.00
2						HON	HCG	H105816L	10500 Series Lt Extended Corner Unit 24-36x72-24x 29-1/2 \$(L1STD) .MOCH MOCH Grd L1 Standard Laminates LAM: Mocha LAM: Mocha	FREESTANDING CASEGOODS	4	\$ 993.00	\$ 3,972.00
3						HON	HCG	H10561	10500 Series Return Shell 29-1/2H x 48W x 24D \$(L1STD) .MOCH MOCH Grd L1 Standard Laminates LAM: Mocha LAM: Mocha	FREESTANDING CASEGOODS	4	\$ 484.00	\$ 1,936.00
4						HON	HCG	H10561	10500 Series Return Shell 29-1/2H x 48W x 24D \$(L1STD) .MOCH MOCH Grd L1 Standard Laminates LAM: Mocha LAM: Mocha	FREESTANDING CASEGOODS	4	\$ 484.00	\$ 1,936.00
5						HON	HCG	H10502	10500 Series Floorstnd Full Ht Ped B/B/F 15-5/8W x 22-3/4D \$(L1STD) .MOCH Grd L1 Standard Laminates LAM: Mocha	PEDESTALS	8	\$ 634.00	\$ 5,072.00
6						HON	HCG	H10504	10500 Series Floorstnding Full Ht Ped F/F 15-5/8W x 22-3/4D \$(L1STD) .MOCH Grd L1 Standard Laminates LAM: Mocha	PEDESTALS	8	\$ 634.00	\$ 5,072.00
7						HON	HCG	H10517	10500 Series 36Wx20Dx45-1/2H Lateral File-Three-Drawer \$(L1STD) .MOCH MOCH Grd L1 Standard Laminates LAM: Mocha LAM: Mocha	STORAGE	4	\$ 1,478.00	\$ 5,912.00
8						HON	HCG	H10534	10500 Series Stack-on Storage 72"W x 14-5/8D x 37-1/8H \$(L1STD) .MOCH MOCH Grd L1 Standard Laminates LAM: Mocha LAM: Mocha	UPPER STORAGE	8	\$ 935.00	\$ 7,480.00
9						HON	HCG	H105856	10500 Series Back enclosure for 72"W Stack on Storage \$(L1STD) .MOCH Grd L1 Standard Laminates LAM: Mocha	UPPER STORAGE	8	\$ 218.00	\$ 1,744.00
10						HON	HCG	H90056	10500 Series Tckbd for 72"W Stack on Strg Bck Enclosure \$(A) ~ Gr A Fab Undecided FABRIC Option	ACCESSORY	8	\$ 276.00	\$ 2,208.00
11						HON	HSN	HLWUBT	Endorse Work Mid-back Upholstered Back Big and Tall .Y4 .A .A \$(2) ~ .SB Synchro Tilt Arm: Height and Width Adj CASTER: All Surface Grade 2 Fabric Undecided FABRIC Option Base: Standard Plastic Black	SEATING	8	\$ 1,210.00	\$ 9,680.00
12						HON	HSN	HL2DARM	Endorse H/W Adjustable Armpack	SEATING	8	\$ 114.00	\$ 912.00

Item					Preview	Mfg	Cat	Part Number	Part Description	Category	Qty	List	Ext List
13						HON	HSN	HSGS6	Accomodate Set of Two Guest Chairs	SEATING	4	\$ 762.00	\$ 3,048.00
								.N .E \$(2) ~ .BLCK	Arm: Armless Standard Nylon Glide GRADE: II UPHOLSTERY Undecided FABRIC Option Textured Black				
14						HON	HCG	HLVPM1	Vertical Paper Manager 14-7/8Wx10-7/8Dx19 11/16H	UPPER STORAGE	8	\$ 298.00	\$ 2,384.00
								\$(L1STD) .MOCH	Grd L1 Standard Laminates LAM: Mocha				
Grand Total												\$ 55,328.00	

Item					Preview	Mfg	Cat	Part Number	Part Description	Category	Qty	List	Ext List
1						HON	HSN	HSGS6 . N .E \$(2) ~ .BLCK	Accomodate Set of Two Guest Chairs Arm: Armless Standard Nylon Glide GRADE: II UPHOLSTERY Undecided FABRIC Option Textured Black	SEATING	1	\$ 762.00	\$ 762.00
2						HON	HSN	HLWUBT . Y4 .A .A \$(2) ~ .SB	Endorse Work Mid-back Upholstered Back Big and Tall Synchro Tilt Arm: Height and Width Adj CASTER: All Surface Grade 2 Fabric Undecided FABRIC Option Base: Standard Plastic Black	SEATING	1	\$ 1,210.00	\$ 1,210.00
3						HON	HSN	HL2DARM	Endorse H/W Adjustable Armpack	SEATING	1	\$ 114.00	\$ 114.00
4						HON	HCG	H105903R . \$(L1STD) .MOCH MOCH	10500 Series 72Wx24Dx29-1/2H Single Ped Cred RH F/F Ped Grd L1 Standard Laminates LAM: Mocha LAM: Mocha	FREESTANDING CASEGOODS	1	\$ 1,120.00	\$ 1,120.00
5						HON	HCG	H10570 . \$(L1STD) .MOCH MOCH	10500 Series Bridge 47W x 24D x 29-1/2H Grd L1 Standard Laminates LAM: Mocha LAM: Mocha	FREESTANDING CASEGOODS	1	\$ 335.00	\$ 335.00
6						HON	HCG	H105896L . \$(L1STD) .MOCH MOCH	10500 Series 72Wx36Dx29-1/2H SglPedDskLH B/B/F RectTop Grd L1 Standard Laminates LAM: Mocha LAM: Mocha	FREESTANDING CASEGOODS	1	\$ 1,260.00	\$ 1,260.00
7						HON	HCG	H10534 . \$(L1STD) .MOCH MOCH	10500 Series Stack-on Storage 72"W x 14-5/8D x 37-1/8H Grd L1 Standard Laminates LAM: Mocha LAM: Mocha	UPPER STORAGE	1	\$ 935.00	\$ 935.00
8						HON	HCG	H105856 . \$(L1STD) .MOCH MOCH	10500 Series Back enclosure for 72"W Stack on Storage Grd L1 Standard Laminates LAM: Mocha	UPPER STORAGE	1	\$ 218.00	\$ 218.00
9						HON	HCG	H90056 . \$(A) ~	10500 Series Tckbd for 72"W Stack on Strg Bck Enclosure Gr A Fab Undecided FABRIC Option	ACCESSORY	1	\$ 276.00	\$ 276.00
10						HON	HCG	H105301R . \$(L1STD) .MOCH MOCH	10500 Series Personal Wardrobe/Strg Cab 24W 24D 66-5/8"H Grd L1 Standard Laminates LAM: Mocha LAM: Mocha	STORAGE	1	\$ 1,981.00	\$ 1,981.00
11						HON	HCG	HLVPM1 . \$(L1STD) .MOCH MOCH	Vertical Paper Manager 14-7/8Wx10-7/8Dx19 11/16H Grd L1 Standard Laminates LAM: Mocha	UPPER STORAGE	1	\$ 298.00	\$ 298.00
12						HON	HCG	H1526 . \$(L1STD) .MOCH MOCH	Wood Center Drawer 26W x 15-3/8D Grd L1 Standard Laminates LAM: Mocha	ACCESSORY	1	\$ 182.00	\$ 182.00

Item					Preview	Mfg	Cat	Part Number	Part Description	Category	Qty	List	Ext List
									Grand Total				\$ 8,691.00




Item				Preview	Mfg	Cat	Part Number	Part Description	Category	Qty	List	Ext List	
1	✓				HON	HCG	H105903R	10500 Series 72Wx24Dx29-1/2H Single Ped Cred RH F/F Ped	FREESTANDING CASEGOODS	1	\$ 1,120.00	\$ 1,120.00	
							\$(L1STD) .MOCH MOCH	Grd L1 Standard Laminates LAM: Mocha LAM: Mocha					
2	✓				HON	HCG	H105896L	10500 Series 72Wx36Dx29-1/2H SglPedDskLH B/B/F RectTop	FREESTANDING CASEGOODS	1	\$ 1,260.00	\$ 1,260.00	
							\$(L1STD) .MOCH MOCH	Grd L1 Standard Laminates LAM: Mocha LAM: Mocha					
3	✓				HON	HSN	HLWU	Endorse Work Mid-back Upholstered Back	SEATING	1	\$ 841.00	\$ 841.00	
							.Y2 .A .H \$(2) ~ .SB	Synchro Tilt Arm: Height and Width Adj CASTER: Hard (Standard) Grade 2 Fabric Undecided FABRIC Option Base: Standard Plastic Black					
4	✓				HON	HSN	HL2DARM	Endorse H/W Adjustable Armpack	SEATING	1	\$ 114.00	\$ 114.00	
5	✓				HON	HSN	HFLMC1	Flock Modular Chair	SEATING	3	\$ 1,259.00	\$ 3,777.00	
							.L \$(2) ~ .P7A	Standard Leg P6N or P7A FRM Gr 2 UPH Undecided FABRIC Option Textured Charcoal N/A caster					
6	✓				HON	HCG	H105301R	10500 Series Personal Wardrobe/Strg Cab 24W 24D 66-5/8"H	STORAGE	1	\$ 1,981.00	\$ 1,981.00	
							\$(L1STD) .MOCH MOCH	Grd L1 Standard Laminates LAM: Mocha LAM: Mocha					
7	✓				HON	HCG	H1526	Wood Center Drawer 26W x 15-3/8D	ACCESSORY	1	\$ 182.00	\$ 182.00	
							\$(L1STD) MOCH	Grd L1 Standard Laminates LAM: Mocha					
8	✓				HON	HTL	HHAW2448P	48W x 24D Rectangle Worksurface	FREESTANDING CASEGOODS	1	\$ 403.00	\$ 403.00	
							\$(L1STD) MOCH MOCH .T1	Grd L1 Standard Laminates LAM: Mocha Edge: Mocha Grommet: Platinum					
9	✓				HON	HTL	HHAB3S24F	Adjustable Height Base 3 Stage 24D		1	\$ 1,250.00	\$ 1,250.00	
10	✓				HON	HTL	HHABMEM	Adjustable Height Base Memory Controller	FREESTANDING CASEGOODS	1	\$ 75.00	\$ 75.00	
Grand Total													\$ 11,003.00

Item					Preview	Mfg	Cat	Part Number	Part Description	Category	Qty	List	Ext List
1						HON	HCG	H105904L	10500 Series 72Wx24Dx29-1/2H Single Ped Cred LH F/F Ped \$(L1STD) .MOCH MOCH Grd L1 Standard Laminates LAM: Mocha LAM: Mocha	FREESTANDING CASEGOODS	1	\$ 1,120.00	\$ 1,120.00
2						HON	HCG	H10570	10500 Series Bridge 47W x 24D x 29-1/2H \$(L1STD) .MOCH MOCH Grd L1 Standard Laminates LAM: Mocha LAM: Mocha	FREESTANDING CASEGOODS	1	\$ 335.00	\$ 335.00
3						HON	HCG	H105895R	10500 Series 72Wx36Dx29-1/2H Sgl edDskRH B/B/F RectTop \$(L1STD) .MOCH MOCH Grd L1 Standard Laminates LAM: Mocha LAM: Mocha	FREESTANDING CASEGOODS	1	\$ 1,260.00	\$ 1,260.00
4						HON	HSN	HSGS6	Accomodate Set of Two Guest Chairs .N ~ \$(2) ~ .BLCK Arm: Armless Undecided GLD/CASTER Option GRADE: II UPHOLSTERY Undecided FABRIC Option Textured Black	SEATING	1	\$ 762.00	\$ 762.00
5						HON	HSN	HL2DARM	Endorse H/W Adjustable Armpack	SEATING	1	\$ 114.00	\$ 114.00
6						HON	HCG	H105301R	10500 Series Personal Wardrobe/Strg Cab 24W 24D 66-5/8"H \$(L1STD) .MOCH MOCH Grd L1 Standard Laminates LAM: Mocha LAM: Mocha	STORAGE	1	\$ 1,981.00	\$ 1,981.00
7						HON	HCG	H105690	10500 Series 36Wx24Dx29-1/2H Lateral File Two-Drawer \$(L1STD) .MOCH MOCH Grd L1 Standard Laminates LAM: Mocha LAM: Mocha	FILE CABINETS	1	\$ 945.00	\$ 945.00
8						HON	HCG	H105292	1050 Series Bookcase Hutch 36"W x 37-1/8"H \$(L1STD) .MOCH MOCH Grd L1 Standard Laminates LAM: Mocha LAM: Mocha	UPPER STORAGE	1	\$ 527.00	\$ 527.00
9						HON	HCG	H1526	Wood Center Drawer 26W x 15-3/8D \$(L1STD) .MOCH Grd L1 Standard Laminates LAM: Mocha	ACCESSORY	1	\$ 182.00	\$ 182.00
10						HON	HCG	H105324	10500 Series Stack on Storage 60"W x 14-5/8"D x 37-1/8" \$(L1STD) .MOCH MOCH Grd L1 Standard Laminates LAM: Mocha LAM: Mocha	UPPER STORAGE	1	\$ 872.00	\$ 872.00
11						HON	HCG	H105322	10500 Series Stack on Storage 42"W x 14-5/8"D x 37-1/8" \$(L1STD) .MOCH MOCH Grd L1 Standard Laminates LAM: Mocha LAM: Mocha	UPPER STORAGE	1	\$ 643.00	\$ 643.00
12						HON	HCG	H105349	10500 Series Stack-on Storage Clearance End Panel Kit \$(L1STD) .MOCH Grd L1 Standard Laminates LAM: Mocha	UPPER STORAGE	1	\$ 331.00	\$ 331.00

Item					Preview	Mfg	Cat	Part Number	Part Description	Category	Qty	List	Ext List
13						HON	HCG	H105854	10500 Series Back enclosure for 60"W Stack on Storage Grd L1 Standard Laminates LAM: Mocha	UPPER STORAGE	1	\$ 194.00	\$ 194.00
14						HON	HCG	H105852	10500 Series Back enclosure for 42"W Stack on Storage Grd L1 Standard Laminates LAM: Mocha	UPPER STORAGE	1	\$ 185.00	\$ 185.00
15						HON	HCG	H90052	10500 Series Tckbd for 42"W Stack on Strg Bck Enclosure Gr A Fab Undecided FABRIC Option	ACCESSORY	1	\$ 202.00	\$ 202.00
16						HON	HCG	H90054	10500 Series Tckbd for 60"W Stack on Strg Bck Enclosure Gr A Fab Undecided FABRIC Option	ACCESSORY	1	\$ 230.00	\$ 230.00
17						HON	HSN	HLWUBT	Endorse Work Mid-back Upholstered Back Big and Tall Synchro Tilt Arm: Height and Width Adj CASTER: All Surface Grade 2 Fabric Undecided FABRIC Option Base: Standard Plastic Black	SEATING	1	\$ 1,210.00	\$ 1,210.00
18						HON	HCG	HLVPM1	Vertical Paper Manager 14-7/8Wx10-7/8Dx19 11/16H Grd L1 Standard Laminates LAM: Mocha	UPPER STORAGE	1	\$ 298.00	\$ 298.00
Grand Total												\$ 11,391.00	

Item					Preview	Mfg	Cat	Part Number	Part Description	Category	Qty	List	Ext List
1						HON	HCL	HETP6560FP	Tackable Panel w/o TC 65H x 60W \$(A) ~ \$(CORE) ~ Gr A Fabric Undecided FABRIC Option PAINT: Select Core Paint Undecided PAINT Option	PANEL	4	\$ 450.00	\$ 1,800.00
2						HON	HCL	HETP6536FP	Tackable Panel w/o TC 65H x 36W \$(A) ~ \$(CORE) ~ Gr A Fabric Undecided FABRIC Option PAINT: Select Core Paint Undecided PAINT Option	PANEL	8	\$ 372.00	\$ 2,976.00
3						HON	HCL	HWR3066ST	Systems Rectangle Wksfc 66W x30D Scallops \$(L1STD) .MOCH ~ Grd L1 Standard Laminates LAM: Mocha Undecided EDGE Option	WORKSURFACE	4	\$ 448.00	\$ 1,792.00
4						HON	HCL	HWR2466ST	Systems Rectangle Wksfc 66W x 24D Scallops \$(L1STD) .MOCH ~ Grd L1 Standard Laminates LAM: Mocha Undecided EDGE Option	WORKSURFACE	4	\$ 409.00	\$ 1,636.00
5						HON	HCL	HES1536F	Fabric Stacker 15H x 36W \$(A) ~ Gr A Fabric Undecided FABRIC Option	PANEL	4	\$ 230.00	\$ 920.00
6						HON	HCL	HETP6530FP	Tackable Panel w/o TC 65H x 30W \$(A) ~ \$(CORE) ~ Gr A Fabric Undecided FABRIC Option PAINT: Select Core Paint Undecided PAINT Option	PANEL	4	\$ 347.00	\$ 1,388.00
7						HON	HCL	HES1530F	Fabric Stacker 15H x 30W \$(A) ~ Gr A Fabric Undecided FABRIC Option	PANEL	4	\$ 213.00	\$ 852.00
8						HON	HCL	HETP6548FP	Tackable Panel w/o TC 65H x 48W \$(A) ~ \$(CORE) ~ Gr A Fabric Undecided FABRIC Option PAINT: Select Core Paint Undecided PAINT Option	PANEL	4	\$ 422.00	\$ 1,688.00
9						HON	HCL	HES1548F	Fabric Stacker 15H x 48W \$(A) ~ Gr A Fabric Undecided FABRIC Option	PANEL	4	\$ 263.00	\$ 1,052.00
10						HON	HCL	HVFB23R	Box/Box/File 28H x 22 7/8D x 15W .L \$(CORE) ~ Lock: Lock PAINT: Select Core Paint Undecided PAINT Option	PEDESTALS	4	\$ 480.00	\$ 1,920.00
11						HON	HCL	HVFF23R	File/File 28H x 22 7/8D x15W .L \$(CORE) ~ Lock: Lock PAINT: Select Core Paint Undecided PAINT Option	PEDESTALS	4	\$ 480.00	\$ 1,920.00

Item					Preview	Mfg	Cat	Part Number	Part Description	Category	Qty	List	Ext List
12	✓					HON	HCL	HETC60	Panel Top Cap 60"W	PANEL	4	\$ 70.00	\$ 280.00
	✓							\$(CORE) ~	PAINT: Select Core Paint Undecided PAINT Option				
13	✓					HON	HCL	HETC36	Panel Top Cap 36"W	PANEL	8	\$ 48.00	\$ 384.00
								\$(CORE) ~	PAINT: Select Core Paint Undecided PAINT Option				
14	✓					HON	HCL	HETC30	Panel Top Cap 30"W	PANEL	4	\$ 37.00	\$ 148.00
								\$(CORE) ~	PAINT: Select Core Paint Undecided PAINT Option				
15	✓					HON	HCL	HETC48	Panel Top Cap 48"W	PANEL	4	\$ 58.00	\$ 232.00
								\$(CORE) ~	PAINT: Select Core Paint Undecided PAINT Option				
16	✓					HON	HCL	HEFEC65P	Panel Finished End Covers 65H	PANEL	2	\$ 55.00	\$ 110.00
								\$(CORE) ~	PAINT: Select Core Paint Undecided PAINT Option				
17	✓					HON	HCL	HSCKTPS	Straight Connector Kit	PANEL	8	\$ 15.00	\$ 120.00
								.X	No Option				
18	✓					HON	HCL	HEC80PT	T Connector 80H	PANEL CONNECTOR	2	\$ 151.00	\$ 302.00
								\$(CORE) ~	PAINT: Select Core Paint Undecided PAINT Option				
19	✓					HON	HCL	HECVH15P	Variable Height Connector Kit 15H	PANEL	6	\$ 47.00	\$ 282.00
								\$(CORE) ~	PAINT: Select Core Paint Undecided PAINT Option				
20	✓					HON	HCL	HEC80PL	L Connector 80H	PANEL CONNECTOR	6	\$ 151.00	\$ 906.00
								\$(CORE) ~	PAINT: Select Core Paint Undecided PAINT Option				
21	✓					HON	HCL	HEFEC80P	Panel Finished End Covers 80H	PANEL	4	\$ 62.00	\$ 248.00
								\$(CORE) ~	PAINT: Select Core Paint Undecided PAINT Option				
22	✓					HON	HCL	HCTL242	24D Cantilever One Pair	WORKSURFACE SUPPORT	8	\$ 75.00	\$ 600.00
								\$(CORE) ~	PAINT: Select Core Paint Undecided PAINT Option				
23	✓					HON	HCL	HEOHRTA1560 FD	15H x 13"D x 60W Flipper Door Overhead		4	\$ 587.00	\$ 2,348.00
								\$(CORE) ~	PAINT: Select Core Paint Undecided PAINT Option				
24	✓					HON	HCL	HRVEP2429L	Abound 29"H x 24"D Left End Panel	WORKSURFACE SUPPORT	1	\$ 202.00	\$ 202.00
								\$(CORE) ~	PAINT: Select Core Paint Undecided PAINT Option				
25	✓					HON	HCL	HRVEP2429R	Abound 29"H x 24"D Right End Panel	WORKSURFACE SUPPORT	1	\$ 202.00	\$ 202.00
								\$(CORE) ~	PAINT: Select Core Paint Undecided PAINT Option				

Item	✓	🔍	🔗	🔄	Preview	Mfg	Cat	Part Number	Part Description	Category	Qty	List	Ext List
26	✓					HON	HSN	HLWUBT .Y4 .A .A \$(2) ~ .SB	Endorse Work Mid-back Upholstered Back Big and Tall Synchro Tilt Arm: Height and Width Adj CASTER: All Surface Grade 2 Fabric Undecided FABRIC Option Base: Standard Plastic Black	SEATING	4	\$ 1,210.00	\$ 4,840.00
27	✓					HON	HSN	HL2DARM	Endorse H/W Adjustable Armpack	SEATING	4	\$ 114.00	\$ 456.00
28	✓					HON	HCL	HH870942	Tasklight 42W	LIGHTING	4	\$ 222.00	\$ 888.00
Grand Total												\$ 30,492.00	

Item					Preview	Mfg	Cat	Part Number	Part Description	Category	Qty	List	Ext List
1						HON	HCG	H10708L	10700 Series Single Pedestal Credenza Left F/F 72W 24D \$(L1STD) .MOCHMOCH Grd L1 Standard Laminates FINISH: Mocha N Chry 11121K-17	FREESTANDING CASEGOODS	1	\$ 1,289.00	\$ 1,289.00
2						HON	HCG	H10707R	10700 Series Single Pedestal Credenza RightF/F 72W 24D \$(L1STD) .MOCHMOCH Grd L1 Standard Laminates FINISH: Mocha N Chry 11121K-17	FREESTANDING CASEGOODS	1	\$ 1,289.00	\$ 1,289.00
3						HON	HCG	H10770	10700 Series Bridge 24D x 48W \$(L1STD) .MOCHMOCH Grd L1 Standard Laminates FINISH: Mocha N Chry 11121K-17	FREESTANDING CASEGOODS	2	\$ 358.00	\$ 716.00
4						HON	HCG	H10787R	10700 Series Sngl Pedestal Right B/B/F 72W 36D 29-1/2H \$(L1STD) .MOCHMOCH Grd L1 Standard Laminates FINISH: Mocha N Chry 11121K-17	FREESTANDING CASEGOODS	1	\$ 1,575.00	\$ 1,575.00
5						HON	HCG	H10788L	10700 Series Sngl Pedestal Left B/B/F 72W 36D 29-1/2H \$(L1STD) .MOCHMOCH Grd L1 Standard Laminates FINISH: Mocha N Chry 11121K-17	FREESTANDING CASEGOODS	1	\$ 1,575.00	\$ 1,575.00
6						HON	HSN	HLWUBT	Endorse Work Mid-back Upholstered Back Big and Tall Y4 .A .A \$(2) ~ .SB Synchro Tilt Arm: Height and Width Adj CASTER: All Surface Grade 2 Fabric Undecided FABRIC Option Base: Standard Plastic Black	SEATING	2	\$ 1,210.00	\$ 2,420.00
7						HON	HSN	HL2DARM	Endorse H/W Adjustable Armpack	SEATING	2	\$ 114.00	\$ 228.00
8						HON	HSN	HSGS6	Accomodate Set of Two Guest Chairs .N .E \$(2) ~ BLCK Arm: Armless Standard Nylon Glide GRADE: II UPHOLSTERY Undecided FABRIC Option Textured Black	SEATING	2	\$ 762.00	\$ 1,524.00
9						HON	HCG	H107301R	107 Series 24Wx24Dx66 5/8HPersnlStrgTower w/Wardrb Dr RT \$(L1STD) .MOCHMOCH Grd L1 Standard Laminates FINISH: Mocha N Chry 11121K-17	STORAGE	1	\$ 2,071.00	\$ 2,071.00
10						HON	HCG	H107302L	107 Series 24Wx24Dx66 5/8HPersnlStrgTower w/Wardrb Dr LT \$(L1STD) .MOCHMOCH Grd L1 Standard Laminates FINISH: Mocha N Chry 11121K-17	STORAGE	1	\$ 2,071.00	\$ 2,071.00
11						HON	HCG	H107690	10700 Series 36Wx24Dx29 1/2"H Lateral File 2-Dr \$(L1STD) .MOCHMOCH Grd L1 Standard Laminates FINISH: Mocha N Chry 11121K-17	FREESTANDING CASEGOODS	2	\$ 1,058.00	\$ 2,116.00
12						HON	HCG	H107292	10700 Series Bookcase Hutch 32-5/8"w x 14-5/8"d \$(L1STD) .MOCHMOCH Grd L1 Standard Laminates FINISH: Mocha N Chry 11121K-17	UPPER STORAGE	2	\$ 611.00	\$ 1,222.00
13						HON	HCG	HLVPM1	Vertical Paper Manager 14-7/8Wx10-7/8Dx19 11/16H \$(L1STD) .MOCH Grd L1 Standard Laminates LAM: Mocha	UPPER STORAGE	2	\$ 298.00	\$ 596.00

Item					Preview	Mfg	Cat	Part Number	Part Description	Category	Qty	List	Ext List
14						HON	HCG	H1526	Wood Center Drawer 26W x 15-3/8D	ACCESSORY	2	\$ 182.00	\$ 364.00
								\$(L1STD) .MOCH	Grd L1 Standard Laminates LAM: Mocha				
15						HON	HCG	H10734	10700 Series Stack-on Storage for 72W Credenza or Desk	UPPER STORAGE	2	\$ 1,062.00	\$ 2,124.00
								\$(L1STD) .MOCHMOCH	Grd L1 Standard Laminates FINISH: Mocha N Chry 11121K-17				
16						HON	HCG	H10738	10700 Series Back Enclosure 18-1/2h for Model H10734	UPPER STORAGE	2	\$ 218.00	\$ 436.00
								\$(L1STD) .MOCH	Grd L1 Standard Laminates Lam: Mocha				
17						HON	HCG	H90034	Tackboard for Model 10734 with10738 Enclosure	ACCESSORY	2	\$ 276.00	\$ 552.00
								\$(A) ~	Gr A Fab Undecided FABRIC Option				
Grand Total													\$ 22,168.00

Item					Preview	Mfg	Cat	Part Number	Part Description	Category	Qty	List	Ext List
1						HON	HTL	HTLE48168	168"Wx48"D Arc End Shaped Lam Top .V MOCH .G2 \$(L1STD) .MOCH	TABLE	1	\$ 1,633.00	\$ 1,633.00
2						HON	HTL	HTLHP168	Preside Laminate Hollow Panel Base For 168" W Table Tops \$(L1STD) .MOCH .MOCH	TABLE	1	\$ 2,540.00	\$ 2,540.00
3						HON	HTL	HTPWVRGROM 2	Preside Flip Top Port-Ellora	ELECTRICAL - POWER	2	\$ 496.00	\$ 992.00
4						HON	HSN	HLWUBT	Endorse Work Mid-back Upholstered Back Big and Tall .Y4 .A .A \$(2) ~ SB	SEATING	10	\$ 1,210.00	\$ 12,100.00
Grand Total												\$ 17,265.00	

Item					Preview	Mfg	Cat	Part Number	Part Description	Category	Qty	List	Ext List
1						HON	HTL	HCTSFT42	Arrange Table 42" Soft Square Top	TABLE	2	\$ 389.00	\$ 778.00
								.N	No Grommet				
								\$(L1STD)	Grd L1 Standard Laminates				
								.MOCH	LAM: Mocha				
								.N	EDGE: Mahogany				
2						HON	HTL	HCT42LX	Arrange Cafe Hght X-base for 42-48" Surfaces	TABLE	2	\$ 613.00	\$ 1,226.00
								.P6N	Textured Satin Chrome				
3						HON	HSN	HSCS2	Accomodate Cafe Height Stool	SEATING	8	\$ 486.00	\$ 3,888.00
								.N	Arm: Armless				
								.E	Standard Nylon Glide				
								\$(2)	GRADE: II UPHOLSTERY				
								~	Undecided FABRIC Option				
								.P6N	Textured Satin Chrome				
Grand Total												\$ 5,892.00	

Item					Preview	Mfg	Cat	Part Number	Part Description	Category	Qty	List	Ext List
1						HON	HTL	HTLC48168T	Preside 168Wx48D Rect Shaped Lam Top Traditional Edge .N .G2 \$(L1STD) .N LAM: Mahogany Cut out for Flip Top Port Grd L1 Standard Laminates LAM: Mahogany	TABLE	1	\$ 3,602.00	\$ 3,602.00
2						HON	HTL	HTLT168	Preside Laminate Traditional Pnl Base For 168"W Table Tops \$(L1STD) .N Grd L1 Standard Laminates LAM: Mahogany	TABLE	1	\$ 1,047.00	\$ 1,047.00
3						HON	HTL	HTPWRGROM 2	Preside Flip Top Port-Ellora	ELECTRICAL - POWER	2	\$ 496.00	\$ 992.00
4						HON	HSN	HLEUBT	Endorse Exec High-back Uph. Back Big and Tall .Y4 .A .A \$(2) .WP 39 .SB Synchro Tilt Arm: Height and Width Adj CASTER: All Surface Grade 2 Fabric Whisper Vinyl COLOR: Charcoal Base: Standard Plastic Black	SEATING	10	\$ 1,235.00	\$ 12,350.00
5						HON	HSN	HL2DARM	Endorse H/W Adjustable Armpack	SEATING	10	\$ 114.00	\$ 1,140.00
Grand Total												\$ 19,131.00	

Item					Preview	Mfg	Cat	Part Number	Part Description	Category	Qty	List	Ext List
1						HON	HCG	H105904L	10500 Series 72Wx24Dx29-1/2H Single Ped Cred LH F/F Ped	FREESTANDING CASEGOODS	1	\$ 1,120.00	\$ 1,120.00
								\$(L1STD) .MOCH MOCH	Grd L1 Standard Laminates LAM: Mocha LAM: Mocha				
2						HON	HCG	H10570	10500 Series Bridge 47W x 24D x 29-1/2H	FREESTANDING CASEGOODS	1	\$ 335.00	\$ 335.00
								\$(L1STD) .MOCH MOCH	Grd L1 Standard Laminates LAM: Mocha LAM: Mocha				
3						HON	HCG	H105895R	10500 Series 72Wx36Dx29-1/2H Sgl edDskRH B/B/F RectTop	FREESTANDING CASEGOODS	1	\$ 1,260.00	\$ 1,260.00
								\$(L1STD) .MOCH MOCH	Grd L1 Standard Laminates LAM: Mocha LAM: Mocha				
4						HON	HSN	HLWUBT	Endorse Work Mid-back Upholstered Back Big and Tall	SEATING	1	\$ 1,210.00	\$ 1,210.00
								.Y4 .A .A \$(2) ~ .SB	Synchro Tilt Arm: Height and Width Adj CASTER: All Surface Grade 2 Fabric Undecided FABRIC Option Base: Standard Plastic Black				
5						HON	HSN	HL2DARM	Endorse H/W Adjustable Armpack	SEATING	3	\$ 114.00	\$ 342.00
6						HON	HSN	HSGS6	Accomodate Set of Two Guest Chairs	SEATING	1	\$ 762.00	\$ 762.00
								.N .E \$(2) ~ BLCK	Arm: Armless Standard Nylon Glide GRADE: II UPHOLSTERY Undecided FABRIC Option Textured Black				
7						HON	HSN	HLWM	Endorse Work Mid-back Mesh Back	SEATING	2	\$ 817.00	\$ 1,634.00
								.Y2 .A .H .IM \$(2) ~ .SB .N	Synchro Tilt Arm: Height and Width Adj CASTER: Hard (Standard) Black Mesh Grade 2 Fabric Undecided FABRIC Option Base: Standard Plastic Black No Head Rest				
8						HON	HTL	HETR-3048E-4L	Build Rectangle Table 30x48 with adj post legs	TABLE	2	\$ 493.00	\$ 986.00
								.N \$(L1STD) .MOCH .MOCH .P	No Grommets Grd L1 Standard Laminates LAM: Mocha Mocha PAINT: Black				
9						HON	HCG	H105324	10500 Series Stack on Storage 60"W x 14-5/8"D x 37-1/8"	UPPER STORAGE	1	\$ 872.00	\$ 872.00
								\$(L1STD) .MOCH MOCH	Grd L1 Standard Laminates LAM: Mocha LAM: Mocha				
10						HON	HCG	H105322	10500 Series Stack on Storage 42"W x 14-5/8"D x 37-1/8"	UPPER STORAGE	1	\$ 643.00	\$ 643.00
								\$(L1STD) .MOCH MOCH	Grd L1 Standard Laminates LAM: Mocha LAM: Mocha				

Item					Preview	Mfg	Cat	Part Number	Part Description	Category	Qty	List	Ext List
11						HON	HCG	H105349	10500 Series Stack-on Storage Clearance End Panel Kit	UPPER STORAGE	1	\$ 331.00	\$ 331.00
								\$(L1STD) MOCH	Grd L1 Standard Laminates LAM: Mocha				
12						HON	HCG	H105854	10500 Series Back enclosure for 60"W Stack on Storage	UPPER STORAGE	1	\$ 194.00	\$ 194.00
								\$(L1STD) MOCH	Grd L1 Standard Laminates LAM: Mocha				
13						HON	HCG	H105852	10500 Series Back enclosure for 42"W Stack on Storage	UPPER STORAGE	1	\$ 185.00	\$ 185.00
								\$(L1STD) MOCH	Grd L1 Standard Laminates LAM: Mocha				
14						HON	HCG	H90052	10500 Series Tckbd for 42"W Stack on Strg Bck Enclosure	ACCESSORY	1	\$ 202.00	\$ 202.00
								\$(A) ~	Gr A Fab Undecided FABRIC Option				
15						HON	HCG	H90054	10500 Series Tckbd for 60"W Stack on Strg Bck Enclosure	ACCESSORY	1	\$ 230.00	\$ 230.00
								\$(A) ~	Gr A Fab Undecided FABRIC Option				
16						HON	HCG	HLVPM1	Vertical Paper Manager 14-7/8Wx10-7/8Dx19 11/16H	UPPER STORAGE	1	\$ 298.00	\$ 298.00
								\$(L1STD) MOCH	Grd L1 Standard Laminates LAM: Mocha				
17						HON	HCG	H105302L	10500 Series Personal Wardrobe/Strg Cab 24W 24D 66-5/8"H	STORAGE	1	\$ 1,981.00	\$ 1,981.00
								\$(L1STD) MOCH MOCH	Grd L1 Standard Laminates LAM: Mocha LAM: Mocha				
Grand Total												\$ 12,585.00	

Item					Preview	Mfg	Cat	Part Number	Part Description	Category	Qty	List	Ext List
1						HON	HTL	HTLLECTA	Preside Laminate Lectern Grd L1 Standard Laminates LAM: Mocha Pull: Loop Satin Nickel	ACCESSORY	1	\$ 1,376.00	\$ 1,376.00
								\$(L1STD) .MOCH .J					
2						HON	HTL	HMT3072G	Huddle 30x72 Table Top w/Edgeband No Grommets Grd L1 Standard Laminates LAM: Mocha Edge: Mocha	TABLE	6	\$ 414.00	\$ 2,484.00
								.N \$(L1STD) .MOCH .MOCH					
3						HON	HTL	HMBFLIP30L	Huddle Flip Top Base for 30x60 & 30x72 Tops Casters Paint Grade: Core Paint PAINT: Black	TABLE	6	\$ 566.00	\$ 3,396.00
								.C \$(CORE) .P					
4						HON	HSN	HSGS6	Accomodate Set of Two Guest Chairs Arm: Armless Hard Caster GRADE: II UPHOLSTERY Undecided FABRIC Option Textured Black	SEATING	6	\$ 762.00	\$ 4,572.00
								.N .H \$(2) ~ .BLCK					
5						HON	HTL	HMTUMOD56	Univ Mod pni for 66" Motivate tbl/84-96" Huddle tbl PAINT: Select Core Paint PAINT: Black	TABLE	6	\$ 226.00	\$ 1,356.00
								\$(CORE) .P					
Grand Total												\$ 13,184.00	

Item					Preview	Mfg	Cat	Part Number	Part Description	Category	Qty	List	Ext List
1						HON	HCG	H38170	38000 30D x 66W 2/2 w/Locks Dbl Ped Desk \$(L1STD) .MOCH \$(CORE) .P Grd L1 Standard Laminates LAM: Mocha PAINT: Select Core Paint PAINT: Black	FREESTANDING CASEGOODS	1	\$ 1,620.00	\$ 1,620.00
2						HON	HCG	H38851	38000 24D x 66 W Credenza w/Kneespace \$(L1STD) .MOCH \$(CORE) .P Grd L1 Standard Laminates LAM: Mocha PAINT: Select Core Paint PAINT: Black	FREESTANDING CASEGOODS	1	\$ 1,437.00	\$ 1,437.00
3						HON	HCG	H386566N	Stack-on Full Clearance 13 1/2Dx66Wx34 3/4x25H \$(CORE) .P PAINT: Select Core Paint PAINT: Black	UPPER STORAGE	1	\$ 753.00	\$ 753.00
4						HON	HCG	H386615	38000 2 with 33w x 15h flipper doors w/ lock .L \$(CORE) .P Standard Random Key Lock PAINT: Select Core Paint PAINT: Black	UPPER STORAGE	1	\$ 483.00	\$ 483.00
5						HON	HCG	HT66ND	66 Tack Board for 66W Hutch \$(A) ~ \$(CORE) .P Gr A Fab Undecided FABRIC Option PAINT: Select Core Paint PAINT: Black	UPPER STORAGE	1	\$ 434.00	\$ 434.00
6						HON	HSN	HSGS6	Accomodate Set of Two Guest Chairs .N .E \$(2) ~ .BLCK Arm: Armless Standard Nylon Glide GRADE: II UPHOLSTERY Undecided FABRIC Option Textured Black	SEATING	1	\$ 762.00	\$ 762.00
7						HON	HSN	HLWUBT	Endorse Work Mid-back Upholstered Back Big and Tall .Y4 .A .A \$(2) ~ .SB Synchro Tilt Arm: Height and Width Adj CASTER: All Surface Grade 2 Fabric Undecided FABRIC Option Base: Standard Plastic Black	SEATING	1	\$ 1,210.00	\$ 1,210.00
8						HON	HSN	HL2DARM	Endorse H/W Adjustable Armpack	SEATING	1	\$ 114.00	\$ 114.00
Grand Total												\$ 6,813.00	

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Item					Preview	Mfg	Cat	Part Number	Part Description	Category	Qty	List	Ext List
1						HON	HTL	HTLLECTA	Preside Laminate Lectern	ACCESSORY	1	\$ 1,376.00	\$ 1,376.00
								\$(L1STD) .MOCH .J	Grd L1 Standard Laminates LAM: Mocha Pull: Loop Satin Nickel				
2						HON	HTL	HMT3072G	Huddle 30x72 Table Top w/Edgeband	TABLE	6	\$ 414.00	\$ 2,484.00
								.N \$(L1STD) .MOCH .MOCH	No Grommets Grd L1 Standard Laminates LAM: Mocha Edge: Mocha				
3						HON	HTL	HMBFLIP30L	Huddle Flip Top Base for 30x60 & 30x72 Tops	TABLE	6	\$ 566.00	\$ 3,396.00
								.C \$(CORE) .P	Casters Paint Grade: Core Paint PAINT: Black				
4						HON	HSN	HSGS6	Accomodate Set of Two Guest Chairs	SEATING	6	\$ 762.00	\$ 4,572.00
								.N .H \$(2) ~ .BLCK	Arm: Armless Hard Caster GRADE: II UPHOLSTERY Undecided FABRIC Option Textured Black				
5						HON	HTL	HMTUMOD56	Univ Mod pni for 66" Motivate tbl/84-96" Huddle tbl	TABLE	6	\$ 226.00	\$ 1,356.00
								\$(CORE) .P	PAINT: Select Core Paint PAINT: Black				
Grand Total													\$ 13,184.00

Item					Preview	Mfg	Cat	Part Number	Part Description	Category	Qty	List	Ext List
1							HSN	HLWM .Y2 .A .H .IM \$(2) ~ .SB .N	Endorse Work Mid-back Mesh Back Synchro Tilt Arm: Height and Width Adj CASTER: Hard (Standard) Black Mesh Grade 2 Fabric Undecided FABRIC Option Base: Standard Plastic Black No Head Rest		5	\$ 817.00	\$ 4,085.00
2							HTL	HETR-2448E-4 L .N \$(L1STD) .MOCH .MOCH .P	Build Rectangle Table 24x48 with adj post legs No Grommets Grd L1 Standard Laminates LAM: Mocha Mocha PAINT: Black		4	\$ 479.00	\$ 1,916.00
3							HSN	HSGS6 .N .H \$(2) ~ .BLCK	Accomodate Set of Two Guest Chairs Arm: Armless Hard Caster GRADE: II UPHOLSTERY Undecided FABRIC Option Textured Black		6	\$ 762.00	\$ 4,572.00
4							HSN	HLWUBT .Y4 .A .A \$(2) ~ .SB	Endorse Work Mid-back Upholstered Back Big and Tall Synchro Tilt Arm: Height and Width Adj CASTER: All Surface Grade 2 Fabric Undecided FABRIC Option Base: Standard Plastic Black		2	\$ 1,210.00	\$ 2,420.00
Grand Total												\$ 12,993.00	

Item					Preview	Mfg	Cat	Part Number	Part Description	Category	Qty	List	Ext List
1						HON	HSN	HSCS1	Accommodate Counter Height Stool	SEATING	8	\$ 476.00	\$ 3,808.00
								.F .E \$(2) ~ .P6N	Arm: Fixed Standard Nylon Glide GRADE: II UPHOLSTERY Undecided FABRIC Option Textured Satin Chrome				
2						HON	HTL	HCTSFT30	Arrange Table 30" Soft Square Top	TABLE	2	\$ 300.00	\$ 600.00
								.N \$(L1STD) ~ ~	No Grommet Grd L1 Standard Laminates Undecided LAMINATE Option Undecided EDGE Option				
3						HON	HTL	HCT42SX	Arrange Cafe Height X-base for 24-30" Surfaces	TABLE	2	\$ 519.00	\$ 1,038.00
								.PLAT	Textured Platinum Metallic				
Grand Total												\$ 5,446.00	

Item					Preview	Mfg	Cat	Part Number	Part Description	Category	Qty	List	Ext List
1						HON	HTL	HTLB4896	Preside 96W x 48D Boat Shaped Laminate Top .G MOCH .G2 \$(L1STD) .MOCH	TABLE	1	\$ 855.00	\$ 855.00
2						HON	HTL	HTLHP96	Preside Laminate Hollow Panel Base For 96" W Table Tops \$(L1STD) MOCH MOCH	TABLE	1	\$ 1,619.00	\$ 1,619.00
3						HON	HSN	HLWUBT	Endorse Work Mid-back Upholstered Back Big and Tall .Y4 A .A \$(2) ~ .SB	SEATING	6	\$ 1,210.00	\$ 7,260.00
4						HON	HSN	HL2DARM	Endorse H/W Adjustable Armpack	SEATING	6	\$ 114.00	\$ 684.00
5						HON	HTL	HTPWRGROM 2	Preside Flip Top Port-Ellora	ELECTRICAL - POWER	1	\$ 496.00	\$ 496.00
6						HON	HCG	H10742	10700 Series Credenza w/Doors 72W 24D \$(L1STD) .MOCHMOCH	FREESTANDING CASEGOODS	1	\$ 1,827.00	\$ 1,827.00
Grand Total												\$ 12,741.00	

Item					Preview	Mfg	Cat	Part Number	Part Description	Category	Qty	List	Ext List
1						HON	HSF	HFSC183640W	Flagship Bookcase 3-shelf 36"W x 18"D x 39-1/8"H PAINT: Select Core Paint Undecided PAINT Option	FILE CABINETS	1	\$ 748.00	\$ 748.00
								\$(CORE) ~					
2						HON	HSF	HFSC183640A	Flagship Stg Cab 39 1/8Hx36Wx18D A Pulls&2 Adj Shlf Standard Random Key Lock PAINT: Select Core Paint Undecided PAINT Option	FILE CABINETS	3	\$ 926.00	\$ 2,778.00
								.L \$(CORE) ~					
3						HON	HSF	H919472	72Wx18D Square Edge Laminate Top For Lateral File Grd L1 Standard Laminates Undecided LAMINATE Option	FILE CABINETS	2	\$ 710.00	\$ 1,420.00
								\$(L1STD) ~					
Grand Total													\$ 4,946.00

Item					Preview	Mfg	Cat	Part Number	Part Description	Category	Qty	List	Ext List
1						HON	HCG	H10705R	10700 Series Single Pedestal Credenza RightF/F 66W 24D \$(L1STD) ~ Grd L1 Standard Laminates Undecided LAMINATE Option	FREESTANDING CASEGOODS	1	\$ 1,267.00	\$ 1,267.00
2						HON	HCG	H10760	10700 Series Bridge 24D x 42W \$(L1STD) ~ Grd L1 Standard Laminates Undecided LAMINATE Option	FREESTANDING CASEGOODS	1	\$ 343.00	\$ 343.00
3						HON	HCG	H107829	107 Series 72Wx30Dx29 1/2 H Dsk Shell w/Full Mod Panel ETA \$(L1STD) ~ Grd L1 Standard Laminates Undecided LAMINATE Option	FREESTANDING CASEGOODS	2	\$ 852.00	\$ 1,704.00
4						HON	HCG	H10502	10500 Series Floorstd Full Ht Ped B/B/F 15-5/8W x 22-3/4D \$(L1STD) ~ Grd L1 Standard Laminates Undecided LAMINATE Option	PEDESTALS	2	\$ 634.00	\$ 1,268.00
5						HON	HCG	H107191R	10700 Series Mod RH Return 42"Wx24"Dx29 1/2" H \$(L1STD) ~ Grd L1 Standard Laminates Undecided LAMINATE Option	FREESTANDING CASEGOODS	1	\$ 957.00	\$ 957.00
6						HON	HCG	H10733	10700 Series Stack-on Storage for 66W Credenza or Desk \$(L1STD) ~ Grd L1 Standard Laminates Undecided LAMINATE Option	UPPER STORAGE	1	\$ 1,048.00	\$ 1,048.00
7						HON	HCG	H10737	10700 Series Back Enclosure 18-1/2h for Model H10733 \$(L1STD) ~ Grd L1 Standard Laminates Undecided LAMINATE Option	UPPER STORAGE	1	\$ 203.00	\$ 203.00
8						HON	HCG	H90033	107 Series Tckbd for Model 10733 w/10737 Enclosure \$(A) ~ Gr A Fab Undecided FABRIC Option	ACCESSORY	1	\$ 261.00	\$ 261.00
9						HON	HCG	H107720	107 Series Recp Station Transaction Ctr 68W X 14D X 14H \$(L1STD) ~ Grd L1 Standard Laminates Undecided LAMINATE Option	FREESTANDING CASEGOODS	1	\$ 593.00	\$ 593.00
10						HON	HSN	HLWM	Endorse Work Mid-back Mesh Back .Y2 .A .H .IM \$(2) ~ .SB .N Synchro Tilt Arm: Height and Width Adj CASTER: Hard (Standard) Black Mesh Grade 2 Fabric Undecided FABRIC Option Base: Standard Plastic Black No Head Rest	SEATING	2	\$ 817.00	\$ 1,634.00
11						HON	HSN	HL2DARM	Endorse H/W Adjustable Armpack	SEATING	2	\$ 114.00	\$ 228.00
12						HON	HSN	HIGS6	Ignition Guest/Multi-Purpose Chair Four-Leg Stacking .F .E .IM \$(2) ~ .PLAT Arm: Fixed Glide Back: Black GRADE: II UPHOLSTERY Undecided FABRIC Option Frame: Textured Platinum Met	SEATING	2	\$ 458.00	\$ 916.00

Item					Preview	Mfg	Cat	Part Number	Part Description	Category	Qty	List	Ext List
13						HON	HCG	H10517	10500 Series 36Wx20Dx45-1/2H Lateral File-Three-Drawer	STORAGE	1	\$ 1,478.00	\$ 1,478.00
								\$(L1STD) ~	Grd L1 Standard Laminates Undecided LAMINATE Option				
Grand Total												\$ 11,900.00	

Item					Preview	Mfg	Cat	Part Number	Part Description	Category	Qty	List	Ext List
1						HON	HCG	H10708L	10700 Series Single Pedestal Credenza Left F/F 72W 24D	FREESTANDING CASEGOODS	1	\$ 1,289.00	\$ 1,289.00
								\$(L1STD) .MOCHMOCH	Grd L1 Standard Laminates FINISH: Mocha N Chry 11121K-17				
2						HON	HCG	H10770	10700 Series Bridge 24D x 48W	FREESTANDING CASEGOODS	1	\$ 358.00	\$ 358.00
								\$(L1STD) .MOCHMOCH	Grd L1 Standard Laminates FINISH: Mocha N Chry 11121K-17				
3						HON	HCG	H10787RG	10700 Series Sngl Ped Desk Rt BBF w/Frosted Mod Pnl 72Wx36Dx	FREESTANDING CASEGOODS	1	\$ 2,025.00	\$ 2,025.00
								\$(L1STD) .MOCHMOCH	Grd L1 Standard Laminates FINISH: Mocha N Chry 11121K-17				
4						HON	HCG	H10734G	107 Series68 5/8Wx14 5/8Dx37 1/8H Stack on Strg Frstd Dr ETA	STORAGE	1	\$ 1,662.00	\$ 1,662.00
								\$(L1STD) .MOCHMOCH	Grd L1 Standard Laminates FINISH: Mocha N Chry 11121K-17				
5						HON	HCG	H10730	10700 Series Personal Wardrobe/Storage Cab	STORAGE	1	\$ 2,181.00	\$ 2,181.00
								\$(L1STD) .MOCHMOCH	Grd L1 Standard Laminates FINISH: Mocha N Chry 11121K-17				
6						HON	HSN	H2112	Invitation 2110 Series Guest Leg Base Double Rail Arms	SEATING	2	\$ 640.00	\$ 1,280.00
								.MOCH \$(2) ~	FINISH: Mocha GRADE: II UPHOLSTERY Undecided FABRIC Option				
7						HON	HCG	H10738	10700 Series Back Enclosure 18-1/2h for Model H10734	UPPER STORAGE	1	\$ 218.00	\$ 218.00
								\$(L1STD) .MOCH	Grd L1 Standard Laminates Lam: Mocha				
8						HON	HCG	H90034	Tackboard for Model 10734 with10738 Enclosure	ACCESSORY	1	\$ 276.00	\$ 276.00
								\$(A) ~	Gr A Fab Undecided FABRIC Option				
9						HON	HCG	H1526	Wood Center Drawer 26W x 15-3/8D	ACCESSORY	1	\$ 182.00	\$ 182.00
								\$(L1STD) .MOCH	Grd L1 Standard Laminates LAM: Mocha				
10						HON	HCG	H10753	10700 Series Bookcase 3-Shelf 36W x 13-1/8D	STORAGE	2	\$ 681.00	\$ 1,362.00
								\$(L1STD) .MOCHMOCH	Grd L1 Standard Laminates FINISH: Mocha N Chry 11121K-17				
11						JSI	JST	HB2905	Harbor Executive Swivel	SEATING	1	\$ 1,491.00	\$ 1,491.00
								BRG B ~ BPB PBG	Brighton Grade B Undecided Grade B Fabric Selection Black Polyurethane Base Plastic Bumper Guards				
Grand Total													\$ 12,324.00

Item					Preview	Mfg	Cat	Part Number	Part Description	Category	Qty	List	Ext List
1						HON	HCG	H10734G	107 Series68 5/8Wx14 5/8Dx37 1/8H Stack on Strg Frstd Dr ETA	STORAGE	1	\$ 1,662.00	\$ 1,662.00
								\$(L1STD) .MOCHMOCH	Grd L1 Standard Laminates FINISH: Mocha N Chry 11121K-17				
2						HON	HCG	H10770	10700 Series Bridge 24D x 48W	FREESTANDING CASEGOODS	1	\$ 358.00	\$ 358.00
								\$(L1STD) .MOCHMOCH	Grd L1 Standard Laminates FINISH: Mocha N Chry 11121K-17				
3						HON	HCG	H1526	Wood Center Drawer 26W x 15-3/8D	ACCESSORY	1	\$ 182.00	\$ 182.00
								\$(L1STD) .MOCH	Grd L1 Standard Laminates LAM: Mocha				
4						HON	HSN	H2112	Invitation 2110 Series Guest Leg Base Double Rail Arms	SEATING	4	\$ 640.00	\$ 2,560.00
								.MOCH \$(2) ~	FINISH: Mocha GRADE: II UPHOLSTERY Undecided FABRIC Option				
5						HON	HCG	H10738	10700 Series Back Enclosure 18-1/2h for Model H10734	UPPER STORAGE	1	\$ 218.00	\$ 218.00
								\$(L1STD) .MOCH	Grd L1 Standard Laminates Lam: Mocha				
6						HON	HCG	H90034	Tackboard for Model 10734 with10738 Enclosure	ACCESSORY	1	\$ 276.00	\$ 276.00
								\$(A) ~	Gr A Fab Undecided FABRIC Option				
7						HON	HCG	H10742	10700 Series Credenza w/Doors 72W 24D	FREESTANDING CASEGOODS	1	\$ 1,827.00	\$ 1,827.00
								\$(L1STD) .MOCHMOCH	Grd L1 Standard Laminates FINISH: Mocha N Chry 11121K-17				
8						JSI	JST	HB2905	Harbor Executive Swivel	SEATING	1	\$ 1,491.00	\$ 1,491.00
								BRG B ~ BPB PBG	Brighton Grade B Undecided Grade B Fabric Selection Black Polyurethane Base Plastic Bumper Guards				
9						HON	HCG	H10707R	10700 Series Single Pedestal Credenza RightF/F 72W 24D	FREESTANDING CASEGOODS	1	\$ 1,289.00	\$ 1,289.00
								\$(L1STD) .MOCHMOCH	Grd L1 Standard Laminates FINISH: Mocha N Chry 11121K-17				
10						HON	HCG	H10788LG	10700 Series Sngl Ped Desk Lt BBF w/Frosted Mod Pnl 72Wx36Dx	FREESTANDING CASEGOODS	1	\$ 2,025.00	\$ 2,025.00
								\$(L1STD) .MOCHMOCH	Grd L1 Standard Laminates FINISH: Mocha N Chry 11121K-17				
11						HON	HCG	H107299	10700 Series36Wx24Dx66 5/8H Strg Cab Full Width Shlv	STORAGE	1	\$ 1,998.00	\$ 1,998.00
								\$(L1STD) .MOCHMOCH	Grd L1 Standard Laminates FINISH: Mocha N Chry 11121K-17				
12						HON	HTL	HCTRECT3048	Arrange Table 30" x 48" Rectangle Top	TABLE	1	\$ 327.00	\$ 327.00
								.N \$(L1STD) .MOCH .MOCH	No Grommet Grd L1 Standard Laminates LAM: Mocha EDGE: Mocha				
13						HON	HTL	HT-26B	Hospitality Tbl 2" Dia. Sgl Colmn T-Base (2 per ctn)	WORKSURFACE SUPPORT	1	\$ 494.00	\$ 494.00
								.P	PAINT: Black				

Item					Preview	Mfg	Cat	Part Number	Part Description	Category	Qty	List	Ext List
									Grand Total				\$ 14,707.00

Item					Preview	Mfg	Cat	Part Number	Part Description	Category	Qty	List	Ext List
1						HON	HCG	H10730	10700 Series Personal Wardrobe/Storage Cab	STORAGE	1	\$ 2,181.00	\$ 2,181.00
								\$(L1STD) .MOCHMOCH	Grd L1 Standard Laminates FINISH: Mocha N Chry 11121K-17				
2						HON	HCG	H107569	10700 Series32 3/8Wx13 1/8Dx71H Bkcs 5 Shelf/3 Adj	STORAGE	1	\$ 896.00	\$ 896.00
								\$(L1STD) .MOCHMOCH	Grd L1 Standard Laminates FINISH: Mocha N Chry 11121K-17				
3						HON	HCG	H107690	10700 Series 36Wx24Dx29 1/2"H Lateral File 2-Dr	FREESTANDING CASEGOODS	1	\$ 1,058.00	\$ 1,058.00
								\$(L1STD) .MOCHMOCH	Grd L1 Standard Laminates FINISH: Mocha N Chry 11121K-17				
4						HON	HCG	H107292	10700 Series Bookcase Hutch 32-5/8"w x 14-5/8"d	UPPER STORAGE	1	\$ 611.00	\$ 611.00
								\$(L1STD) .MOCHMOCH	Grd L1 Standard Laminates FINISH: Mocha N Chry 11121K-17				
5						HON	HSN	H2112	Invitation 2110 Series Guest Leg Base Double Rail Arms	SEATING	4	\$ 640.00	\$ 2,560.00
								.MOCH \$(2) ~	FINISH: Mocha GRADE: II UPHOLSTERY Undecided FABRIC Option				
6						JSI	JST	HB2905	Harbor Executive Swivel	SEATING	1	\$ 1,491.00	\$ 1,491.00
								BRG B ~ BPB PBG	Brighton Grade B Undecided Grade B Fabric Selection Black Polyurethane Base Plastic Bumper Guards				
7						HON	HCG	H107802L	107 Series Modular LH Return Shell 24D 36W	FREESTANDING CASEGOODS	1	\$ 532.00	\$ 532.00
								\$(L1STD) .MOCHMOCH	Grd L1 Standard Laminates FINISH: Mocha N Chry 11121K-17				
8						HON	HCG	H107817	10700 Series Modular Credenza Shell 24D 72W	FREESTANDING CASEGOODS	1	\$ 792.00	\$ 792.00
								\$(L1STD) .MOCHMOCH	Grd L1 Standard Laminates FINISH: Mocha N Chry 11121K-17				
9						HON	HCG	H10799G	10700 SeriesDbIPedDsk 3/2 w/FrostedModPnl 72Wx36Dx29 1/2H	FREESTANDING CASEGOODS	1	\$ 2,277.00	\$ 2,277.00
								\$(L1STD) .MOCHMOCH	Grd L1 Standard Laminates FINISH: Mocha N Chry 11121K-17				
10						HON	HCG	H10742	10700 Series Credenza w/Doors 72W 24D	FREESTANDING CASEGOODS	1	\$ 1,827.00	\$ 1,827.00
								\$(L1STD) .MOCHMOCH	Grd L1 Standard Laminates FINISH: Mocha N Chry 11121K-17				
11						HON	HTL	HTLE3060	60"Wx30"D Arc End Shaped Lam Top	TABLE	1	\$ 449.00	\$ 449.00
								.G MOCH .N \$(L1STD) .MOCH	2MM/Flat Edge: Mocha No Grommets Grd L1 Standard Laminates LAM: Mocha				
12						HON	HTL	HTLP60	Preside Lamainte Panel Base For 60" W Table Tops	TABLE	1	\$ 510.00	\$ 510.00
								\$(L1STD) .MOCH	Grd L1 Standard Laminates LAM: Mocha				

Item					Preview	Mfg	Cat	Part Number	Part Description	Category	Qty	List	Ext List
13						HON	HCG	H10752	10700 Series Bookcase 2-Shelf 36W x 13-1/8D	STORAGE	1	\$ 564.00	\$ 564.00
								\$(L1STD) .MOCHMOCH	Grd L1 Standard Laminates FINISH: Mocha N Chry 11121K-17				
Grand Total												\$ 15,748.00	

Item						Preview	Mfg	Cat	Part Number	Part Description	Category	Qty	List	Ext List
1							HON	HCG	H10707R	10700 Series Single Pedestal Credenza RightF/F 72W 24D	FREESTANDING CASEGOODS	1	\$ 1,289.00	\$ 1,289.00
									\$(L1STD) .MOCHMOCH	Grd L1 Standard Laminates FINISH: Mocha N Chry 11121K-17				
2							HON	HCG	H10770	10700 Series Bridge 24D x 48W	FREESTANDING CASEGOODS	1	\$ 358.00	\$ 358.00
									\$(L1STD) .MOCHMOCH	Grd L1 Standard Laminates FINISH: Mocha N Chry 11121K-17				
3							HON	HCG	H10788LG	10700 Series Sngl Ped Desk Lt BBF w/Frosted Mod Pnl 72Wx36Dx	FREESTANDING CASEGOODS	1	\$ 2,025.00	\$ 2,025.00
									\$(L1STD) .MOCHMOCH	Grd L1 Standard Laminates FINISH: Mocha N Chry 11121K-17				
4							HON	HCG	H10734G	107 Series68 5/8Wx14 5/8Dx37 1/8H Stack on Strg Frstd Dr ETA	STORAGE	1	\$ 1,662.00	\$ 1,662.00
									\$(L1STD) .MOCHMOCH	Grd L1 Standard Laminates FINISH: Mocha N Chry 11121K-17				
5							HON	HCG	H10730	10700 Series Personal Wardrobe/Storage Cab	STORAGE	1	\$ 2,181.00	\$ 2,181.00
									\$(L1STD) .MOCHMOCH	Grd L1 Standard Laminates FINISH: Mocha N Chry 11121K-17				
6							HON	HCG	H10738	10700 Series Back Enclosure 18-1/2h for Model H10734	UPPER STORAGE	1	\$ 218.00	\$ 218.00
									\$(L1STD) .MOCH	Grd L1 Standard Laminates Lam: Mocha				
7							HON	HCG	H90034	Tackboard for Model 10734 with10738 Enclosure	ACCESSORY	1	\$ 276.00	\$ 276.00
									\$(A) ~	Gr A Fab Undecided FABRIC Option				
8							HON	HSN	H2112	Invitation 2110 Series Guest Leg Base Double Rail Arms	SEATING	2	\$ 640.00	\$ 1,280.00
									.MOCH \$(2) ~	FINISH: Mocha GRADE: II UPHOLSTERY Undecided FABRIC Option				
9							HON	HCG	H1526	Wood Center Drawer 26W x 15-3/8D	ACCESSORY	1	\$ 182.00	\$ 182.00
									\$(L1STD) .MOCH	Grd L1 Standard Laminates LAM: Mocha				
10							HON	HCG	H10753	10700 Series Bookcase 3-Shelf 36W x 13-1/8D	STORAGE	2	\$ 681.00	\$ 1,362.00
									\$(L1STD) .MOCHMOCH	Grd L1 Standard Laminates FINISH: Mocha N Chry 11121K-17				
11							JSI	JST	HB2905	Harbor Executive Swivel	SEATING	1	\$ 1,474.00	\$ 1,474.00
									BRG B ~ BPB ...	Brighton Grade B Undecided Grade B Fabric Selection Black Polyurethane Base Skipped Option				
Grand Total													\$ 12,307.00	

Item					Preview	Mfg	Cat	Part Number	Part Description	Category	Qty	List	Ext List
1						HON	HCG	H10707R	10700 Series Single Pedestal Credenza Right/F/F 72W 24D Grd L1 Standard Laminates Undecided LAMINATE Option	FREESTANDING CASEGOODS	1	\$ 1,289.00	\$ 1,289.00
								\$(L1STD) ~					
2						HON	HCG	H10770	10700 Series Bridge 24D x 48W Grd L1 Standard Laminates Undecided LAMINATE Option	FREESTANDING CASEGOODS	1	\$ 358.00	\$ 358.00
								\$(L1STD) ~					
3						HON	HCG	H10788LG	10700 Series Sngl Ped Desk Lt BBF w/Frosted Mod Pnl 72Wx36Dx Grd L1 Standard Laminates Undecided LAMINATE Option	FREESTANDING CASEGOODS	1	\$ 2,025.00	\$ 2,025.00
								\$(L1STD) ~					
4						HON	HCG	H10734G	107 Series68 5/8Wx14 5/8Dx37 1/8H Stack on Strg Frstd Dr ETA Grd L1 Standard Laminates Undecided LAMINATE Option	STORAGE	1	\$ 1,662.00	\$ 1,662.00
								\$(L1STD) ~					
5						HON	HCG	H10730	10700 Series Personal Wardrobe/Storage Cab Grd L1 Standard Laminates Undecided LAMINATE Option	STORAGE	1	\$ 2,181.00	\$ 2,181.00
								\$(L1STD) ~					
6						HON	HCG	H10738	10700 Series Back Enclosure 18-1/2h for Model H10734 Grd L1 Standard Laminates Undecided LAMINATE Option	UPPER STORAGE	1	\$ 218.00	\$ 218.00
								\$(L1STD) ~					
7						HON	HCG	H90034	Tackboard for Model 10734 with10738 Enclosure Gr A Fab Undecided FABRIC Option	ACCESSORY	1	\$ 276.00	\$ 276.00
								\$(A) ~					
8						HON	HCG	H107569	10700 Series32 3/8Wx13 1/8Dx71H Bkcs 5 Shelf/3 Adj Grd L1 Standard Laminates Undecided LAMINATE Option	STORAGE	1	\$ 896.00	\$ 896.00
								\$(L1STD) ~					
9						HON	HSN	H2112	Invitation 2110 Series Guest Leg Base Double Rail Arms Undecided FINISH Option GRADE: II UPHOLSTERY Undecided FABRIC Option	SEATING	2	\$ 640.00	\$ 1,280.00
								~ \$(2) ~					
10						HON	HCG	H1526	Wood Center Drawer 26W x 15-3/8D Grd L1 Standard Laminates Undecided LAMINATE Option	ACCESSORY	1	\$ 182.00	\$ 182.00
								\$(L1STD) ~					
Grand Total												\$ 10,367.00	

Item					Preview	Mfg	Cat	Part Number	Part Description	Category	Qty	List	Ext List	
1						HON	HTL	HTLB48144	Preside 144W x 48D Boat Shaped Laminate Top .G 2MM/Flat MOCH Edge: Mocha .G2 Cut out for Flip Top Port \$(L1STD) Grd L1 Standard Laminates MOCH LAM: Mocha	TABLE	1	\$ 1,217.00	\$ 1,217.00	
2						HON	HTL	HTLHP144	Preside Laminate Hollow Panel Base For 144" W Table Tops \$(L1STD) Grd L1 Standard Laminates .MOCH LAM: Mocha MOCH	TABLE	1	\$ 1,742.00	\$ 1,742.00	
3						HON	HSN	HL2DARM	Endorse H/W Adjustable Armpack	SEATING	10	\$ 114.00	\$ 1,140.00	
4						HON	HTL	HTPWGRGROM 2	Preside Flip Top Port-Ellora	ELECTRICAL - POWER	2	\$ 496.00	\$ 992.00	
5						HON	HSN	HLWUBT	Endorse Work Mid-back Upholstered Back Big and Tall .Y4 Synchro Tilt .A Arm: Height and Width Adj .A CASTER: All Surface \$(2) Grade 2 Fabric ~ Undecided FABRIC Option .SB Base: Standard Plastic Black	SEATING	10	\$ 1,210.00	\$ 12,100.00	
6						HON	HCG	H10742	10700 Series Credenza w/Doors 72W 24D \$(L1STD) Grd L1 Standard Laminates .MOCHMOCH FINISH: Mocha N Chry 11121K-17	FREESTANDING CASEGOODS	2	\$ 1,827.00	\$ 3,654.00	
Grand Total														\$ 20,845.00

IT WORK SHEET

Item					Preview	Mfg	Cat	Part Number	Part Description	Category	Qty	List	Ext List
1						HON	HVO	HLSL2428B	24"D x 28" Box/Box/File Pedestal Support \$(L1STD) .N Grd L1 Standard Laminates LAM: Mahogany \$(L1STD) .P Grd L1 Standard Laminates LAM: Black 1595-60 .T1 Clr: Platinum	PEDESTALS	3	\$ 674.00	\$ 2,022.00
2						HON	HVO	HLSL1460D	14.25"D x 60"W x 14"H Overhead Cab - 4 Doors \$(L1STD) .P Grd L1 Standard Laminates LAM: Black \$(1) .P Grade 1-Laminate LAM: Black .X Bracket: No Brackets	UPPER STORAGE	3	\$ 1,027.00	\$ 3,081.00
3						HON	HVO	HLSL65OS	65" High O-leg SOS Support (2 pack) \$(CHOICE) .T1 PAINT: Select Choice Paint PAINT: Platinum Metallic	UPPER STORAGE	3	\$ 417.00	\$ 1,251.00
4						HON	HVO	HLSL2428O	24"D x 28"H O-Leg Support for Wksf (single leg) \$(CHOICE) .T1 PAINT: Select Choice Paint PAINT: Platinum Metallic	WORKSURFACE SUPPORT	3	\$ 283.00	\$ 849.00
5						HON	HTL	HHAB3S24F	Adjustable Height Base 3 Stage 24D		3	\$ 1,250.00	\$ 3,750.00
6						HON	HTL	HHABMEM	Adjustable Height Base Memory Controller	FREESTANDING CASEGOODS	3	\$ 75.00	\$ 225.00
7						HON	HVO	HLSLZ5SC42	30"W External Stiffener P Color: Black	WORKSURFACE SUPPORT	3	\$ 71.00	\$ 213.00
8						HON	HVO	HLSL4814L	48"W x 14"H Laminate Floating Modesty Panel \$(L1STD) .P Grd L1 Standard Laminates LAM: Black .P Color: Black	WORKSURFACE SUPPORT	3	\$ 186.00	\$ 558.00
9						HON	HTL	HCTRND36	Arrange Table 36" Round Top .N No Grommet \$(L1STD) .P Grd L1 Standard Laminates LAM: Black .P EDGE: Black	TABLE	1	\$ 327.00	\$ 327.00
10						HON	HTL	HTXLEG	Preside Aluminum X-Leg \$(CHOICE) .T1 PAINT: Select Choice Paint Color: Platinum	TABLE	1	\$ 454.00	\$ 454.00
11						HON	HSN	HIGS6	Ignition Guest/Multi-Purpose Chair Four-Leg Stacking .F Arm: Fixed .H Hard .IM Back: Black \$(2) ~ GRADE: II UPHOLSTERY Undecided FABRIC Option .PR8T Frame: Textured Titanium	SEATING	4	\$ 493.00	\$ 1,972.00
12						HON	HTL	HMT2460E	Huddle 24x60 Table Top w/T-mold .G Grommets \$(L1STD) .A9 Grd L1 Standard Laminates LAM: Steel Mesh .S T-Mold: Charcoal	TABLE	3	\$ 381.00	\$ 1,143.00

Item					Preview	Mfg	Cat	Part Number	Part Description	Category	Qty	List	Ext List
13						HON	HTL	HMT3060E	Huddle 30x60 Table Top w/T-mold	TABLE	3	\$ 392.00	\$ 1,176.00
								.G \$(L1STD) .A9 .S	Grommets Grd L1 Standard Laminates LAM: Steel Mesh T-Mold: Charcoal				
14						HON	HSF	HSTSF652424R BBFMA	Contain 65x24x24 Wrdrb R/Dr/B/B/F- Ftd Mtl Frt A Pll	STORAGE	3	\$ 2,547.00	\$ 7,641.00
								\$(CORE) .P .L .T1	PAINT: Select Core Paint PAINT: Black Standard Random Key Lock Clr: Platinum Metallic				
Grand Total												\$ 24,662.00	

Item					Preview	Mfg	Cat	Part Number	Part Description	Category	Qty	List	Ext List
1						HON	HCG	H107191R	10700 Series Mod RH Return 42"Wx24"Dx29 1/2" H	FREESTANDING CASEGOODS	2	\$ 957.00	\$ 1,914.00
								\$(L1STD) .MOCHMOCH	Grd L1 Standard Laminates FINISH: Mocha N Chry 11121K-17				
2						HON	HCG	H10702L	10700 Series Sngl Pedestal Left B/B/F 66W 30D 29-1/2H	FREESTANDING CASEGOODS	2	\$ 1,448.00	\$ 2,896.00
								\$(L1STD) .NN	Grd L1 Standard Laminates Lam: Mahogany				
3						HON	HSN	HSGS6	Accomodate Set of Two Guest Chairs	SEATING	2	\$ 762.00	\$ 1,524.00
								.N .H \$(2) - .BLCK	Arm: Armless Hard Caster GRADE: II UPHOLSTERY Undecided FABRIC Option Textured Black				
4						HON	HSN	HLWM	Endorse Work Mid-back Mesh Back	SEATING	2	\$ 817.00	\$ 1,634.00
								.Y2 .A .H .IM \$(2) - .SB .N	Synchro Tilt Arm: Height and Width Adj CASTER: Hard (Standard) Black Mesh Grade 2 Fabric Undecided FABRIC Option Base: Standard Plastic Black No Head Rest				
5						HON	HSN	HL2DARM	Endorse H/W Adjustable Armpack	SEATING	2	\$ 114.00	\$ 228.00
6						HON	HSF	H514	510 Series Vertical File 4 Drawer Letter w/Lock	FILE CABINETS	6	\$ 486.00	\$ 2,916.00
								.P ...	Standard Random Key Lock Skipped Option				
Grand Total													\$ 11,112.00

Lesro Seating D2856 K5 Grade II Upholstery	1	\$1290.00	\$1290.00
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JOINT TRAINING 215

Item					Preview	Mfg	Cat	Part Number	Part Description	Category	Qty	List	Ext List
1						HON	HTL	HMVR-2466G-NS . \$(L1STD) .MOCH .MOCH .C \$(CORE) .P	Motivate Table Rect 24Dx66W 2mm Edge Nesting Base 3" Round Grommet Grd L1 Standard Laminates LAM: Mocha LAM: Mocha Caster Paint Grade: Core Paint Black	TABLE	12	\$ 1,152.00	\$ 13,824.00
2						HON	HSN	HSGS6 . .F .H \$(2) ~ .BLCK	Accomodate Set of Two Guest Chairs Arm: Fixed Hard Caster GRADE: II UPHOLSTERY Undecided FABRIC Option Textured Black	SEATING	12	\$ 822.00	\$ 9,864.00
3						HON	HTL	HTLLECTA . \$(L1STD) .MOCH .G	Preside Laminate Lectern Grd L1 Standard Laminates LAM: Mocha Pull: Loop Black	ACCESSORY	1	\$ 1,376.00	\$ 1,376.00
4						HON	HTL	HMTUMOD62 . \$(CORE) .P	Universal Mod Panel for 72" Motivate tables PAINT: Select Core Paint PAINT: Black	TABLE	12	\$ 234.00	\$ 2,808.00
Grand Total												\$ 27,872.00	